

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554**

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In the Matter of)	
)	
Annual Assessment of the Status of)	MB Docket No. 06-189
Competition in the Market for the)	
Delivery of Video Programming)	
)	
Implementation of Section 621(a)(1) of the)	MB Docket No. 05-311
Cable Communications Policy Act of 1984)	
as amended by the Cable Television)	
Consumer Protection and Competition)	
Act of 1992)	
_____)	

REPLY COMMENTS OF FAIRFAX COUNTY, VIRGINIA

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SUMMARY

Fairfax County, Virginia submits these reply comments to document the consumer impact of wireline competition in the market for video services. Fairfax County is served by three competitive wireline cable operators: incumbent cable operators, Comcast of Virginia, Inc., and Cox Communications of Northern Virginia, Inc., serve non-overlapping areas of the County; and Verizon Virginia Inc. (“Verizon VA”), serves the entire County. Fairfax County is one of the largest jurisdictions to have granted a competitive wireline franchise to Verizon, and Verizon VA has been providing cable service for over one year in Fairfax County. Because of the willingness of both parties to meaningfully engage in negotiations, Fairfax County staff and Verizon VA were able to complete negotiation of a comprehensive draft franchise with all major terms and conditions in approximately seven weeks, and in just under three months, completed a draft franchise agreement for the Fairfax County Board of Supervisors’ consideration.

Reasonable build-out requirements have benefited Fairfax County consumers. Each of the County’s three franchises require providers to make service available to all homes in the franchise area within a reasonable period of time and the County Code requires providers to make service available to at least eighty-five percent of all households without line extension charges. Verizon VA was granted seven years to complete its build-out. Fairfax County staff estimates that Verizon VA is now capable of serving approximately one-third of all County households, and all County households will have a choice of two cable operators within the next six years. Reasonable build-out requirements serve the important public policy purpose of ensuring that competitive video service – and as well as its by-product, high-speed Internet access via cable modem – is made available to every household. It will be important for

consumers that local franchising authorities retain the power to ensure that competition for such services – and accompanying competitive pricing pressure – leaves no neighborhood behind.

The 2006 Virginia cable franchising legislation grandfathered protection for existing cable franchises where a competitive franchise has been granted, but also permits existing providers to opt into the applicable terms in their entirety of any new competitive franchise granted by its local franchising authority. In some cases, new competitors may request an ordinance cable franchise instead of a negotiated cable franchise. However, Verizon reports that it has continued to negotiate franchises since the new Virginia law took effect. Verizon reports that it negotiated two additional franchises in the six months since the new legislation took effect. Overall, the 2006 Virginia legislation has not yet significantly increased the rate of competitive cable system deployment in Virginia.

Fairfax County responds herein to arguments by some commentators that competition leads to lower pricing, and therefore any regulations perceived to delay competitive entry – including local franchising in particular – should be radically altered. Fairfax County provides non-promotional rates offered by Fairfax County cable operators for 2004, 2005, 2006 and 2007, to provide the Commission with more complete rate information. Rate data submitted by other commentators in this proceeding include unpublished temporary promotional prices and promotional prices available only to new subscribers, and thus do not reflect actually monthly cable rates paid by the majority of subscribers.

Wireline competition for video services in Fairfax County is still in the nascent stage and any conclusions drawn are preliminary in nature. A choice of competitive cable systems is still not available to the majority of County households. Therefore, Fairfax County cannot definitively determine what impact competition is having on cable service pricing. It is difficult

to compare digital cable and bundled service packages between providers because of the differences between each providers' package content. It is unclear how much, if any, of the applicable bundled service package discounts are attributable to competitive forces in the marketplace, or to generally accepted industry practices (which occur in both noncompetitive and competitive markets) to provide discounts to bundled services. Incumbent providers appear to be responding to competition by offering promotional discounts to new subscribers or by reducing some features in bundled packages so as to offer lower-priced bundled packages and match the competitor's bundled rate. But it also appears that in Fairfax County, the competitive entrant is offering consumers a stand alone cable package with a larger number of channels at a price point similar to the incumbent's rates. All cable operators have increased their rates since January 2006 and cable rates have risen at a faster rate as compared to when no head-to-head wireline cable competition existed in the County. Because the most recent cable pricing data released by the Commission analyzes cable rates as of January 1, 2005 (as contained in the *2005 Cable Price Report*) and wireline cable competition in Fairfax County began in November 2005, Fairfax County is unable to determine whether competition has caused monthly cable rates in the County to grow at a slower rate than in franchise areas without wireline cable competition.

As a consumer protection issue, Fairfax County notes that converter boxes account for almost eight percent of analog monthly cable rates (expanded basic service plus converter and remote control costs) and more than seven percent of mid-sized digital monthly cable rates (Verizon VA's expanded basic, Comcast VA's Digital Plus, and or Cox VA's Digital Gateway, Digital Discovery, and Digital Variety Tiers; plus digital converter box and remote control). Fairfax County urges the Commission to complete its implementation of the provisions of the 1996 Telecommunications Act that would enable consumers to purchase commercially available

converter boxes capable of receiving all programming, including interactive electronic program guides and video-on-demand services. The County also urges the Commission to complete implementation of the provisions of the 1996 Telecommunications Act that would permit subscribers to view all cable programming, including premium channels, without converter boxes so that consumers may fully utilize the advanced features of their televisions, including picture-in-picture features.

The County also reports that each month, Fairfax County public, educational, and governmental access channels provide 1,691 hours of locally-originated programming, 301 hours of foreign language programming, and 976 hours of closed-captioned programming. The County also highlights important public safety considerations and technical information regarding the functional differences in operation of local emergency overrides on cable systems with regionally-based cable system headends. Finally, Fairfax County provides the Commission with information about the County's recent consumer educational campaign, "Connecting Your Home," which provided consumers with information about the E-911 services and back-up battery considerations when choosing between traditional telephone service and voice-over-Internet-protocol telephone service.

The County provides the information herein to assist the Commission in developing a comprehensive report to Congress regarding the state of competition in the market for the delivery of video programming. The County also urges the Commission to recognize the important public policy goals that have been achieved through the local franchising process as the Commission deliberates issuing new franchising regulations in a related proceeding.

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REPLY COMMENTS OF FAIRFAX COUNTY, VIRGINIA

I. INTRODUCTION.

Fairfax County, Virginia (“Fairfax County” or “County”) submits the following reply comments in response to the Federal Communications Commission’s (“Commission”) Notice of Inquiry, *In the Matter of Annual Assessment of the Status of Competition in the Market for the Delivery of Video Programming*, MB Docket No. 06-189 (2006) (“Notice”), in response to comments filed in this proceeding on behalf of Comcast Corporation (“Comcast”), the Fiber-To-The-Home Council (“FTTH Council”), the National Cable & Telecommunications Association (“NCTA”), Verizon,¹ and as an update to comments filed on February 13, 2005 on behalf of the

¹ Respectively, “Comcast Comments,” “FTTH Council Comments,” “NCTA Comments,” and “Verizon Comments.” References herein to “Verizon Comments” or other claims alleged on behalf of “Verizon” refer to statements contained in comments filed in this proceeding on behalf of “Verizon” and references to Verizon VA refer to Verizon Virginia, Inc., which entered into a 2005 cable franchise agreement with Fairfax County. Fairfax County and Verizon VA enjoy a

County (“County Franchising NPRM Comments”) in response to the Commission’s Notice of Proposed Rulemaking, *In the Matter of Implementation of Section 621(a)(1) of the Cable Communications Policy Act of 1984 as amended by the Cable Television Consumer Protection and Competition Act of 1992*, MB Docket No. 05-311 (2005) (“*Franchising NPRM*”).

The Fairfax County Board of Supervisors (the “Board”) is the local franchising authority for Fairfax County and has a long history of encouraging competition for video services in Fairfax County. The Board has never awarded an exclusive cable franchise. Twenty-four years ago, the Board awarded its first non-exclusive cable franchise to Media General Cable of Fairfax County, Inc. (“Media General”), to serve the North County and South County franchise areas, followed by the award of a non-exclusive franchise for the Reston franchise area in 1988 to Warner Cable Communications of Reston, Inc. (“Warner”).² Four years later, in 1992, federal law was enacted to prohibit the award of exclusive cable franchises,³ *i.e.*, addressing an issue that did not and has never existed in Fairfax County. The non-exclusive, non-overlapping Media General and Warner franchises were ultimately transferred to Cox Communications Northern Virginia (“Cox VA”) and Comcast of Virginia, Inc. (“Comcast VA”), respectively. The Board

positive working relationship focused on ensuring the highest public safety during system construction and fostering the best possible customer service for all County residents. Similarly, references herein to “Comcast” refer to comments filed in this proceeding on behalf of Comcast Corporation and Comcast Cable Communications, LLC (collectively “Comcast”) whereas references to Comcast VA refer to obligations agreed to and performance under the 1998 and 2005 franchise agreements between Fairfax County and Comcast of Virginia, Inc. Fairfax County enjoys similarly positive working relationships with Comcast VA and Cox VA.

² “Cable Television Franchise Agreement Between Fairfax County, Virginia and Media General Cable of Fairfax County, Inc., September 30, 1982,” *available upon request*. “Franchise Agreement Dated May 16, 1988, Between the Board of Supervisors of Fairfax County, Virginia, and Warner Cable Communications of Reston, Inc.,” *available upon request*.

³ Cable Television Consumer Protection and Competition Act of 1992, Pub. L. No. 102-385, § 12, 106 Stat. 1460 (1992) (“1992 Cable Act”).

granted a non-exclusive renewal cable franchise to Media General in 1998 (now held by Cox VA), and a non-exclusive renewal cable franchise to Comcast VA in May 2005.⁴

Recognizing that competition would likely follow the enactment of the Telecommunications Act of 1996, the Board specifically structured the terms of the 1998 Media General renewal franchise agreement to ensure that its provisions could be replicated in a competitively neutral manner if wireline competition for delivery of video programming developed.⁵ As outlined in greater detail in the County's Franchising NPRM comments, because of the foresight of the Board and the willingness of both parties to negotiate, in 2005, Fairfax County staff and Verizon Virginia Inc., ("Verizon VA") were able to complete negotiation of a comprehensive draft with all major terms and conditions in approximately seven weeks and, in just under three months, completed a draft franchise agreement for the Board's consideration.⁶ Notably, the incumbent cable operators Cox and Comcast testified in a public hearing in favor of the award of a franchise to Verizon VA, stating that the Verizon VA franchise met the Virginia level playing field statute,⁷ and that they welcomed the competition the Verizon

⁴ "A Cable Franchise Agreement By and Between Fairfax County, Virginia and Comcast of Virginia, Inc." (2005) ("Comcast VA Franchise Agreement"); "A Cable Franchise Agreement By and Between Fairfax County, Virginia and Media General Cable of Fairfax County, Inc." (1998), transferred to Cox Communications of Northern Virginia, Inc. on September 23, 2002 ("MCG Franchise Agreement" or "Cox VA Franchise Agreement"). All current Fairfax County cable franchise agreements are available at http://www.fairfaxcounty.gov/cable/regulation/cable_franchises.htm.

⁵ The majority of wireline cable systems occupy and utilize the public rights-of-way to deliver service and thus require a cable franchise. 47 U.S.C. §§ 541(b)(1) and 522(7).

⁶ See County Franchising NPRM Comments at 4-6.

⁷ Va. Code Ann. § 15.2-2108(C) [repealed]. Section 15.2-2108(C) barred localities from granting a competitive franchise "on terms or conditions more favorable or less burdensome than those in any existing ... franchise..." and was replaced by Va. Code Ann. § 15.2-2108.20(B) (2006), which provides that a locality cannot regulate cable operators through the adoption or ordinances or regulations: (1) that are more onerous than ordinances or regulations adopted for

VA franchise would bring to Fairfax County.⁸ The Board unanimously approved the Verizon VA Franchise Agreement on September 26, 2005, with an effective date of October 1, 2005,⁹ and Verizon VA began to offer competitive cable service in Fairfax County in November 2005.¹⁰

The Board's award of a competitive County-wide cable franchise enabled Verizon VA to provide head-to-head competition against the incumbent cable operators in all three franchise areas within the County. At the time, the County, with more than 377,000 households, was the largest jurisdiction to award a franchise to Verizon.¹¹ As discussed further herein, Fairfax County granted a competitive franchise to Verizon VA some five months prior to the Virginia state legislature's decision to limit the ability of local governments to negotiate franchise terms and conditions in the belief that such actions would speed cable deployment. At the present time, there is little evidence to suggest that the new Virginia state cable franchise legislation has increased market entry by competitive cable providers.

Fairfax County's three franchise agreements guarantee that deployment of competitive cable services and any upgrades of existing cable systems will be made available to all

existing cable operators; (b) that unreasonably prejudice or disadvantage any cable operator, whether existing or new... .

⁸ County Franchising NPRM Comments at 6.

⁹ "Cable Franchise Agreement By and Between Fairfax County, Virginia and Verizon Virginia Inc. (2005)" ("Verizon VA Franchise Agreement"), available at http://www.fairfaxcounty.gov/cable/regulation/franchise/verizon/verizon_franchise_2005.pdf.

¹⁰ Fairfax County Franchising NPRM Comments at 7.

¹¹ *Verizon Wins Franchise for FiOSTV From Fairfax County*, TVover.net (September 28, 2005), available at <http://www.tvover.net/2005/09/28/Verizon+Wins+Franchise+For+FiOS+TV+From+Fairfax+County.aspx>. The Fairfax County Department of Systems Management for Human Services reported that there were 378,639 total units in the Fairfax County housing unit inventory and estimated that there would be 384,683 housing units by 2005. "Housing Unit Inventory by Unit Type by Planning District – Fairfax County, January 2004," available at <http://www.fairfaxcounty.gov/demogrph/demrpts/hupd.pdf>; "Historical, Estimated and

households within a franchise area. All franchised cable operators in Fairfax County must make cable service available to all households within the County, and without line extension charges to eighty-five percent of all households.¹² Congress and the Commission should consider to what extent new federal action, combined with existing state reciprocity and level playing field statutes, could eviscerate voluntarily negotiated build-out provisions in existing franchises.

Verizon VA has another six years to fully build out its cable system in Fairfax County, but the County has now had a full year to evaluate the impact of competitive franchised cable service, and therefore submits the information contained herein to the Commission so that the Commission may develop an accurate report to Congress regarding the status of competition in the market for the delivery of video programming. Overall, cable operators in Fairfax County have discounted prices for bundled video-broadband-telephone services. In some cases, long term contracts are required to obtain discounted prices, but in other cases, cable operators have replaced limited promotional rate offers with similarly priced rate offers that do not expire. However, despite increased competition, stand alone cable rates continue to rise, and every cable operator, including Verizon VA after one year of offering service, has announced a cable rate increase since January 1, 2006.

Finally, Fairfax County submits information to the Commission regarding the substantial amount of local and foreign language programming produced and distributed over the County's public, educational, and governmental access channels, as well as the technical issues associated with Emergency Alert System and Emergency Message System capabilities and battery back-up systems for cable telephony phone service.

Forecasted Housing Units by Planning District – Fairfax County, January 2004,” available at <http://www.fairfaxcounty.gov/demogrph/demrpts/hufpd.pdf>.

¹² Fairfax County Code Section 9.1-7-2.

II. FRANCHISE BUILD-OUT REQUIREMENTS BENEFIT CONSUMERS.

As the local franchising authority for all of Fairfax County, the Fairfax County Board of Supervisors has an obligation to ensure that the benefits of competition are made available to all County residents. Nonetheless (and contrary to Verizon's generalized intimations¹³), the Board has balanced its obligations to serve all residents with the economic and technical feasibilities of build-out when negotiating build-out requirements in franchise agreements. Fairfax County disagrees with Verizon that a franchise agreement requirement to build-out an entire franchise area over a reasonable number of years is either unduly "burdensome," "tantamount to [an] 'unreasonabl[e] refus[al] to award' competitive franchises," or that authority to negotiate such provisions "should be prohibited."¹⁴ The Board has permitted new entrants to begin immediately providing service as soon as their systems become capable; permitted the operator to define the boundaries of a initial service area, *i.e.*, a limited geographic area of the County in which build-out must be completed within three years; and granted the operator up to seven years to complete its build-out throughout the County. Furthermore, the Board has also agreed to permit cable operators to recover line extension costs where there are fewer than 30 to 35 occupied homes per line mile.¹⁵ The requirement that a competitive provider should be able to make service available to an entire franchise area by the mid-point of the franchise term is inherently reasonable; it would be inherently unreasonable for the Commission to attempt the

¹³ See Verizon Comments at 17.

¹⁴ Verizon Comments at 17.

¹⁵ Verizon VA Franchise Agreement at Section 3.1; Comcast VA Franchise Agreement at Appendix 1; Media General Cable Franchise Agreement at Appendix 1.

prohibit the County from ensuring that benefits of competition and digital cable systems reach all County households.¹⁶

The core of the argument against build-out requirements is that competition need not reach all residents; that it is “simply unnecessary” to require that service be made available to every household.¹⁷ Fairfax County could not disagree more. Reasonable build-out requirements have not only ensured that video service reaches almost every home in America, but because those same reasonable build-out requirements also applied to system upgrades, reasonable local franchise build-out requirements have also ensured that advanced services delivered over cable systems, including cable modem, have continued to reach almost every home in America. Three years after enactment of the 1992 Cable Act, the Commission reported in its *Third Annual Report* to Congress that, “at year end 1995, cable service was available to 92.7 million homes or approximately 96.7% of all television households in the United States.”¹⁸ In the Commission’s most recent *Twelfth Annual Report*, the Commission reported that cable passed 108.6 million homes or 98.7% of homes with a television.¹⁹ Moreover, NCTA reported that by June 2006, 97 million television households, 89%, were served by at least one cable system that offered high

¹⁶ Leslie Cauley, *FCC Hopes to Speed Phone Companies' Entry Into TV*, USA Today, Dec. 1, 2006 at B1. (“AT&T and Verizon are building advanced broadband networks so they can sell bundles of TV, voice, wireless and high-speed Internet services.”)

¹⁷ *The Communications Act: Hearings on S. 1822 Before the Senate Commerce Committee* (May 18, 1994) (Statement of Brian Roberts, President, Comcast Corporation), *cited with approval*, Verizon Comments at 16.

¹⁸ *In the Matter of Annual Assessment of the Status of Competition in the Market for the Delivery of Video Programming*, 11 FCC Rcd. 2060 (1996) at ¶ 13 (“*Third Annual Report*”), available at <http://www.fcc.gov/Bureaus/Cable/Reports/fcc96496.txt>.

¹⁹ *In the Matter of Annual Assessment of the Status of Competition in the Market for the Delivery of Video Programming*, (2006) at n.30 and ¶ 30 (“*Twelfth Annual Report*”), available at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-06-11A1.doc.

definition television service.²⁰ By contrast, in June 2006, the Commission reported that nationwide, 93% of residential end users had access to cable modem service, whereas only 78% of residential end users had access to DSL service (which is not subject to build-out requirements).²¹ In Virginia, the disparity is even greater – 96% of all residential end users have access to cable modem, whereas only 67% have access to DSL.²² Applying this differential to the total households in Virginia and the nation, the cable system build-out requirements in local cable franchises have helped to ensure that broadband services have reached the estimated 838,009 Virginia households left behind by DSL and the 16.7 million U.S. housing units not served by DSL.²³

As video service providers continue to “enhance ...traditional cable offering” by “combin[ing] existing assets with innovative new technologies”²⁴ to deliver more content and a “‘triple play’ bundle of phone, high-speed cable Internet, and video services,”²⁵ it will remain important that local franchising authorities retain the power to ensure that competition for such

²⁰ NCTA Comments at 41.

²¹ Federal Communications Commission, *High Speed Services for Internet Access: Status as of December 31, 2005* (July 2006) at Table 14, available at http://hraunfoss.fcc.gov/edocs_public/attachmatch/DOC-266596A1.pdf.

²² *Id.*

²³ The U.S. Census Bureau estimated 2,889,688 occupied housing units in Virginia in 2005. http://factfinder.census.gov/servlet/ACSSAFFacts?_event=Search&_lang=en&_sse=on&geo_id=04000US51&_state=04000US51. The approximate number of Virginia households with access to cable modem but without access to DSL was calculated by subtracting from the percentage of premises with cable modem access, the percentage of premises with DSL access, and then multiplying by the number of occupied housing units $((.96 - .67) \times 2,889,688)$. Nationally, the Commission reports there are 111.4 million occupied housing units, Notice at n.30, *i.e.*, $((.93 - .78) \times 111,400,000)$.

²⁴ Comcast Comments at 60.

²⁵ *Id.* at 71.

services – and accompanying competitive pricing pressure – will reach every household and that the information super highway leaves no neighborhood behind.

III. BUNDLED SERVICE AND STAND ALONE CABLE PRICING IN FAIRFAX COUNTY.

In 2005, Fairfax County staff and the Consumer Protection Commission²⁶ recommended that the Board approve the Verizon VA Franchise Agreement. The franchise agreement was consistent with the Board’s policy of supporting competition and competitive choice for consumers, and the terms of the franchise agreement ensured that any benefits of competition, including potentially lower prices, would be made available to all residents of the County because of the build-out requirements.²⁷ As part of its recommendation for approval, Fairfax County staff further reported to the Board that the General Accounting Office (now the Government Accountability Office), in its 2003 report, “*Issues Related to Competition and Subscriber Rates in the Cable Television Industry*,” had reported that cable prices were as much as 15% lower in areas in which incumbent cable operators faced head-to-head competition from another wireline cable service provider.²⁸ After considering the terms of the franchise agreement and forecasted cost and service benefits for all residents, the Board unanimously approved the Verizon VA Franchise Agreement on September 26, 2005, with an effective date of October 1,

²⁶ The mission of the Fairfax County Consumer Protection Commission is to help protect Fairfax County consumers from illegal, fraudulent or deceptive consumer practices in the marketplace, and to advise the Board of Supervisors on issues regarding consumer affairs and cable communications. For more information, see http://www.fairfaxcounty.gov/consumer/consumer_protection_comm.htm.

²⁷ Fairfax County Franchising NPRM Comments at 8.

²⁸ *Issues Related to Competition and Subscriber Rates in the Cable Television Industry*, General Accounting Office Report 04-8 (2003) at 3, available at <http://www.gao.gov/new.items/d048.pdf>.

2005, and Verizon VA began to offer competitive cable service in Fairfax County in November 2005.

Wireline competition for video services in Fairfax County is still in the nascent stage and any conclusions drawn are preliminary in nature. It appears that incumbent providers are responding to competition by offering promotional discounts to new subscribers and lower-priced bundled packages with more limited features to match the competitor's bundled rate. However, it is difficult to compare digital cable and bundled service packages between providers because of the differences between each providers' package content. In addition, more research is needed to determine what impact bundled service options have on consumer freedom to mix and match video, high-speed Internet, and telephone service options between providers, including any issues associated with the lack of portability of provider-based e-mail addresses.

At this time, Fairfax County is unable to determine whether competition has caused monthly cable rates in the County to grow at a slower rate than in franchise areas without wireline cable competition, because the most recent cable pricing data released by the Commission analyzes cable prices as of January 1, 2005,²⁹ and wireline competition in Fairfax County began in November 2005. It appears that in Fairfax County the competitive entrant is now offering consumers a stand alone cable package with a larger number of channels at a price point similar to the incumbents' rates. Fairfax County will continue to analyze pricing data as it becomes available.

²⁹ *In the Matter of Implementation of Section 3 of the Cable Television Consumer Protection and Competition Act of 1992, Statistical Report on Average Rates for Basic Service, Cable Programming Service, and Equipment*, MM Docket No. 92-266 (Dec. 27, 2006) ("2005 Cable Price Report") available at http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-06-179A1.doc.

A. Bundled Cable Service Prices in Fairfax County.

1. Analysis of Bundled Cable Service Rates.

Comparisons of bundled cable service rates are difficult because providers do not offer identical service packages. Rather than attempting to force a comparison of different bundled service packages between providers, Fairfax County presents the following information comparing each provider’s bundled packages with the price if similar services were purchased separately from that same provider. Most but not all of the bundled service offerings offered by the franchised providers suggest price discounts for services in a bundled package versus if provided separately. However, it is unclear how much if any of the applicable bundle service package discounts are attributable to competitive forces in the marketplace, or to generally accepted industry practices (which occur in both noncompetitive and competitive markets) to provide discounts to bundled services.

a. Cox VA Bundled Service Packages.

In January 2007, Cox VA will offer three bundled service packages:³⁰

COX VA BUNDLED PACKAGE COMPARISON

<u>“Value” Bundle</u>	<u>“Preferred” Bundle</u>	<u>“Value Plus” Bundle</u>
Expanded Basic	Expanded Basic	Expanded Basic
Cox High Speed Internet Value (768 Kbps download)	Digital Gateway	Cox High Speed Internet Preferred (5 Mbps download)
Primary Telephone Line	One Digital Tier	Cox Connections Unlimited
	Digital Receiver	(Unlimited local and long distance, caller ID, call waiting, voice mail)
	Cox High Speed Internet Preferred (5 Mbps download)	
	Primary Telephone Line	
<u>Additional Equipment Costs</u>	<u>Additional Equipment Costs</u>	<u>Additional Equipment Costs</u>
Converter Box & Remote	Converter Box & Remote	Converter Box & Remote
Cable Modem	(Unbundled Service Only)	Cable Modem
	Cable Modem	

³⁰ Attachment A – 2, Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006.

COX VA BUNDLED PACKAGE COMPARISON

<u>“Value” Package</u>	<u>“Preferred” Package</u>	<u>“Value Plus” Package</u>
Purchased Separately: \$ 102.87	Purchased Separately: \$ 126.82	Purchased Separately: \$ 154.92
Purchased as Bundled Package: \$ 96.98	Purchased as Bundled Package: \$ 114.99	Purchased as Bundled Package: \$ 133.98
Bundled Savings: \$ 5.89 / 5.73%	Bundled Savings: \$ 11.83 / 9.33%	Bundled Savings: \$ 20.94 / 13.52%

The lowest priced Cox VA Value Bundle package does not include digital programming, would require a separate analog receiver rental fee, and provides an Internet connection that, while at the lower threshold of broadband service, is comparable to DSL speed.³¹ This package may have appeal to consumers who have minimum video, Internet and telephone needs. Cox VA’s Preferred Bundled package is the only Cox VA bundle that offers digital video programming. Finally, the Value Plus package offers the greatest bundling discount, saving consumers over thirteen percent.

This package is comparably priced to match Verizon VA’s standard bundled package – both the Cox VA and Verizon VA bundled package offer unlimited long distance and local calling and Internet download speeds of up to 5 Mbps, and both require an additional equipment rental charge – but the Cox VA Value Plus Bundle does not offer digital programming and the consumer would have to pay an additional \$10.95 to receive digital programming comparable to the Verizon VA bundled package.³²

³¹ In advertisements, Cox VA states that Internet service requires a cable modem but offers a free cable modem to new subscribers while supplies last. Attachment A – 1, Cox Connections Bundle Advertisement (offer ends January 8, 2007).

³² Attachment A – 2, Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006; Attachment C – 7, Verizon FiOS TV Channel Line Up, Fairfax County/Falls Church/Herndon Channel Lineup (1/06).

b. *Comcast VA Bundled Service Packages.*

Comcast VA offers discounts on its high-speed Internet service when bundled with analog or digital cable programming packages and also offers discounts on its Voice-over-Internet-protocol (“VoIP”) telephone service when bundled with either cable or Internet services. However, Comcast VA does not advertise prices for its triple play bundle packages on its rate card.³³ Comcast VA does offer its cable subscribers a \$15.00 discount on the purchase of its 6Mbps/768Kbps or 16Mbps/1Mbps high-speed Internet service. Based on telephone conversations with Comcast VA’s customer service representatives, if an existing Comcast VA customer would like to purchase Comcast VA’s unlimited local and long distance VoIP telephone service, Comcast will discount the regular \$57.95 rate to \$39.95.

COMCAST VA SAMPLE BUNDLED PACKAGE COMPARISON

<u>Analog Bundle</u>	<u>Digital Bundle</u>	<u>Fastest High Speed Bundle</u>
Full Basic	Full Basic	Full Basic
High Speed Internet (6 Mbps download)	Digital Plus High Speed Internet (6 Mbps download)	Digital Plus Highest Speed Internet (16 Mbps download)
Digital Voice (Unlimited local and long distance, caller ID, call waiting, on-line voice mail)	Digital Voice (Unlimited local and long distance, caller ID, call waiting, on-line voice mail)	Digital Voice (Unlimited local and long distance, caller ID, call waiting, on-line voice mail)
<u>Additional Equipment Costs</u>	<u>Additional Equipment Costs</u>	<u>Additional Equipment Costs</u>
Digital Converter Box & Remote Cable Modem	Digital Converter Box & Remote Cable Modem	Digital Converter Box & Remote Cable Modem
<u>Analog Package</u>	<u>Digital Package</u>	<u>Fastest High Speed Package</u>
Purchased Separately: \$ 173.52	Purchased Separately: \$ 188.47	Purchased Separately: \$ 198.47
Purchased as Bundled Package: \$ 140.52	Purchased as Bundled Package: \$ 155.47	Purchased as Bundled Package: \$ 165.47
Bundled Savings: \$ 33.00 / 19.02%	Bundled Savings: \$ 33.00 / 17.51%	Bundled Savings: \$ 33.00 / 16.63%

³³ Attachment B – 3, Comcast Reston Rates, Service Charges & Channel Lineup – Effective 10/06.

The Comcast VA video package most comparable to Verizon VA's standard video packages is Comcast VA's Digital Plus package. However, the Comcast VA package includes several premium (commercial free) Encore movie channels and the Sundance channel that are only available at additional cost from Verizon VA. Thus it is difficult to compare Comcast VA's video programming bundled rate component with either Verizon VA or Cox VA's packages because Comcast VA offers additional Premium channels in its bundling offers.³⁴

c. *Verizon VA Bundled Service Packages.*

Verizon VA entered the market with an all digital fiber optic network, whereas Cox VA and Comcast VA have upgraded their systems to create hybrid coaxial fiber systems. Thus, Verizon VA offers only a digital tier package and does not offer smaller channel packages equivalent to the analog packages offered by Cox VA and Comcast VA. In comparing all three providers' expanded basic tier packages, Verizon VA's expanded basic, now named FiOS Premium, is equivalent to Cox VA's Digital Gateway plus Digital Discovery and Digital Variety packages and Comcast VA's Digital Plus package (albeit, Comcast VA's Digital Plus package includes several premium movie channels available for an additional fee to Verizon VA subscribers).³⁵

³⁴ *Id.*

³⁵ Attachment C – 7 Verizon FiOS TV Channel Line Up, Fairfax County/Falls Church/Herndon Channel Lineup (1/06); Attachment A-2, Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006; Attachment B-2, Comcast Reston Rates, Service Charges & Channel Lineup – Effective 10/06.

VERIZON VA SAMPLE BUNDLED PACKAGE COMPARISON

<u>Local Phone Bundle</u>	<u>Unlimited L/D Bundle</u>	<u>Fastest High Speed Bundle</u>
FiOS Premium	FiOS Premium	FiOS Premium
FiOS Internet (5 Mbps download)	FiOS Internet (5 Mbps download)	Fastest FiOS Internet (15 Mbps download)
Unlimited Local	Verizon Freedom Value (Unlimited local and long distance)	Verizon Essentials (Unlimited local and long distance, caller ID, call waiting, and voice mail)
<u>Additional Equipment Costs</u>	<u>Additional Equipment Costs</u>	<u>Additional Equipment Costs</u>
Digital Converter Box & Remote	Digital Converter Box & Remote	Digital Converter Box & Remote
<u>Local Phone FiOS Package</u>	<u>FiOS Freedom Value Package</u>	<u>FiOS Essentials Package</u>
Purchased Separately: \$ 105.85	Purchased Separately: \$ 123.80	Purchased Separately: \$ 138.80
Purchased as Bundled Package: \$ 100.85	Purchased as Bundled Package: \$ 118.80	Purchased as Bundled Package: \$ 133.80
Bundled Savings: \$ 5.00 / 4.72%	Bundled Savings: \$ 5.00 / 4.04%	Bundled Savings: \$ 5.00 / 3.60%

Verizon VA recently announced that it would be increasing the prices of its FiOS Premium Package and Movie and Sports Tiers, effective January 22, 2007, for all new customers and new service additions, but also announced that it would drop its Existing Outlet Hookup initial installation charge from \$50.00 to no charge. Thus after January 22, 2007, Verizon sample package rates would be as follows:³⁶

VERIZON VA BUNDLED PACKAGE COMPARISON

As of January 22, 2007

<u>Local Phone FiOS Package</u>	<u>FiOS Freedom Value Package</u>	<u>FiOS Essentials Package</u>
Purchased Separately: \$ 109.93	Purchased Separately: \$ 127.88	Purchased Separately: \$ 142.88
Purchased as Bundled Package: \$ 104.93	Purchased as Bundled Package: \$ 122.88	Purchased as Bundled Package: \$ 137.88
Bundled Savings: \$ 5.00 / 4.55%	Bundled Savings: \$ 5.00 / 3.91%	Bundled Savings: \$ 5.00 / 3.50%

³⁶ Attachment C – 3, Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Director of Communications, Fairfax County, (Nov. 20, 2006), and Attachment C – 4, Verizon FiOS TV 2006 Annual Customer Notification: Programming and Equipment Rates – Effective January 14, 2006. On December 20, 2006, a Verizon VA representative informed the County that Verizon VA would delay implementation of its planned price increases from January 14, 2007 until January 22, 2007.

However, if service is cancelled between two and eleven months, an early termination fee of \$99.00 may apply. Verizon's digital service also requires rental of a digital converter box, which will increase in price from \$3.95 to \$4.99 effective January 14, 2006. Thus, after entering the Fairfax County market with an initial \$118.80 bundled service and equipment rate, in under fourteen months, Verizon will have increased its bundled service and equipment package rate by 3.43% to \$122.88.³⁷

2. Comparisons of Bundled Service Rates Adjusted for Promotional Offers Do Not Provide a Meaningful Picture of Long Term Pricing.

The County notes that the Bank of America Equity Research report cited as support for FTTH Council arguments that cable operators have dropped their bundled service package prices “by over 20%” as a result of Verizon's entry into the market,³⁸ is based on the inclusion of unpublished promotional prices. Bank of America itself stated that its bundled price comparisons reflect the value of temporary price promotions and unpublicized offers provided over the telephone by customer service representatives and do not reflect long term prices:

As we wrote last quarter, we note that these are in many cases un-advertised offers and we believe that they do not necessarily represent the equilibrium pricing that will prevail longer term in these markets. Some organizations have cited our report as evidence that competitive video entry by the Bells will substantially reduce cable prices. Since these are unadvertised prices, we would disagree with the assertion that these prices represent a snapshot of potential future equilibrium pricing.³⁹

³⁷ Verizon also offered an additional \$5.00 to \$10.00 initial promotional discount. See Attachment C – 6, FiOS Internet/Phone Advertisement (Expires 8/31/06), and Attachment C – 5, FiOS Video/Internet/Phone Advertisement (Expires 12/31/06).

³⁸ FTTH Council Comments at 11-12.

³⁹ Bank of America Equity Research, *Battle for the Bundle: Consumer Wireline Services Pricing*, April 18, 2006, at 18. Available upon request.

Therefore, data reported in the Bank of America report should not be used as evidence that future bundled service rates will decrease as competition enters the market.

3. The Commission Should Examine the Consumer Impact of Bundled Service Packages.

Finally, the County also asks the Commission to investigate how the bundling of services affects consumer choice among providers and service packages. As NCTA notes, Internet speed matters less to “those who use the Internet mainly for sending e-mail and reading online newspapers and blogs.”⁴⁰ To what extent are consumers required to purchase additional Internet services to receive pricing discounts on video services? To what extent are consumers required to pay higher Internet prices if they do not agree to also purchase video services?⁴¹ To what extent are providers pricing stand alone services at higher prices to encourage consumers to purchase bundled services? These questions and other consumer-based inquiries should also be part of the Commission’s inquiry to determine the effect that head-to-head competition has had on bundled pricing of cable services.⁴²

B. Stand Alone Cable Rates in Fairfax County.

As discussed above, prior to the entry of Verizon VA, Fairfax County had two franchised wireline cable operators who did not compete against each other head-to-head. Fairfax County’s three non-overlapping cable franchise areas are North County, South County, and Reston.⁴³ Cox

⁴⁰ NCTA Comments at 42.

⁴¹ In Fairfax County, 78.1% of all households currently have some form of Internet access, but only 58.7% of households with an annual household income between \$50,000 and \$25,000, and 35.4% of households with an annual household income of less than \$25,000, have Internet access. *2000 Fairfax-Falls Church Community Assessment: General Overview* at p.3, available at http://www.fairfaxcounty.gov/demogrph/pdf/cas_overview.pdf.

⁴² *See Notice* at ¶ 7.

⁴³ Fairfax County Code Section 9.1-7-1.

VA and its predecessor have provided service in the North and South County franchise areas since 1982. Comcast VA and its predecessors have served Reston since 1988. Verizon VA has a franchise to serve all three franchise areas and began providing competitive service in November 2005. Thus, Fairfax County cable pricing data includes cable rates in a noncompetitive environment, prior to Verizon's market entry, and cable rates in a competitive environment. Fairfax County is also including data regarding providers' announced cable rates as of January 1, 2007, and rates effective January 22, 2007, for Verizon VA.

1. Fairfax County 2004 Stand Alone Cable Rates Are Consistent with Commission Reported National Average Cable Rates In Noncompetitive Franchise Areas.

In the *2004 Cable Price Report*, the Commission reported a national average monthly cable rate which included the cost of expanded basic tier programming service and converter box and remote control equipment.⁴⁴ The Commission also broke out and compared the average monthly cable rate in areas not subject to effective competition, denoted as "Noncompetitive Areas," and the average monthly cable rate in areas subject to effective competition, denoted as "Competitive Areas." In December 2006, the Commission released similar data for cable rates as of January 1, 2005 in the *2005 Cable Price Report*. Fairfax County urges the Commission to complete its work on the 2006 Cable Price Report and to release data regarding cable prices as of January 1, 2006, and January 1, 2007, as soon as possible.

On January 1, 2004, the monthly cable rate charged by Fairfax County's largest incumbent cable operator was slightly more than the national monthly competitive rate reported

⁴⁴ *In the Matter of Implementation of Section 3 of the Cable Television Consumer Protection and Competition Act of 1992, Statistical Report on Average Rates for Basic Service, Cable Programming Service, and Equipment*, MM Docket No. 92-266 (Feb. 4, 2005) at Table 1 ("2004 Cable Price Report").

by the Commission but substantially less than the national monthly noncompetitive rate reported by the Commission in the *2004 Cable Price Report*. However, on January 1, 2004, the monthly cable rate charged by Fairfax County’s smaller incumbent cable operator was more than the national noncompetitive rate reported by the Commission. By January 1, 2005, Fairfax County largest incumbent had raised its monthly cable rate by two percent while the County’s smaller incumbent had not raised its rate. But in comparison to the national monthly cable rate data reported by Commission in the *2005 Cable Price Report*, on January 1, 2005, Fairfax County’s largest incumbent charged less than the both the national competitive and noncompetitive rates, and the County’s smaller incumbent charged slightly less than the national noncompetitive rate.

Service Elements	FCC Average ⁱ	FCC Competitive ⁱⁱ	FCC Noncompetitive ⁱⁱⁱ	Cox VA ^{iv}	Comcast VA ^v
	Jan. 1, 2004	Jan. 1, 2004	Jan. 1, 2004	Jan. 1, 2004	Jan. 1, 2004
Basic Service	\$ 13.80	\$ 14.58	\$ 13.73	\$ 12.70	\$ 13.45
Expanded Basic (includes Basic)^{vi}	\$ 41.04	\$ 38.17	\$ 41.29	\$ 40.40	\$ 44.85
Converter & Remote Control	\$ 4.28	\$ 4.31	\$ 4.27	\$ 2.61	\$ 2.59
Monthly Cable Rate^{vii}	\$ 45.32	\$ 42.48	\$ 45.56	\$ 43.01	\$ 47.44

ⁱ *2004 Cable Price Report* at Table 1.

ⁱⁱ *2004 Cable Price Report* at Table 3. Competitive rates are derived from communities in which the FCC has made a finding of effective competition.

ⁱⁱⁱ *2004 Cable Price Report* at Table 3. Noncompetitive rates are derived from communities in which the FCC has not made a finding of effective competition.

^{iv} Cox 2003 Annual Customer Notice – Prices Effective November 1, 2003.⁴⁵

^v Comcast FCC Form 1240 at Worksheet 8 - True-Up Rate Charged contains information for 12/01/03 to 11/30/04 (filed Nov. 29, 2004).⁴⁶ (Comcast Channel Lineup & Rates – Effective 1/04 lists the monthly rate for Expanded Basic as \$19.00. However, the FCC Form 1240 True-Up Rate is listed as \$13.45, and Comcast Channel Line-Up & Rates – Effective 8/03 and 10/04 list the Expanded Basic Rate as \$13.45, consistent with the True-Up Rate. Therefore, the 1/04 Channel Lineup & Rates is presumed to contain a typographical error.)⁴⁷

^{vi} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately.

^{vii} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control.

⁴⁵ Attachment A – 5.

⁴⁶ Attachments B – 6.

⁴⁷ See Attachments B – 5, B –6, B – 8, B – 9 and B – 7.

Service Elements	FCC Overall ⁱ	FCC Competitive ⁱⁱ	FCC Noncompetitive ⁱⁱⁱ	Cox VA ^{iv}	Comcast VA ^v
	Jan. 1, 2005	Jan. 1, 2005	Jan. 1, 2005	Jan. 1, 2005	Jan. 1, 2005
Basic Service	\$ 14.30	\$ 14.80	\$ 14.25	\$ 14.70	\$ 13.45
Expanded Basic (includes Basic)^{vi}	\$ 43.04	\$ 40.15	\$ 43.33	\$ 40.40	\$ 44.85
Converter & Remote Control	\$ 4.28	\$ 4.54	\$ 4.38	\$ 3.50	\$ 2.59
Monthly Cable Rate^{vii}	\$ 45.32	\$ 44.69	\$ 47.71	\$ 43.90	\$ 47.44

ⁱ 2005 Cable Price Report at Table 1 (Basic and Expanded Basic); Table 5 (Analog Equipment Prices); and Table 6 (Average Monthly Price for Programming and Equipment).

ⁱⁱ 2005 Cable Price Report at Tables 1, 5, and 6. Competitive rates are derived from communities in which the FCC has made a finding of effective competition and relieved cable operators from rate regulation.

ⁱⁱⁱ 2005 Cable Price Report at Tables 1, 5, and 6. Noncompetitive rates are derived from communities in which the FCC has not made a finding of effective competition.

^{iv} Cox 2004 Annual Customer Notice – Prices Effective November 1, 2004.⁴⁸

^v Comcast Channel Lineup & Rates – Effective 10/04.⁴⁹

^{vi} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately.

^{vii} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control.

Between January 1, 2004 and January 1, 2005, monthly cable rates in Fairfax County rose at a slower rate than all monthly cable rate increases reported by the Commission in areas without effective competition, with any form of effective competition, with effective competition from a second wireline cable provider, or with effective competition from a DBS provider. As the Commission makes more current cable pricing data available, the Commission may be able to use the following data supplied by Fairfax County as a test case to determine whether rates in Fairfax County are rising at a slower rate as compared to rates in “Noncompetitive Areas.”

⁴⁸ Attachment A – 4.

⁴⁹ Attachment B – 7.

Average Price for Programming and Equipment	Cox VA	Comcast VA	FCC Average/ Overall	FCC Noncompetitive	FCC Cable Competition	FCC DBS Competition
2004 Monthly Cable Rate ⁱ	\$ 43.01	\$ 47.44	\$ 45.32	\$ 45.56	\$ 39.37	\$ 43.94
2005 Monthly Cable Rate ⁱⁱ	\$ 43.90	\$ 47.44	\$ 47.43	\$ 47.71	\$ 40.23	\$ 47.77
2004 – 2005 Annual Change	\$ 0.89	\$ 0.00	\$ 2.11	\$ 2.15	\$ 0.86	\$ 3.83
2004 – 2005 Percentage Increase	2.07%	0.00%	4.66%	4.72%	2.18%	8.72%

ⁱ “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box for Fairfax County. County Average source is Table 1 herein. FCC Average source is *2004 Cable Price Report* at Table 1 and all other FCC rates are from *2004 Cable Price Report* at Attachment 6.

ⁱⁱ County Average source is Table 2 herein. FCC data source is the *2005 Cable Price Report* at Table 6.

2. Competition Has Not Yet Reached the Majority of Fairfax County Households and Does Not Yet Appear to Be Restraining Monthly Cable Rates.

Head-to-head competition between wireline cable operators did not exist in Fairfax County prior to November 2005. During the period between January 1, 2004, and January 1, 2005, in which there was no direct head-to-head wireline cable competition, Cox VA’s monthly cable rate rose by two percent but Comcast VA’s monthly rate did not rise. Verizon VA provided almost no competition in 2005, and between January 1, 2005 and January 1, 2006, Cox VA’s monthly cable rate rose by more than three percent and Comcast VA’s monthly cable rate rose by almost eleven percent. Verizon offered service throughout 2006, but by the end of 2006, Fairfax County staff estimates that Verizon system will only serve one-third of Fairfax County households. During the period of limited head-to-head wireline cable competition, between January 1, 2006 and January 22, 2007, Cox VA monthly cable rates will rise by more than five percent, Comcast VA’s monthly cable rates will rise by almost four percent, and Verizon VA’s monthly cable rates will rise by more than nine percent. Thus, despite head-to-head competition from Verizon VA, albeit geographically limited, every cable provider in

Fairfax County has announced a rate increase in the past year and cable rates have risen at a faster rate as compared to when no head-to-head wireline cable competition existed in the County.⁵⁰ Moreover, as of January 22, 2007, Verizon VA will raise its total monthly cable rate for services and equipment to match exactly the \$47.98 total monthly rate of its largest competitor Cox VA.⁵¹

Service Elements	January 1, 2004 to January 1, 2005				January 1, 2005 to January 22, 2006					
	2005 Noncompetitive Operators				2006 Competitive Operators					
	Cox VA ⁱ Jan. 1, 05	Annual % Change ⁱⁱ	Comcast VA ⁱⁱⁱ Jan. 1, 05	Annual % Change	Cox VA ^{iv} Jan. 1, 06	Annual % Change	Comcast VA ^v Jan. 1, 06	Annual % Change	Verizon VA ^{vi} Jan. 22, 06	Annual % Change
Basic Service	\$ 14.70	15.75%	\$ 13.45	0.00%	\$ 17.99	22.38%	\$ 14.95	11.15%	\$ 12.95	NA
Expanded Basic ^{vii}	\$ 40.40	0.00%	\$ 44.85	0.00%	\$ 41.99	3.94%	\$ 49.88	11.22%	\$ 39.95	NA
Converter & Remote Control ^{viii}	\$ 3.50	34.10%	\$ 2.59	0.00%	\$ 3.50	0.00%	\$ 2.74	5.79%	\$ 3.95	NA
Monthly Cable Rate ^{ix}	\$ 43.90	2.07%	\$ 47.44	0.00%	\$ 45.49	3.62%	\$ 52.62	10.92%	\$ 43.90	NA

ⁱ Cox 2004 Annual Customer Notice – Prices Effective November 1, 2004.⁵²

ⁱⁱ “Annual % Change” is the change as of the date shown compared to one year early ((Current Year – Previous Year) / Previous Year).

ⁱⁱⁱ Comcast Channel Lineup & Rates – Effective 1/1/05.⁵³

^{iv} Cox 2005 Annual Customer Notice – Prices Effective November 1, 2005.⁵⁴

^v Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Cable Regulatory Division, Fairfax County, Virginia (Nov. 1, 2005) at p.2.⁵⁵ Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Director, Communications Policy and Regulation Division, Fairfax County, Virginia (May 27, 2005) at p.1.⁵⁶

^{vi} Verizon FiOS TV Rates & Packages (11/05).⁵⁷ Verizon’s Expanded Basic includes channels offered as part of the other providers’ digital tiers and Verizon only offers digital converter boxes.

^{vii} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately. Comcast marketed this tier as “Basic Plus” in 2005 and as “Standard Basic” in 2006.

^{viii} “Converter & Remote Control” includes Cox VA and Comcast VA’s Analog Addressable Converter Box and Remote Control and Verizon’s Standard Definition Digital Converter Box as Verizon does not offer analog converter boxes.

^{ix} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box.

⁵⁰ In addition, on December 28, 2006, Comcast VA notified the County that Comcast will increase its Expanded Basic and Converter Box rates effective March 1, 2007.

⁵¹ Attachment A – 2, Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006; Attachment C – 1, Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County, (Nov. 15, 2006); Attachment C – 2, Verizon Rates Effective 1/14/07; Attachment C – 8, Verizon FiOS TV rates & Packages (11/05).

⁵² Attachment A – 4.

⁵³ Attachment B – 5.

Table 5 Fairfax County Announced Monthly Cable Rates January 2007						
Service Elements	Cox VA ⁱ Jan. 1, 2007	Annual Percentage Change ⁱⁱ	Comcast VA ⁱⁱⁱ Jan. 1, 2007	Annual Percentage Change	Verizon VA ^{iv} Jan. 22, 2007	Annual Percentage Change
Basic Service	\$ 17.99	0.00%	\$ 14.95	0.00%	\$ 12.99	0.31%
Expanded Basic Service ^{vi}	\$ 43.99	4.76%	\$ 51.88	4.01%	\$ 42.99	7.61%
Converter & Remote Control ^{vii}	\$ 3.99	14.00%	\$ 2.84	3.65%	\$ 4.99	26.33%
Monthly Cable Rate^{viii}	\$ 47.98	5.47%	\$ 54.72	3.99%	\$ 47.98	9.29%

ⁱ Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006.⁵⁸

ⁱⁱ “Annual Percentage Change” is the change as of the date shown compared to one year early ((Current Year – Previous Year) / Previous Year).

ⁱⁱⁱ Comcast Reston Rates, Service Charges & Channel Lineup – Effective 10/06.⁵⁹

^{iv} Verizon FiOS TV 2006 Annual Customer Notification, Programming and Equipment Rates – Effective January 14, 2007.⁶⁰

Verizon’s Expanded Basic includes channels offered as part of the other provider’s Digital Tier and Verizon only offers digital converter boxes. In 2007, Verizon will market its service Tiers as FiOS TV Local (Basic) and FiOS TV Premier. Verizon’s price increase is effective 1/14/07 for new customers or new services but will not affect rates of existing customers. Verizon subsequently verbally notified the County that the price increase would not take effect until 1/22/07.

^v “Annual Change” is the change as of the date shown compared to one year early ((Current Year – Previous Year) / Previous Year).

^{vi} “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately. Comcast will market this tier as “Full Basic” beginning in 2007.

^{vii} “Converter & Remote Control” includes Cox VA and Comcast VA’s Analog Addressable Converter Box and Remote Control and Verizon’s Standard Definition Digital Converter Box as Verizon does not offer analog converter boxes.

^{viii} “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box.

⁵⁴ Attachment A – 3.

⁵⁵ Attachment B – 3.

⁵⁶ Attachment B – 4.

⁵⁷ Attachment B – 8.

⁵⁸ Attachment A – 2.

⁵⁹ Attachment B – 2.

⁶⁰ Attachment C – 4.

Table 6 Fairfax County Percentage Change in Monthly Cable Rates Between January 2004 and January 2007.				
Service Elements	Cox VA ⁱ	Comcast VA ⁱ	Verizon VA ⁱⁱ	
	Jan. 1, 2004 – Jan. 1, 2007	Jan. 1, 2004 – Jan. 1, 2007	Jan. 1, 2004 – Jan. 1, 2006	Jan. 1, 2006 – Jan. 22, 2007
Basic Service	41.65 %	11.15 %		0.31 %
Expanded Basic Service ⁱⁱⁱ	8.89 %	15.67 %		7.61 %
Converter & Remote Control ^{iv}	52.87 %	9.65 %		26.33 %
Monthly Cable Rate^v	11.56 %	15.35 %	NA	9.29 %

ⁱ Tables 1 and 4 herein.

ⁱⁱ Table 4 herein.

ⁱⁱⁱ “Expanded Basic” is the combined costs of the Basic and Expanded Basic Service programming tiers. Expanded Basic cannot be purchased separately.

^{iv} “Converter & Remote Control” includes Cox VA and Comcast VA’s Analog Addressable Converter Box and Remote Control and Verizon’s Standard Definition Digital Converter Box as Verizon does not offer analog converter boxes.

^v “Monthly Cable Rate” includes the cost of the Expanded Basic Service tier (in combination with the Basic Service Tier if the Basic Service Tier is sold separately), Analog Addressable Converter Box and Remote Control or Verizon’s Standard Definition Digital Converter Box.

3. Impact of Nascent Competition On Cable Rates Is Uncertain.

The Commission should not premise its attempts to restrict local franchising on the argument that competitive wireline cable competition will reduce consumer cable prices until a more reliable factual record on cable pricing can be developed. Given that head-to-head wireline cable competition is in its nascent stage, sufficient time has not elapsed to compile a comprehensive record regarding the impact of such competition on monthly cable rates. In the *2004 and 2005 Cable Price Reports*, the Commission reported that in areas with effective competition, average monthly cable rates (programming services and equipment combined rates) were 15.7% and 17% lower than in areas not subject to effective competition.⁶¹ Verizon cites this rate differential from the Commission’s *2004 Cable Price Report* and other circumstantial

⁶¹ *2004 Cable Price Report* at Table 4; *2005 Cable Price Report* at ¶ 2. Fairfax County notes, however, that without explanation, in the *2005 Cable Price Report*, the Commission reports average monthly rates in effective as of January 1, 2004, that vary from average monthly rates in effective as of January 1, 2004, as reported in *2004 Cable Price Report*.

data as evidence that “competition works” to create “reduced prices.”⁶² Fairfax County disputes this argument – the *2004 Cable Price Report* and the *2005 Cable Price Report* are not predictors of the future impact of competition on cable pricing, but rather are only a measure of past rates. Other commenters have cited promotional rates as evidence that competition will dramatically lower rates.⁶³ But when the impact of nascent competition on non-promotional rates is assessed, as demonstrated in the preceding Tables, there is no apparent evidence to suggest that nascent competition lowers stand alone cable rates. And absent the release of more current data by the Commission that would indicate otherwise, it is difficult to determine whether nascent competition is restraining the growth of cable rates, as compared to other franchise areas without wireline cable competition.

The Board recognizes that total price is but one measure of competitive impact. Competition can bring consumers greater video choice and spur improved customer service.⁶⁴ There may also be compelling economic incentives for new competitors to develop business plans that match incumbent prices and offer more channels and services, such as expanded

⁶² Verizon Comments at 9, 8.

⁶³ FTTH Council Comments at 11-12.

⁶⁴ Verizon Comments at 8. Moreover, Verizon VA’s all digital system is capable of carrying more channels in the expanded basic tier, whereas Cox VA and Comcast VA must place additional channels beyond each systems’ analog capacity in a digital tier, and charge consumer additional fees to receive digital tier programming. The County notes that the Commission’s *2004 Cable Price Report* calculates the cost per channel, but in part because this implies that all channels are of equal value and that a cable system offering more channels with lower viewership is providing a better per channel value than a system offering fewer but more popular channels at the same price, the Commission opted not to report per channel costs in the *2005 Cable Price Report*. Fairfax County suggests that the Commission consider comparing the monthly cable price to receive the top fifteen programming services by prime time rating, *i.e.*, the most popular non-broadcast channels. These programming services as reported in the *2004 Cable Price Report* are in order: Nickelodeon, TNT, Nick at Night, USA Network, Disney, Lifetime, Toon Disney, TBS, Spike TV, Fox News Channel, History Channel, ESPN, MTV, Discovery Channel and Sci Fi Channel.

video-on-demand libraries, rather than business plans that dramatically lower prices, the rates of capital recovery, and per subscriber revenues. In this proceeding, Verizon reported that it will spend almost \$1,600 per home to deploy its fiber network, and the FTTH Council reports that the industry will expend over \$11 billion during 2006 in capital improvements.⁶⁵ The *2005 Cable Price Report* did not likely reflect significant fiber network costs, but future cable pricing data likely will,⁶⁶ and it may be that high capital costs of deploying new fiber optic systems offset the potential impact of competition on stand alone monthly cable rates.

Yet, the Board must agree with Comcast that the Commission's policy analysis must "be driven by marketplace facts, not preconceived notions."⁶⁷ Just as there is little evidence to support claims that elimination of local franchising and build-out requirements will spur deployment, there is scant evidence that competition will reduce stand alone cable rates, and indeed is not consistent with developments in Fairfax County.⁶⁸

IV. THE 2006 VIRGINIA CABLE FRANCHISING LEGISLATION HAS NOT LED TO A MARKED INCREASE IN CABLE SYSTEM DEPLOYMENT IN VIRGINIA.

Verizon VA initially approached the County to negotiate a cable franchise agreement in late 2004. However, Verizon VA immediately abandoned that effort and instead worked to get legislation introduced in the Virginia General Assembly to eliminate or dramatically restrict local cable franchising. While that legislation was pending, Verizon VA made no further attempt to

⁶⁵ Verizon Comments at 10; FTTH Council Comments at 27.

⁶⁶ Verizon began offering video service on September 22, 2005, *see* FTTH Chronology *available at* <http://newscenter.verizon.com/kit/fiber/events.html>; and AT&T began video service in December 2005, *see* AT&T U-Verse Timeline *available at* <http://www.att.com/Uverse/files/UverseTimeline.pdf>.

⁶⁷ Comcast Comments at 6.

⁶⁸ *See* Table 5 herein.

negotiate a franchise with the County. At that time, the County and Comcast VA were concluding their negotiations on a renewal franchise, and Comcast VA suspended its negotiations with the County to focus its resources on the legislature. After that 2005 legislation proved unsuccessful, Comcast VA resumed its negotiations and the Board approved the Comcast renewal franchise agreement in May 2005. Verizon VA also re-initiated contact with the County and undertook negotiations, and the Board awarded Verizon VA its cable franchise in September 2005.

Soon after, however, Verizon again lobbied during the 2006 Virginia state legislative session to limit the authority of local governments in the state to negotiate franchise terms and conditions. Fairfax County opposed such legislation unless it was amended to preserve more local authority. The proposed legislation subsequently was amended to include a grandfather provision to preserve the terms of existing cable franchise agreements in any locality that granted a competitive cable franchise before the effective date of the legislation. Verizon and other cable operators did not oppose the grandfather provision but added an additional provision that would allow existing franchisees to demand all applicable terms and conditions in their entirety granted to any future franchisee in lieu of an existing franchise. House Bill 1404 and Senate Bill 706 were approved by the Virginia General Assembly and subsequently enacted into the Virginia Code.

As the Commission voted to issue new regulations that reportedly would impose a shot clock on negotiations, the County is concerned that the Commission's analysis in the *Notice* of time limits contained in the new Virginia legislation suffers from a lack of detail. In footnote 13 of the *Notice*, the Commission summarizes: "The Virginia statute allows telecommunications providers with existing authority to public rights-of-way to begin providing video service within

75 days of filing a request to negotiate with a local franchising authority.” (emphasis added) As added by the new legislation, the relevant Virginia statute states: “An applicant shall request and make itself available to participate in cable franchise negotiations ... at least 45 calendar days prior to filing a notice electing an ordinance franchise.”⁶⁹ There is nothing to suggest that the state requirement to make one’s self available to participate in cable franchise negotiations was intended to be a mere *pro forma* notice requirement. As previously recounted in the County’s Franchising NPRM Comments, a provider’s commitment to allocate sufficient staff resources and to meaningfully engage in negotiations is a determinative factor in a successful franchise negotiation.⁷⁰ The County urges the Commission to consider these factors in its franchising requirement deliberations.

In addition, as a practical matter, the County notes that a significant period of time may elapse between the date on which an applicant files a request to begin negotiations and the date an applicant actually makes itself available to participate in negotiations. A fourth cable operator recently notified the County that it was making itself available to participate in negotiations. Within seven business days, Fairfax County responded by providing potential meeting dates for the following week. But due to the applicant’s limited staff resources and scheduling conflicts, the applicant held its initial negotiation meeting with the County some sixty days after the date its initial notice was received by the County.

Furthermore, the Virginia statute continues: “Thereafter [following the 45 days in which the applicant has made itself available to participate in negotiations], an applicant ... shall file notice ... that it elects to receive an ordinance cable franchise at least 30 days prior to offering

⁶⁹ Va. Code Ann. § 15.2-2108.21(C) (2006).

⁷⁰ County’s Franchising NPRM Comments at 5-6.

cable in such locality.”⁷¹ Although the County is aware of a provider filing two such elections in other jurisdictions, in both instances the provider opted to continue with the negotiation process.⁷² It is still too early to measure the full impact of the new state legislation, but it appears that Verizon has continued to negotiate franchise agreements rather than to demand ordinance cable franchises under the new state law.⁷³

Finally, in response to the Commission’s inquiry, “Are state or local regulatory issues the initial determinate in whether LECs choose to enter a market or not?,”⁷⁴ the Board notes that the available evidence seems to suggest that restrictions on local franchising authority have not

⁷¹ Va. Code Ann. § 15.2-2108.21(C) (2006).

⁷² Verizon now has a total of fourteen negotiated cable franchises in Virginia. Press Release, Verizon Communications Inc., “*Consumer Choice for Cable Service Leaps Forward in Washington Metropolitan Area – Verizon Obtains Franchises in Arlington and Loudoun Counties; Region’s Franchises Now Total 13, Covering 2.4 Million Potential Viewers*,” Jun. 21, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/page.jsp?itemID=29670050>; and Press Release, Verizon Communications Inc., *Leesburg, Virginia, Consumers Major Step Closer to Real Choice for Cable TV – Verizon Obtains 13th Washington Metro Area Cable Franchise; Expects to Quickly Offer FiOS TV to Leesburg Residents*, Jun. 28, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/page.jsp?itemID=29669918>. Press Release, Verizon Communications Inc., *Consumers in Spotsylvania County, Virginia, Major Step Closer to Real Choice for Cable TV – Verizon Obtains 14th Virginia Cable Franchise; Expects to Begin Offering FiOS TV to County Residents in Next Few Weeks*, Oct. 25, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/consumers-in-spotsylvania.html>.

⁷³ Since the new state law took effect, Verizon reported that it negotiated two additional Virginia cable franchises in the Town of Vienna and Spotsylvania County. Press Release, Verizon Communications Inc., “*Vienna, Virginia, Consumers Major Step Closer to Real Choice for Cable TV – Company Obtains Cable Franchise; Will Begin All-Fiber Network Upgrade, Offering FiOS Internet, TV Service to Most of Town Over Next Year*,” Sept. 12, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/vienna-virginia-consumers.html>; Press Release, Verizon Communications Inc., *Consumers in Spotsylvania County, Virginia, Major Step Closer to Real Choice for Cable TV – Verizon Obtains 14th Virginia Cable Franchise; Expects to Begin Offering FiOS TV to County Residents in Next Few Weeks*, Oct. 25, 2006, available at <http://newscenter.verizon.com/press-releases/verizon/2006/consumers-in-spotsylvania.html>.

⁷⁴ Notice at ¶ 49.

resulted in a significant or even marked increase in competitive deployment.⁷⁵ Perhaps the more salient issue the Commission should consider is: To what extent does the date a provider's system will be able to offer service drive the provider's decision to engage in the regulatory process? As the County previously reported to the Commission, because Verizon opted to focus its efforts on lobbying for state legislation, eight months elapsed between August 2004, when Verizon VA first expressed to the County an interest in negotiating a franchise, and April 2005, when Verizon VA's first negotiation meeting with the County was held. One week after this first negotiation, Verizon informed the County that its system could be capable of delivering video service by October or November 2006. The County and Verizon VA reviewed the Board's meeting schedule, local public hearing requirements, and State law requirements for public notice, and then established a negotiating schedule that would allow Verizon VA to offer service on October 1, 2006. The parties were able to negotiate all major terms and conditions in approximately seven weeks, and in less than three months, completed negotiation of a proposed franchise agreement for the Board's consideration.⁷⁶ Again, the County emphasizes that the provider's decision to devote sufficient staff resources, and its willingness to engage in meaningful negotiations, were essential components of the negotiation process.⁷⁷ Thus, the Commission should consider carefully the motivation and incentives for providers to fully engage in the negotiation process as part of any inquiry into the impact of the local franchise process on entry into local markets.⁷⁸

⁷⁵ See NCTA Comments at 17. In Texas, where Verizon and AT&T have both been granted statewide franchises, Verizon serves fewer than 5% of total homes in the state and AT&T serves fewer than half of one percent.

⁷⁶ Fairfax County Franchising NPRM Comments at 5-6.

⁷⁷ *Id.*

⁷⁸ See Notice at ¶ 12.

V. **LOCALLY ORIGINATED AND FOREIGN LANGUAGE PROGRAMMING**

Consistent with authority granted by Congress, Fairfax County has negotiated channel capacity and capital grant support for public, educational, and governmental access (“PEG”) channels and institutional network use in initial and renewal franchises.⁷⁹ The franchise agreements between Fairfax County and cable operators Cox VA, Comcast VA and Verizon VA require each cable operator to set aside up to eighteen channels on its cable system for PEG use. Currently, each cable operator provides four public access channels,⁸⁰ three educational channels programmed by the Fairfax County Public School system, two higher education educational access channels programmed by George Mason University and Northern Virginia Community College, and two channels for governmental use programmed by the Fairfax County government.⁸¹ The remainder of the set aside may be activated by the Board based on future community needs.⁸² On all cable systems in Fairfax County, the Fairfax County PEG channels are the largest source of locally originated programming and a significant source of foreign language programming both produced locally and originally in a language other than English. Moreover, under terms of the franchise agreements negotiated by the County, almost all of this

⁷⁹ 47 U.S.C. §§ 531(b) and 531(c); *see also* 47 U.S.C. § 542(g)(2)(C).

⁸⁰ Verizon and Comcast are currently negotiating to permit Verizon VA to carry Channel 28 Reston Community TV. While other public access channels in Fairfax County are independently-run non-profit organizations, Reston Community TV is owned and operated by Comcast VA. The Fairfax County Access Corporation (“FCAC”) is developing a promotional campaign to facilitate carriage of FCAC’s foreign language channel on Comcast VA’s Reston Virginia system in 2007.

⁸¹ The FCPS Teacher Channel 11 and Fairfax County’s Fairfax County Training Network channel are closed training channels transmitted over the cable systems in scrambled format and may viewed only in County and FCPS facilities using specialized receivers. The County will migrate these training channels to the County’s institutional network by June 2007.

⁸² Cox Franchise Agreement at Sec. 7(a); Comcast VA Franchise Agreement at Sec. 7(a); and Verizon VA Franchise Agreement Sec. 6.1.

locally originated and foreign language programming is carried on each operators' most affordable and accessible Basic Service Tier.

The Fairfax County Public Schools ("FCPS") educational access channels provide programming devoted to children's programming and to local and community affairs programming as it relates to the Fairfax County public school system. The FCPS instructional programs enhance the educational experience of K-12 students, and the community affairs programming keeps both parents and County taxpayers informed about practices, policies and issues affecting the public school system. FCPS educational access channels provide 52 hours per month of first-run locally originated programming of which 2.5 hours is public information originally produced in Arabic, Farsi, Korean, Spanish, and Vietnamese, and 8 hours of which is provided with real-time closed captioning. FCPS educational channels also provide 13.5 hours per month of first-run locally originated foreign language instruction. All of the FCPS foreign language programming is designed to inform non-English speaking community members and parents about the public school system. This information is also often essential in improving the experience of English as second language students. Overall, FCPS channels each month provide 433 hours of locally originated programming, 89.5 hours of foreign language programming and 447 hours of closed captioned programming.

The Northern Virginia Community College education access channel, NVCC-TV, provides 96 hours per month of first-run locally originated programming, of which 8 hours is provided with real-time closed captioning. Overall, each month NVCC-TV provides 152 hours of locally originated programming, 16 hours of foreign language programming, and 184 hours of closed captioned programming. The George Mason University education access channel, GMU-

TV, provides 36 hours per month of first-run locally originated programming and 82 hours per month of locally originated programming.

Fairfax County Government Channel 16, FCGC-16, each month provides 83 hours of first-run locally originated programming, 21 hours of which is public affairs programming provided with closed captioning in real time. FCGC-16 also provides 13.5 hours per month of locally originated programming produced in Spanish, Korean, and Arabic, and 42.5 hours per month of programming with real-time closed captioning. Overall, each month FCGC-16 provides 350 hours of locally originated programming, 13.5 hours of foreign language programming, and 345 hours of closed captioned programming.

The Reston Community TV Channel 28 public access channel, RCTV-28, each month provides 45 hours of first-run locally originated programming, including community meetings, festivals and sporting events. RCTV-28 provides production and editing training to the general public, and airs locally originated programming produced by members of the general public on a space available, first-come first-served basis. Overall, RCTV-28 each month provides 90 hours of locally originated programming and 2 hours of foreign language programming.

Fairfax Public Access operates three public access channels – FPA Channel 10, providing public access programming, WRLD 30, providing international and world culture programming, and WEBR, cable radio programming. Combined, FPA Channel 10 and WRLD 30 each month provide 84 hours of first-run locally originated programming, of which 45 hours are produced in Korean, Vietnamese, Spanish, Russian, Eritrean, Ethiopian, Farsi, and Arabic. Overall, each month FPA Channel 10 and WRLD 30 provide 252 hours of locally originated programming and 135 hours of foreign language programming. In addition, WEBR each month provides 332

hours of first-run locally originated programming, of which 45 hours are produced in languages other than English.

While each cable system carries national broadcast network affiliates and local public broadcast system stations, these broadcast channels provide primarily non-locally originated nationally syndicated programming and/or regional news programming produced to serve the four million residents of the Washington DC metro area market.⁸³ Each month, the 1,691 hours of locally-originated Fairfax County programming represents a bulwark of locally-originated programming provided to Fairfax County's million plus residents. In addition, the 301 hours per month of programming produced in languages other than English and the 976 hours of closed captioned programming provided each month of Fairfax County PEG channels represent important avenues of information for the County's diverse population.

VI. TECHNICAL ISSUES

Fairfax County urges the Commission to more aggressively exercise its regulatory authority in regard to resolving issues relating to consumer equipment, navigation devices, CableCARDS, and technical standards. In the ten years since Congress authorized the Consumer Electronics Equipment Compatibility and Competitive Availability of Navigation Devices provisions of the Telecommunications Act of 1996,⁸⁴ the Commission has yet to implement regulations to ensure that consumers fully realize the goals of these provisions. That is to say, in the ten years since Congress directed the Commission to address these issues, Fairfax County consumers still do not have the ability to view all cable channels – including premium channels – directly on their television receivers without passing through a converter box, cannot use all

⁸³ Source: Media Info Center, *available at* <http://www.mediainfocenter.org/compare/top50/#radio>

features of their televisions – including picture-in-picture – when a converter box is used, and cannot purchase a commercially available converter box to view all programming – including electronic programming guides and video-on-demand services. As noted above, the necessity to rent a converter box represents almost eight percent of the end cost to consumers of analog cable service and seven percent of the end cost to consumers of digital cable service.⁸⁵

A. Emergency Alert System and Emergency Message System Capabilities.

Although not specifically raised as an issue by the Commission in the Notice, Fairfax County requests that the Commission also include in its Report to Congress information regarding emergency alert capabilities of cable systems with regional or national instead of franchise area headends. If a cable operator's headend serves a specific franchise area, a local emergency override can be utilized to provide specific local emergency information, such as tornado warnings, and can direct viewers to turn to local government access channels for additional local emergency information, such as boil water alerts after a hurricane or storm damage to water systems. It is unclear at this time whether cable operators employing super headends to serve large states or multiple states encompassing a large geographic area will have adequate capabilities to provide sufficiently localized emergency information.

B. E-911 and Battery Back-Up Systems For Cable Telephony Phone Service.

Consistent with existing County policy, Fairfax County does not attempt to promote any specific telephone, broadband or Internet technology, but rather attempts to provide consumers with easy to understand information about different technologies so that consumers may make informed decisions about their communication service providers. In 2006, the Fairfax County

⁸⁴ 47 U.S.C. §§ 544a and 549.

Department of Cable Communications and Consumer Protection worked with all three franchised cable operators to produce “Connecting Your Home,” an overview of emerging communications technologies and their impact on Fairfax County telephone, cable television, and internet subscribers. “Connecting Your Home” information was cablecast over Fairfax County Government Channel 16,⁸⁶ produced as a printed brochure, and posted onto the County’s website.⁸⁷ Working with the County’s cable operators, the County provided the following information regarding E-911 service and battery back up systems to the general public:⁸⁸

⁸⁵ *See* table 5 herein.

⁸⁶ This video program is available as video on demand at http://www.fairfaxcounty.gov/cable/channel16/asx/connecting_home.asx.

⁸⁷ *Available at* <http://www.fairfaxcounty.gov/cable/channel16/connecting/welcome.htm>.

⁸⁸ *Available at* http://www.fairfaxcounty.gov/cable/channel16/connecting/ph_summary.pdf.

Service Provided / Condition Encountered	Cox Digital Voice	Verizon (POTS) Traditional	Verizon POTS via FTTP	Verizon VoiceWing
VOIP Based?	NO	NO	NO	Yes. Customer must have broadband.
If the power fails in my house is there a backup battery located inside my house that will provide power for me to make a call from a standard phone?* Backup hours available?	Yes, back-up power is supplied for 4 to 8 hours to customers with a battery -- or IVP -- in their home	Not Applicable Powered by Central Office	YES Up to 8 hours	NO
If the power fails in my house, does the provider supply external power for me to make a call from a standard phone?* Hours of backup should provider power also fail (Hrs).	Yes, back-up power is supplied via a generator for customers with external power sources	YES	No, but the battery backup supplies up to 8 hours	NO
If power fails in the home, can 911 be called?*	Yes, while provider power lasts	YES	YES Up to 8 hours	NO
E911 Capability*(emergency operator can locate where I am calling from)	YES	YES	YES	YES
If Internet broadband service is disabled (not power) can 911 be called?	YES	YES	YES	NO
If provider network is congested, can 911 be called?	YES	YES	YES	YES
Is a Fax Machine Compatible with this service?	YES	YES	YES	Contact Verizon
Under what conditions will my Medical Alarm dialer not operate?	Full system failure	Contact Verizon	Contact Verizon	Contact Verizon
Under what conditions will my Home Alarm not operate with this service?	Full system failure	Contact Verizon	Contact Verizon	Contact Verizon
*If your telephone (for example, cordless phone) usually requires additional power from the household electricity supply (power outlet) to operate, you should be aware that if there is a power failure in your home your telephone may not work. It is best to keep a traditional or "standard" telephone handy that can be used during such circumstances that normally only requires to be connected to a telephone jack to operate.				

VII. CONCLUSION.

Local franchising has had a positive impact for consumers in Fairfax County. Because of the reasonable build-out requirements negotiated by the County, all households will have access to two wireline competitors providing video and high speed Internet access within the next six years, and cable operators will make such service available to at least eighty-five percent of all County households without line extension charges.

Competition does appear to be impacting bundled service packages, but there is insufficient data to determine whether competition is slowing the growth of cable rates. However, there is no evidence to date in Fairfax County that competition has lowered non-promotional cable rates. Additional data, including an updated *Cable Price Report* from the Commission, is needed to more fully evaluate the impact of competition on cable pricing, and it is too early to determine whether the 2006 Virginia cable franchising legislation is improving deployment or whether deployment continues to be driven by providers' technical abilities and financial resources.

Finally, Fairfax County notes that local public, educational, and governmental access channels are important sources of local, foreign language and closed captioned programming and emergency information. The Commission should consider these important public policy considerations in any related cable franchising proceedings.

Respectfully submitted,

FAIRFAX COUNTY VIRGINIA

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Fairfax County Reply Comment Attachments MB Docket No. 06-189

Attachment A – Cox VA Rate & Channel Line-Up Information

- A - 1. Cox Connections Bundle Advertisement (offer ends January 8, 2007).
- A - 2. Cox 2006 Annual Customer Notice – Prices Effective November 1, 2006.
- A - 3. Cox 2005 Annual Customer Notice – Prices Effective November 1, 2005.
- A - 4. Cox 2004 Annual Customer Notice – Prices Effective November 1, 2004.
- A - 5. Cox 2003 Annual Customer Notice – Prices Effective November 1, 2003.

Attachment B – Comcast VA Rate & Channel Line-Up Information

- B - 1. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Gail Condrick, Cable Regulatory Division, Fairfax County (Dec. 28, 2006).
- B - 2. Comcast Reston Rates, Service Charges & Channel Lineup – Effective 10/06.
- B - 3. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Cable Regulatory Division, Fairfax County, Virginia (Nov. 1, 2005).
- B - 4. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Director, Communications Policy and Regulation Division, Fairfax County, Virginia (May 27, 2005).
- B - 5. Comcast Channel Line-Up & Rates – Effective 1/05.
- B - 6. Comcast FCC Form 1240 at Worksheet 8 - True-Up Rate for 12/01/03 to 11/30/04 (Nov. 29, 2004).
- B - 7. Comcast Channel Line-Up & Rates – Effective 10/04.
- B - 8. Comcast Channel Lineup & Rates – Effective 1/04.
- B - 9. Comcast Channel Line-Up & Rates – Effective 8/03.

Attachment C – Verizon VA Rate & Channel Line-Up Information

- C - 1. Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County, (Nov. 15, 2006).
- C - 2. Verizon Rates Effective 1/14/07, attachment to Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County, (Nov. 15, 2006).
- C - 3. Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Director of Communications, Fairfax County, (Nov. 20, 2006).
- C - 4. Verizon FiOS TV 2006 Annual Customer Notification: Programming and Equipment Rates – Effective January 14, 2007, Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Director of Communications, Fairfax County, (Nov. 20, 2006).
- C - 5. FiOS Video/Internet/Phone Advertisement (Expires 12/31/06).
- C - 6. FiOS Internet/Phone Advertisement (Expires 8/31/06).
- C - 7. Verizon FiOS TV Channel Line Up, Fairfax County/Falls Church/Herndon Channel Lineup (1/06).
- C - 8. Verizon FiOS TV rates & Packages (11/05).

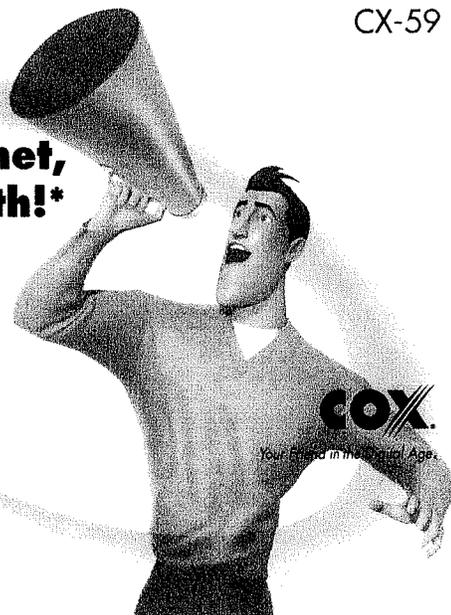
**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 1. Cox Connections Bundle Advertisement
(offer ends January 8, 2007).

**Get Cox Local Telephone, High Speed Internet,
and Digital Cable for just \$99.99 per month!***

*****ECRLOT**C009
CURRENT RESIDENT
5506 KATHLEEN PL
SPRINGFIELD, VA 22151-3225



Save more with a Cox Connections Bundle!

Save 10%** every month on your digital services when you bundle with Cox - all your services for one price on one bill. Plus now for a limited time get a FREE Professional Install! And with our 30-day money-back guarantee, there's nothing to lose.

The Cox Connections Bundle features:

Cox Local Phone Service: The same service as your current provider for less! Plus, you can keep your existing phone number.*

Cox High Speed Internet Preferred: Fast, Secure, Always-on connection to the Internet! Up to 5Mbps download, 2Mbps upload with FREE Pop-Blocker, Anti-Virus Protection, Parental Controls, Spam Blocker, and Spyware protection. Order now for a FREE cable modem (while supplies last).

Cox Digital Cable with On Demand: Cox's fiber-rich network delivers services satellite just can't match, like Cox On Demand - TV on your schedule with thousands of FREE movies, shows and videos at your fingertips. Cox is the exclusive provider of Redskins Video On Demand content in Fairfax County!

Be sure to ask your Cox representative about Digital Video Recorder (DVR) and High Definition TV!

One price. One bill. One provider.
Start saving with the \$99.99 Cox Connections Bundle today.

**Call 703.480.6463
or visit www.cox.com/fairfax**

www.cox.com/fairfax

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 2. Cox 2006 Annual Customer Notice –
Prices Effective November 1, 2006.



2006 Annual Customer Notice

3080 Centreville Road
Herndon, VA 20171
(703) 378-8422
www.cox.com/fairfax

The 1992 Cable Act requires the following annual notification of customer service standards.

Resolution of Complaints and Inquiries

Customers should direct consumer or service complaints to Cox Communications by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactsup. Cox offers 24/7 customer service, ensuring that all customer concerns are addressed in a timely manner. Customers can also visit our facility in Herndon, located at the address above, or in Kingstowne, at 5958 Kingstowne Town Center. In the event the customer wishes to register a consumer or service complaint with the governing body of their jurisdiction, such complaints may be submitted to:

Fairfax County Department of Cable Communications and Consumer Protection

12000 Government Center Parkway, Suite 433
Fairfax, VA 22035
(703) 222-8435, TTY (703) 222-8653

City of Fairfax customers may contact:

Public Information Officer
10455 Armstrong Street
Fairfax, VA 22030
(703) 385-7855

Falls Church customers may contact:

Cable Regulatory Division
300 Park Avenue
Falls Church, VA 22046
(703) 248-5080

Residents in the Towns of Herndon, Vienna and Clifton should contact the Fairfax County Telecommunications office listed above.

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Products and Services: Customers acknowledge that the tiers of service offered by Cox Communications are independent of each other, but that as a prerequisite to subscribing to Expanded Basic Service, customers will be required to subscribe to Basic Service. A subscription to Basic Service is also a prerequisite to any digital cable services. A subscription to Digital Gateway is a prerequisite to premium (pay) services or pay-per-view and some high-definition programming.

Instructions on How to Use Cable Service: Customers may visit www.cox.com/fairfax for information on operations and services.

Signal Blocking Devices: Customers should receive only those channels that they've ordered. If you see images or hear sound from channels that you do not subscribe to, you may have these channels blocked at no charge by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactsup.

Cox Communications - Fairfax County Programming & Equipment Rates
Effective November 1, 2006*

* Rates do not include franchise fees. Franchise fees are included in the monthly service fees. For more information, please call 1-800-378-8422.

SERVICES	MONTHLY SERVICE FEES
Analog Programming Service Rates	
Basic Service	\$ 17.99
Expanded Basic (includes Basic service)	\$ 43.99
Analog Equipment	
Analog Receiver plus Remote	\$ 3.99
Cox Service Assurance Plan¹	
	\$ 3.99
Digital Tiers	
Digital Gateway*	\$ 6.95
Movie Tier: Ten channels of digital movies.	\$ 2.00
Variety Tier: Twenty-two channels of variety programming.	\$ 2.00
Sports & Info: Fifteen channels of news & sports programming.	\$ 2.00
Discovery ² : Ten channels including Discovery programming and Weatherscan.	
<small>*Digital Gateway is required for digital service and includes Interactive Program Guide (IPG), 46 Digital Music Choice channels, plus access to On DEMAND, pay-per-view, premiums & digital bars.</small>	
On DEMAND Subscription Channels	
WWE 24/7	\$ 6.99
Anime	\$ 6.99
here!	\$ 6.99
Howard Stern	\$ 13.99
HBO On DEMAND (Included w/HBO subscription)	
Cinemax On DEMAND (Included w/Cinemax subscription)	
Starz On DEMAND (Included w/Starz subscription)	
Showtime On DEMAND (Included w/Showtime subscription)	
Paquete Latino	\$ 30.93
Includes Digital Gateway, one receiver and remote, limited basic and 27 channels of Hispanic programming and 5 digital music channels.	
Cox Family Package	\$ 33.99
Includes limited basic and 15 channels of programming effectively rated "G" and suitable for family viewing (receiver not included).	
Digital Premium Services³	
1 premium channel	\$ 13.99
2 premium channels	\$ 21.99
3 premium channels	\$ 29.99
4 premium channels	\$ 37.99
<small>HBO (9 channels) • Showtime (7 channels) • Cinemax (8 channels) • Starz (6 channels)</small>	
Digital International Services	
Arab Radio and TV (ART)	\$ 12.95
ZEE TV (Hindi & Indian/South Asian programming)	\$ 14.99 (\$24.95 w/TV Asia)
TV Asia	\$ 14.95 (\$24.95 w/Zee TV)
TFC (The Filipino Channel)	\$ 11.95
SBTN (Saigon Broadcast Television Network)	\$ 14.99
Bridges TV	\$ 14.99
Cox High Speed Internet Service⁴	
Cox Premier Package	\$ 56.99
Cox Preferred Package	\$ 41.99
Cox Value Package	\$ 26.99

Modem Rental	\$ 15.00
Additional IP Address (1st IP free, maximum 3 total)	\$ 6.95/ea.

Cox Connection Bundles

Value (Expanded basic service, Cox High Speed Internet Value, primary telephone line)	\$ 71.99
Preferred (Expanded basic service, digital + 1 tier, receiver, Cox High Speed Internet Preferred, primary telephone line)	\$ 99.99
Value Plus (Expanded basic, Cox High Speed Internet Preferred, Cox Connections Unlimited)	\$ 114.99

IN Demand Pay-Per-View & Movies On DEMAND Rates Vary

Cox One-Way Digital Plug-and-Play Cable CardTM	\$ 1.99
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Digital Video Recorder (DVR)

DVR service	\$ 3.99
HD/DVR service (includes DVR service and HD receiver)	\$ 19.98

Digital Equipment

Digital receiver & remote	\$ 3.99
Additional digital outlets (includes digital receiver & service)	\$ 3.94
DVR receiver (replaces digital receiver)	\$ 3.99
HDTV receiver (replaces digital receiver)	\$ 3.99
HD/DVR receiver (includes DVR service and HD receiver)	\$ 19.98

TV Guide optional weekly magazine	\$ 3.99/month
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Installation/One-Time Charges

New Service/Transfer Standard Installation (primary outlet)	\$ 29.99
Service Call Charge for non-CSAP customer	\$ 41.99 ⁵
CableCARD TM installation and activation	\$ 29.99
Additional Outlet Installation (during initial install visit)	\$ 10.00
Additional Outlet Installation (separate visit)	\$ 19.99
Relocate Outlet (video or high-speed Internet)	\$ 19.99
Additional Outlet Kit (analog only)	\$ 5.95
Digital Self Install 2nd Trip Charge	\$ 19.99
Digital Upgrade (current non-digital customers only)	\$ 19.99
Additional Digital Outlet (same visit)	\$ 10.00
Digital Downgrade to Analog	\$ 19.99
DVR Installation (new customers)	\$ 29.99
High Definition Installation (new customers)	\$ 29.99
DVR Upgrade	\$ 19.99
HDTV Upgrade	\$ 19.99
Programming/Service Change (electronic)	\$ 5.00
Programming/Service Change (trip required)	\$ 41.99
VCR Hook-Up (trip required)	\$ 41.99
Account Reconnection (electronic)	\$ 1.99
Account Reconnection HSI/Cable (trip required)	\$ 19.99
Wall Fish (per wall, floor or ceiling each)	\$ 44.99
Cox High Speed Internet and Cable Installation	\$ 125.98
Cox High Speed Internet Self-Install	No Charge
Cox High Speed Internet Professional Installation	\$ 99.99
Cox High Speed Internet Self Install 2nd Trip charge	\$ 74.99
Home Networking wireless router and equipment (2 computers)	\$ 199.95
Home Networking equipment (additional computers 3rd and/or 4th)	\$ 49.95
Home Networking wireless installation (2 PCs plus router)	\$ 99.95*
Home Networking installation (each additional computer 3rd and/or 4th)	\$ 46.95*
Returned Check/Declined Credit Card Charge	\$ 35.00
Late Payment Fee	\$ 5.00

*Must purchase equipment from Cox Communications.

Lost Equipment Charges

Cox remote controls	\$ 4.27
GI analog descrambler	\$ 40.00
SA digital receiver	\$ 180.00
SA DVR receiver	\$ 375.00
SA HD/DVR receiver	\$ 437.00
CableCARD TM	\$ 80.00
SA HDTV receiver	\$ 247.00
Basic non-addressable receivers	No Charge
Cox cable modem	\$ 35.50

¹Wiring coverage applies to Cox- and customer-owned wiring in single family and other select housing. Subscription to the Service Assurance Plan from Cox required, which is billed monthly and in advance. Your plan subscription will be cancelled without notice if no Cox service is being provided to the residence, or if any misuse or abuse of the plan services occurs, or if a hazard or danger to the person or property exists which could prevent Cox technicians from performing their work in a safe manner. Your plan subscription may also be suspended or discontinued upon notice for nonpayment.

No equipment warranties are provided under this plan. Customer will be charged for service call due to failed self-install. ²Discovery Tier is free with the Movie, Variety, Sports & Info tiers or Paquete Latino. ³Digital Gateway required. ⁴Cable modem rental or purchase required. Service may not be available in all areas. ⁵\$41.99 service call charge may apply to non-CSAP customer; fee is waived if service issue is related to Cox equipment.

Rates and programming subject to change without notice.

Cox Digital Telephone Rates

Calling Packages

Cox Unlimited Connection

•\$39.95/3-Product Bundle •\$44.95/2-Product Bundle •\$49.95/Phone Only

Includes unlimited local and nationwide Cox LD, plus these

- 16 features (Voice Mail is optional):* • Call Forwarding • Call Waiting • Speed Dial 8 • Caller ID • Three-Way Calling • Call Return • Busy Line Redial • Selective Call Acceptance • Selective Call Rejection • Call Forwarding - Busy • Call Forwarding - No Answer • Call Forwarding on Call Waiting • Priority Ringing • Long Distance Alert • Call Waiting ID • Selective Call Forwarding • Voice Mail

Connection-100 \$ 34.90

- Includes 100 Cox LD minutes per month, plus a low 5 cents per minute thereafter for in-state and state-to-state calls anytime, and these 16 features plus Voice Mail:* • Call Forwarding • Call Waiting • Speed Dial 8 • Caller ID • Three-Way Calling • Call Return • Busy Line Redial • Selective Call Acceptance • Selective Call Rejection • Call Forwarding - Busy • Call Forwarding - No Answer • Call Forwarding on Call Waiting • Priority Ringing • Long Distance Alert • Call Waiting ID • Selective Call Forwarding • Voice Mail

Call Manager Package \$ 24.95

- Primary Line • Voice Mail • Call Waiting • Caller ID

Features¹

Solutions — Includes the following 16 features: \$ 14.95

- Call Forwarding • Call Waiting • Speed Dial 8 • Caller ID • Three-Way Calling • Call Return • Busy Line Redial • Selective Call Acceptance • Selective Call Rejection • Call Forwarding - Busy • Call Forwarding - No Answer • Call Forwarding on Call Waiting • Priority Ringing • Long Distance Alert • Call Waiting ID • Selective Call Forwarding

Control Plus — Includes these features: Call Return \$ 9.95

- Priority Ringing • Long Distance Alert • Call Waiting ID

Call Waiting ID — Call Waiting • Caller ID \$ 9.95

Long Distance and International Calling¹

Cox Long Distance - \$.10 per minute	
Simply 5¢ Savings Plan SM - \$.05 per minute	\$ 4.95/month
International Savings Plus SM rates vary per country	\$ 3.95/month
Mexico 120	
120 minutes and each additional minute is \$.11/minute	\$ 11.95/month
Mexico 240	
240 minutes and each additional minute is \$.10/minute	\$ 22.95/month
Asian Pacific 60	
60 minutes and each additional minute is \$.06-.22/minute	\$ 7.95/month
Philippines 60	
60 minutes and each additional minute is \$.13/minute	\$ 8.95/month
Mi Conexión Latina 60SM	
60 minutes and each additional minute is \$.14-.36/minute	\$ 6.95/month

Monthly Charges

Phone lines (each) ²	\$ 12.90
Cox Service Assurance Plan ³	\$ 3.99
Non Listed in Directory	\$ 1.06
Non Published in Directory or 411	\$ 1.71
Additional Directory Listing	\$ 1.12

A-la-carte Features

	Monthly	Per Use
Anonymous Call Rejection	No charge	N/A
Busy Line Redial ⁴	\$ 1.80	\$ 0.70
Call Forwarding	\$ 3.40	N/A
Call Forwarding Busy	\$ 3.15	N/A
Call Forwarding - No Answer	\$ 3.15	N/A

Call Forwarding - Remote Access	\$ 4.50	N/A
Call Forwarding on Call Waiting	\$ 3.25	N/A
Call Number Block - per call	No charge	N/A
Call Return Last Number Inbound ⁴	\$ 3.90	\$ 0.70
Call Trace	N/A	\$ 1.00
Call Waiting	\$ 3.45	N/A
Caller ID	\$ 7.40	N/A
Caller ID Per Use Blocking	No charge	N/A
Long Distance Alert	\$ 3.15	N/A
Line Number Block	No charge	N/A
Priority Ringing ⁵	\$ 2.70	N/A
Distinctive Ring	\$ 3.50	N/A
Selective Call Acceptance	\$ 3.60	N/A
Selective Call Forwarding	\$ 3.60	N/A
Selective Call Rejection	\$ 3.60	N/A
Three Way Calling ⁴	\$ 3.40	\$ 0.70
900/976 Restriction	No charge	N/A
Toll Restriction	\$ 1.50	N/A
Speed Dial 8	\$ 1.40	N/A
Voice Mail	\$ 4.95	N/A
Voice Mail Pager	\$ 6.95	N/A
Home Office, Voice Mail and Fax	\$ 8.95	N/A

Installation/One Time Charges

	Rate	
	Initial Install	After Initial Install
Activation (1st line)	No charge	N/A
2nd Line	\$ 29.95	\$ 29.95
3rd /4th Line	\$ 29.95	\$ 29.95
Deposit (when required)	\$100.00 ⁶	N/A
Account Changes (per billing record change)	N/A	\$ 9.00
Directory Changes/Change Listing	N/A	\$ 10.80
Reconnect (if only soft disconnect)	N/A	\$ 25.00
Transfer - 1st Line	N/A	\$ 29.95
Transfer - Add'l Lines	N/A	\$ 29.95
Additional jack (same trip) not wired	No charge	\$ 29.95
Additional jack (separate trip)	N/A	\$ 29.95
PIC (Long Distance Provider) Change	N/A	\$ 5.00 ⁷
LPIC (Local Toll Provider) Change	N/A	\$ 5.00 ⁷
Telephone Number Change	N/A	\$ 9.00
Features (add/change) per line	N/A	\$ 9.00
Voice Mail Installation	N/A	\$ 9.95
Service call for Non-CSAP customer	\$ 41.99 ⁸	
Returned Check Charge	\$ 20.00	

Directory & Operator Charges

Directory Assistance Call Completion (DACC) \$0.75 (up to 3 free DACC calls per month, \$0.75 per call thereafter)

Lost Equipment Charges

Internal Voice Port \$223.00

¹Cox Connections or primary flat-rate line also required and priced separately. ²Total of four lines allowed. ³Wiring coverage applies to Cox- and customer-owned wiring in single family and other select housing. Subscription to the Service Assurance Plan from Cox required, which is billed monthly and in advance. Your plan subscription will be cancelled without notice if no Cox service is being provided to the residence, or if any misuse or abuse of the plan services occurs, or if a hazard or danger to the person or property exists which could prevent Cox technicians from performing their work in a safe manner. Your plan subscription may also be suspended or discontinued upon notice for nonpayment. No equipment warranties are provided under this plan. Customer will be charged for service call due to failed self-install. ⁴Maximum charge on a per use basis is \$4.90 per feature, per month. ⁵Priority Ringing on up to 31 phone numbers. ⁶The interest on customer deposits for telephone is 4.1% per VA SCC. ⁷Waived if customer is switching to Cox PIC or LPIC from a different provider. Also waived within 30 days of telephone number activation. ⁸\$41.99 service call charge may apply to non-CSAP customer; fee is waived if service issue is related to Cox equipment.

Rates and package pricing subject to change. Telephone service provided by Cox Virginia Telcom, Inc. Prices exclude applicable taxes, fees, equipment & surcharges. Rates subject to change. Service may not be available in all areas. Available in Cox wired, serviceable locations. Extended area calling fees range from \$.02 - \$.04 per minute depending on time of day and day of the week. Late payment charge, if applicable, is 1.5% of the total unpaid balance, calculated monthly. Some features not available in all areas. Other restrictions apply. ©2006 Cox Communications, Inc. All rights reserved.

On DEMAND - Channel 1

ANALOG LIMITED BASIC SERVICE

- 2 Telefutera (WMDO)*
- 3 WDCW 50*
- 4 WRC 4 - NBC*
Channel 34 without receiver
- 5 WTTG 5 - FOX*
Channel 35 without receiver
- 6 MHz1
- 7 WJLA 7- ABC*
Channel 37 without receiver
- 8 News Channel 8
- 9 WUSA 9 - CBS*
Channel 39 without receiver
- 10 Fairfax Cable Access
- 12 Cities of Fairfax / Falls Church
- 13 Leased Access
- 14 Univision (WFDC)*
- 15 i Independent Channel
- 16 Fairfax County Government
- 17 TBS*
- 18 George Mason University
- 19 NVCC
- 20 WDCM My20*
- 21 FCPS Red Apple 21
- 22 WMPT
- 23 Towns of Herndon / Vienna
- 24 QVC
- 25 FCPS Community Classroom
- 26 WETA*
- 28 TV Superstore
- 29 ShopNBC
- 30 FPA International Access
- 31 WGN*
- 32 WHUT
- 34 HSN
Channel 4 without receiver
- 36 C-SPAN3 / Leased Access
- 37 FPA Community Board
Channel 7 without receiver
- 38 Cable Marketplace
- 41 C-SPAN
- 43 C-SPAN2

*Also available in digital.

LIMITED EXPANDED BASIC SERVICE (available in analog & digital)

- 53 Spike TV
- 54 Speed Channel
- 55 ESPN 2
- 56 ESPN
- 57 Comcast SportsNet
- 58 Lifetime
- 59 HGTV (CFP)
- 60 Food Network
- 61 Oxygen
- 62 MTV
- 63 MTV2
- 64 VH-1
- 65 CMT
- 66 BET
- 67 MSNBC

- 68 CNBC
- 69 The Weather Channel
- 70 CNN Headline News (CFP)
- 71 CNN
- 72 Fox News
- 73 Discovery Channel
- 74 Discovery Health
- 75 The Learning Channel
- 76 A&E
- 77 The History Channel
- 78 Animal Planet
- 79 Court TV
- 80 USA Network
- 81 FX
- 82 Sci-Fi Channel
- 83 E! Entertainment Television
- 84 TV Land
- 85 Comedy Central
- 86 Travel Channel
- 87 TNT
- 88 Telemundo
- 89 Galavisión
- 90 Cartoon Network
- 91 Nickelodeon (CFP)
- 92 The Disney Channel (CFP)
- 93 American Movie Classics
- 94 Turner Classic Movies
- 100 Bravo
- 101 ABC Family
- 102 MASN

DIGITAL DISCOVERY TIER*

- 150 Discovery Times
- 151 Discovery Home
- 152 Discovery Kids (CFP)
- 153 The Science Channel (CFP)
- 154 Military Channel
- 155 Weatherscan (Local Radar) (CFP)
- 156 Noggin
- 157 NASA
- 158 Jewelry TV
- 159 Cable Marketplace II
- 160 National Geographic (CFP)
- 161 EWTN (CFP)
- 162 TBN (CFP)
- 163 TV Guide Channel

*Included with any Digital Tier

DIGITAL MOVIE TIER

- 200 IFC
- 201 Sundance
- 202 Encore
- 203 Encore Westerns
- 204 Encore Love Stories
- 205 Encore Mystery
- 206 Encore Action
- 207 Encore Drama
- 208 Lifetime Movie Network
- 209 WE

DIGITAL VARIETY TIER

- 214 Logo
- 215 VH1 Soul

- 216 MTV Jams
- 217 PBS Kids Sprout (CFP)
- 218 Boomerang (CFP)
- 219 Reality TV
- 220 GSN (CFP)
- 221 Toon Disney
- 222 FUSE
- 223 BET on Jazz
- 224 Encore WAM!
- 225 Soap Net
- 226 BBC America
- 227 Ovation
- 228 History International
- 229 The Biography Channel
- 230 Hallmark Channel
- 231 Fine Living
- 232 Style Network
- 233 American Life TV
- 234 Nicktoons
- 235 Nick GAS
- 236 MTV Hits
- 237 VH1 Classics
- 239 CMT Pure Country
- 240 TV One

DIGITAL SPORTS & INFORMATION TIER

- 241 VERSUS
- 242 Fox Soccer Channel
- 243 The Golf Channel
- 244 ESPN Classic
- 245 ESPNews
- 246 DIY (CFP)
- 247 NBA TV
- 249 NFL Network
- 250 Bloomberg
- 251 CNNi
- 252 G4
- 253 AZN
- 254 Washington Korean TV (WKTV)
- 255 Tennis Channel
- 256 Fit TV (CFP)
- 257 GoTV

DIGITAL INTERNATIONAL CHANNELS

- 271 ART
- 272 ZEE TV
- 273 TV Asia
- 274 SBTN
- 275 TFC (The Filipino Channel)
- 276 Bridges TV

DIGITAL PREMIUMS

- 300 HBO
- 301 HBO Comedy *Included w/HBO*
- 302 HBO Zone *Included w/HBO*
- 303 HBO Signature *Included w/HBO*
- 304 HBO 2 *Included w/HBO*
- 305 HBO Family *Included w/HBO*
- 306 HBO Latino *Included w/HBO*
- 310 HBO (West) *Included w/HBO*
- 311 HBO Family (West) *Included w/HBO*

- 320 Cinemax
- 321 MoreMax *Included w/Cinemax*
- 322 ThrillerMax *Included w/Cinemax*
- 323 ActionMax *Included w/Cinemax*
- 330 WMax *Included w/Cinemax*
- 331 5 Star Max *Included w/Cinemax*
- 332 @Max *Included w/Cinemax*
- 333 OuterMax *Included w/Cinemax*
- 340 Showtime
- 341 Showtime Too *Included w/Showtime*
- 342 Showtime Showcase *Included w/Showtime*
- 343 SHO Extreme *Included w/Showtime*
- 344 SHO Beyond *Included w/ Showtime*
- 360 TMC *Included w/Showtime*
- 361 TMC Xtra *Included w/Showtime*
- 370 Encore (West) *Included w/Starz*
- 371 Starz
- 372 Starz Edge *Included w/Starz*
- 373 Starz in Black *Included w/Starz*
- 374 Starz Kids & Family *Included w/Starz*
- 375 Starz Cinema *Included w/Starz*

PAQUETE LATINO

- 400 Toon Disney Español (SAP)
- 401 Discovery en Español
- 402 MTV TR3S
- 403 VH Uno
- 404 CNN en Español
- 405 Fox Soccer en Español
- 406 Boomerang Español (SAP)
- 407 Canal Sur
- 408 Cine Latino
- 409 GoTV
- 410 HBO Latino *Included w/HBO subscription*
- 411 Nick TOO
- 412 Nick Toons
- 413 Sorpresa
- 414 Cartoon Network (SAP)
- 415 EWTN Español
- 417 Galavision
- 418 The History Channel en español
- 419 de Película
- 420 de Película Clásico
- 421 Ritmoson
- 422 Mun2
- 423 Musica Urbana - *Music Choice*
- 424 Salsa Merengue - *Music Choice*
- 425 Rock en Español - *Music Choice*
- 426 Pop Latino - *Music Choice*
- 427 Mexicana - *Music Choice*
- 428 ESPN Deportes
- 429 TV Chile
- 430 Discovery Travel & Living (Viajar y Vivir)
- 431 Discovery Kids en Español

DIGITAL PAY-PER-VIEW (PPV)

- 500 Digital iN DEMAND Preview Channel
- 501 - 503 iN DEMAND PPV Events
- 504 - 509 iN DEMAND PPV Movies
- 523 Hot Choice - Adult PPV

- 590 Playboy - Adult PPV
- 591 Ten Clips - Adult PPV
- 592 Ten Blox - Adult PPV
- 593 Club Jenna - Adult PPV
- 594 Spice:Xcess - Adult PPV
- 598 Playboy en Español - Adult PPV
- 601 - 607 ESPN PPV
- 650 NBA TV Preview Channel
- 651 - 659 NBA/MLS PPV
- 662 NBA TV
- 670 - 679 NHL/MLB PPV

HDTV CHANNELS

- 701 HBO HDTV
Subscription to HBO required
- 702 SHO HDTV
Subscription to Showtime required
- 703 Discovery HD Theater *(must subscribe to Expanded Basic service, Digital Gateway)*
- 704 NBC HD (WRC)
- 705 FOX HD (WTTG)
- 706 WDCW HD
- 707 ABC HD (WJLA)
- 708 ESPN HD *(must subscribe to Expanded Basic service, Digital Gateway)*
- 709 CBS HD (WUSA)
- 710 iNHD1 *(must subscribe to Expanded Basic service, Digital Gateway)*
- 711 iNHD2 *(must subscribe to Expanded Basic service, Digital Gateway)*
- 712 Universal HD *(must subscribe to Expanded Basic service, Digital Gateway)*
- 713 Starz HD
Subscription to Starz required
- 714 TNT HD *(must subscribe to Expanded Basic service, Digital Gateway)*
- 715 MTV HD *(must subscribe to Expanded Basic service, Digital Gateway)*
- 726 PBS HD

INCLUDED WITH DIGITAL GATEWAY

- 800 WETA Create
- 801 WETA Family
- 802 WETA World
- 803 NBC Weather Plus

DIGITAL GATEWAY*

- 901-
 - 946 Music Choice
- *Included for all digital customers

CFP: Denotes networks also available in the Cox Family Package

Programming as of November 1, 2006.

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 3. Cox 2005 Annual Customer Notice –
Prices Effective November 1, 2005.



2005 Annual Customer Notice

3080 Centreville Road
Herndon, VA 20171
(703) 378-8422
www.cox.com/fairfax

The 1992 Cable Act requires the following annual notification of customer service standards.

Resolution of Complaints and Inquiries

Customers should direct consumer or service complaints to Cox Communications by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactsup. Cox offers 24/7 customer service, ensuring that all customer concerns are addressed in a timely manner. Customers can also visit our facility in Herndon, located at the address above, or in Kingstowne, at 5958 Kingstowne Town Center. In the event the customer wishes to register a consumer or service complaint with the governing body of their jurisdiction, such complaints may be submitted to:

Fairfax County Department of Cable Communications and Consumer Protection

12000 Government Center Parkway, Suite 433
Fairfax, VA 22035
(703) 222-8435, TTY (703) 222-8653

City of Fairfax customers may contact:

Public Information Officer

10455 Armstrong Street
Fairfax, VA 22030
(703) 385-7855

Falls Church customers may contact:

Cable Regulatory Division

300 Park Avenue
Falls Church, VA 22046
(703) 248-5080

Residents in the Towns of Herndon, Vienna and Clifton should contact the Fairfax County Telecommunications office listed above.

Products and Services
 Customers acknowledge that the tiers of service offered by Cox Communications are independent of each other, but that as a prerequisite to subscribing to Expanded Basic Service, customers will be required to subscribe to Basic Service. A subscription to Basic Service is also a prerequisite to any digital cable services or pay-per-view and some high-definition programming.

Instructions On How to Use Cable Service
 Customers may tune in to channel 35 and/or consult the Cox Viewer's Guide or www.cox.com/fairfax for information on operations and services.

Signal Blocking Devices
 Customers should receive only those channels that they've ordered. If you see images or hear sound from channels that you do not subscribe to, you may have these channels blocked at no charge by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactus.

Cox Communications - Fairfax County Programming & Equipment Rates

Effective November 1, 2005.
 * Rates do not include franchise fees, Fanchise, FCC fees & other costs paid to local governments.
 † 8.26% of total bill + \$0.24

MONTHLY SERVICE FEES

Services	
Analog Programming Service Rates	
Basic Service	\$ 17.99
Expanded Basic (includes Basic service)	\$ 41.99
Analog Equipment	
Analog Receiver plus Remote	\$ 3.50
Cox Service Assurance Plan¹	\$ 3.25
Digital Tiers	
Digital Gateway²	\$ 6.95
Movie Tier: Ten channels of digital movies.	\$ 2.00
Variety Tier: Twenty-two channels of variety programming.	\$ 2.00
Sports & Info: Fifteen channels of news & sports programming.	\$ 2.00
Discovery: Ten channels including Discovery programming and Weatherscan.	

Digital Gateway² is required for digital service and includes Interactive Program Guide (IPG), 46 Digital Music Choice channels, plus access to digital pay-per-view, premium & digital service tiers.

Paquete Latino
 Includes Digital Gateway and equipment, limited basic and 26 channels of Hispanic programming and 5 digital music channels.

Digital Premium Services³	
1 premium channel	\$ 13.99
2 premium channels	\$ 21.99
3 premium channels	\$ 29.99
4 premium channels	\$ 37.99
HBO (9 channels) • Showtime (7 channels) • Cinemax (8 channels) • Starz (8 channels)	

Digital International Services	
Arab Radio and TV (ART)	\$ 12.95
ZEE TV (Hindi & Indian/South Asian programming)	\$ 14.99 (\$24.95 w/TV Asia)
TV Asia	\$ 14.95 (\$24.95 w/Zee TV)
TFC (The Filipino Channel)	\$ 11.95
SBTN (Saigon Broadcast Television Network)	\$ 14.99
Bridges TV	\$ 14.99

Cox High Speed Internet Service⁴	
Cox Premier Package	\$ 54.95
Cox Preferred Package	\$ 39.95
Cox Value Package	\$ 24.95
Modem Rental	\$ 15.00
Additional IP Address (1st IP free, maximum 3 total)	\$ 6.95/ea.

Cox Connection Bundles	
Preferred Bundle	\$ 99.99
Expanded Basic service, digital receiver, one tier, Cox High Speed Internet, local telephone service and Cox Service Assurance Plan.	
Deluxe Bundle	\$ 129.99
Preferred Bundle, plus one premium channel and Cox Connections 100 calling plan.	

Ultra Bundle \$ 149.99
 Preferred Bundle, plus two premium channels, Cox Connection Unlimited calling plan, two additional tiers of digital programming, DVR service and receiver.
 Digital Line Demand Pay-Per-View Rates Vary
 Cox One-Way Digital Plug-and-Play Cable Card™ \$ 1.99

High Definition (HD) Services
 Discovery HD Theater (must subscribe to Expanded Basic Service, Digital Gateway)
 ESPN HD (must subscribe to Expanded Basic Service, Digital Gateway)
 TNT HD (must subscribe to Expanded Basic Service, Digital Gateway)
 Universal HD (must subscribe to Expanded Basic Service, Digital Gateway)
 iNHD1 (must subscribe to Expanded Basic Service, Digital Gateway)
 iNHD2 (must subscribe to Expanded Basic Service, Digital Gateway)
 HBO HD TV (included w/HBO subscription)
 Starz HD TV (included w/Showtime subscription)
 ABC HD
 NBC HD
 CBS HD
 FOX HD
 PBS HD
 No Additional Charge
 No Additional Charge

Digital Video Recorder (DVR)
 DVR service \$ 9.99
 HD/DVR service (includes DVR service and HD receiver) \$ 19.98
Digital Equipment
 Digital receiver & remote \$ 3.50
 Additional digital outlets (includes digital receiver & service) \$ 9.45
 DVR receiver (replaces digital receiver) \$ 3.50
 HD TV receiver (replaces digital receiver) \$ 9.99
 HD/DVR receiver (includes DVR service and HD receiver) \$ 19.98
TV Guide optional weekly magazine \$ 3.99/month

Installation/One-Time Charges
 New Service/Transfer Standard Installation (primary outlet) \$ 29.99
 Service Call Charge \$ 29.99
 CableCARD™ Installation and activation \$ 41.99
 Additional Outlet Installation (during initial install visit) \$ 10.00
 Additional Outlet Installation (separate visit) \$ 19.99
 Relocate Outlet (video or high-speed Internet) \$ 19.99
 Additional Outlet Kit (analog only) \$ 5.95
 Digital Self Install 2nd Trip Charge \$ 19.99
 Digital Upgrade (current non-digital customers only) \$ 19.99
 Additional Digital Outlet (same visit) \$ 10.00
 Digital Downgrade to Analog \$ 19.99
 DVR Installation (new customers) \$ 29.99
 High Definition Installation (new customers) \$ 29.99
 DVR Upgrade \$ 19.99
 HDTV Upgrade \$ 19.99
 Programming/Service Change (electronic) \$ 5.00
 Programming/Service Change (trip required) \$ 19.99
 VCR Hook-Up (trip required) \$ 41.99
 Account Reconnection (electronic) \$ 1.99
 Account Reconnection HSI/Cable (trip required) \$ 19.99
 Wall Fish (per wall, floor or ceiling each) \$ 24.99
 Cox High Speed Internet Self-Install \$ 69.99
 Cox High Speed Internet Professional Installation \$ 74.99
 Cox High Speed Internet Self Install 2nd Trip charge \$ 199.95
 Home Networking wireless router and equipment (2 computers) \$ 49.95
 Home Networking wireless installation (2 PCs plus router) \$ 99.95
 Home Networking wireless installation (each additional computer 3rd and/or 4th) \$ 49.95
 Returned Check Charge \$ 25.00
 Late Payment Fee \$ 5.00

Lost Equipment Charges
 Cox remote controls \$ 4.27
 GI analog descrambler \$ 40.00
 SA digital receiver \$ 180.00
 SA DVR receiver \$ 375.00
 SA HD/DVR receiver \$ 431.00
 CableCARD™ \$ 80.00

ANALOG BASIC SERVICE

- 1 Univision
- 2 WBDC 50
- 3 WRC 4 - NBC
- 4 Channel 34 without receiver
- 5 WTTG 5 - FOX
- 6 MHz (WNVG)
- 7 WJLA 7- ABC
- 8 News Channel 8
- 9 WUSA 9 - CBS
- 10 Channel 39 without receiver
- 11 Fairfax Cable Access
- 12 Cities of Fairfax / Falls Church
- 13 Leased Access
- 14 WFDC/Telefutura
- 15 i Independent Channel
- 16 Fairfax County Government
- 17 TBS
- 18 George Mason University
- 19 NVCC
- 20 WDCA UPN 20
- 21 FCPS Red Apple 21
- 22 WMPT
- 23 Towns of Herndon / Vienna
- 24 QVC
- 25 FCPS Community Classroom
- 26 WETA
- 27 Cable Marketplace II
- 28 MHz2 (WNVG)
- 29 ShopNBC
- 30 FPA International Access
- 31 WGN
- 32 WHUT
- 33 TV Guide Channel
- 34 HSN
- 35 COX 35
- 36 C-SPAN3 / Leased Access
- 37 FPA Community Board
- 38 Cable Marketplace
- 41 C-SPAN
- 43 C-SPAN2
- 51 Trinity

- 220 Game Show Network
- 221 Toon Disney
- 222 FUSE
- 223 BET on Jazz
- 224 Encore WAMI!
- 225 Soap Net
- 226 BBC America
- 227 Ovation
- 228 History International
- 229 The Biography Channel
- 230 Hallmark Channel
- 231 Fine Living
- 232 Style Network
- 233 American Life TV
- 234 Nicktoons
- 235 Nick GAS
- 236 MTV Hits
- 237 VH1 Classics
- 239 VH1 Country
- 240 TV One

DIGITAL SPORTS & INFORMATION TIER

- 241 Outdoor Life Network
- 242 Fox Soccer Channel
- 243 The Golf Channel
- 244 ESPN Classic
- 245 ESPNews
- 246 DIY
- 247 NBA TV
- 249 NFL Network
- 250 Bloomberg
- 251 CNNi
- 252 G4techTV
- 253 AZN
- 254 Washington Korean TV (WKTV)
- 255 Tennis Channel
- 256 Fit TV

DIGITAL INTERNATIONAL CHANNELS

- 271 ART
- 272 ZEE TV
- 273 TV Asia
- 274 SBTN
- 275 TFC (The Filipino Channel)
- 276 Bridges TV

DIGITAL PREMIUMS

- 300 HBO
- 301 HBO Comedy Included with HBO
- 302 HBO Zone Included with HBO
- 303 HBO Signature Included with HBO
- 304 HBO 2 Included with HBO
- 305 HBO Family Included with HBO
- 306 HBO Latino Included with HBO
- 310 HBO (West) Included with HBO
- 311 HBO Family (West) Included with HBO
- 320 Cinemax
- 321 MoreMax Included with Cinemax

- 322 ThrillerMax Included with Cinemax
- 323 ActionMax Included with Cinemax
- 330 WMax Included with Cinemax
- 331 5 Star Max Included with Cinemax
- 332 @Max Included with Cinemax
- 333 OuterMax Included with Cinemax
- 340 Showtime
- 341 Showtime Too
- 342 Showtime Showcase
- 343 Included with Showtime
- 344 Showtime Extreme
- 360 TMC Included with Showtime
- 361 TMC Xtra Included with Showtime
- 370 Encore (West) Included with Starz
- 371 Starz
- 372 Starz Edge Included with Starz
- 373 Starz in Black Included with Starz
- 374 Starz Kids & Family
- 375 Starz Cinema Included with Starz

PAQUETE LATINO

- 400 Toon Disney Español (SAP)
- 401 Discovery en Español
- 402 MTV en Español
- 403 VH Uno
- 404 CNN en Español
- 405 Fox Soccer en Español
- 406 Boomerang Español (SAP)
- 407 Canal Sur
- 408 Cine Latino
- 410 HBO Latino
- 411 Nick TOO
- 412 Nick Toons
- 413 Sorpresa
- 414 Cartoon Network (SAP)
- 415 EWTN Español
- 417 Galavisión
- 418 The History Channel en español
- 419 de Película
- 420 de Película Clásico
- 421 Ritmoson
- 422 Mun2
- 423 Musica Urbana - Music Choice
- 424 Salsa Merengue - Music Choice
- 425 Rock en Español - Music Choice
- 426 Pop Latino - Music Choice
- 427 Mexicana - Music Choice
- 428 ESPN Deportes
- 429 TV Chile

DIGITAL PAY-PER-VIEW (PPV)

- 500 Digital in DEMAND
- 501- Preview Channel
- 502 IN DEMAND PPV Events

- 503- IN DEMAND PPV Movie: Hot Choice - Adult PPV
- 522 Playboy - Adult PPV
- 523 Ten Clips - Adult PPV
- 590 Ten Blox - Adult PPV
- 591 Hot Network - Adult PPV
- 592 Hot Zone - Adult PPV
- 594 Playboy en Español - Ad PPV
- 598
- 601- ESPN PPV
- 607 NBA TV Preview Channel
- 650
- 651- NBA/MLS PPV
- 659 NBA TV
- 662 NHL/MLB PPV
- 670-
- 679

HD TV CHANNELS

- 701 HBO HDTV
- 702 Subscription to HBO required
- 703 SHO HDTV
- 704 Subscription to Showtime required
- 705 Discovery HD Theater
- 706 NBC HD (WRC)
- 707 FOX HD (WTTG)
- 708 ABC HD (WJLA)
- 709 ESPN HD
- 709 CBS HD (WUSA)
- 710 INHD1
- 711 INHD2
- 712 Universal HD
- 713 Starz HD
- 714 Subscription to Starz required
- 714 TNT HD
- 726 PBS HD

DIGITAL BROADCAST CHANNELS

- 800 PBS WETA Prime
- 801 PBS WETA Kids
- 802 PBS WETA Plus

DIGITAL GATEWAY*

- 901- Music Choice
- 946 Music Choice

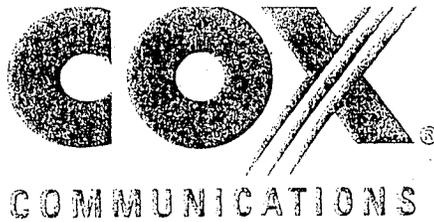
*Included for all Digital Customers

Programming as of November 1, 2005.

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 4. Cox 2004 Annual Customer Notice –
Prices Effective November 1, 2004.



2004 Annual Customer Notice

3080 Centreville Road
Herndon, VA 20171
(703) 378-8422
www.cox.com/fairfax

The 1992 Cable Act requires the following annual notification of customer service standards.

Resolution of Complaints and Inquiries

Customers should direct consumer or service complaints to Cox Communications by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactsup.

Cox offers 24/7 customer service, ensuring that all customer concerns are addressed in a timely manner. Customers can also visit our facility in Herndon, located at the address above, or in Kingstowne, at 5958 Kingstowne Town Center. In the event the customer wishes to register a consumer or service complaint with the governing body of their jurisdiction, such complaints may be submitted to:

Department of Cable Communications and Consumer Protection

12000 Government Center Parkway, Suite 433
Fairfax, VA 22035
(703) 222-8435, TTY (703) 222-8653

City of Fairfax customers may contact: Public Information Officer

10455 Armstrong Street
Fairfax, VA 22030
(703) 385-7855

Falls Church customers may contact: Cable Administrator, Public Works

300 Park Avenue
Falls Church, VA 22046
(703) 246-5080

Residents in the Towns of Herndon, Vienna and Clifton should contact the Fairfax County Telecommunications office listed above.

Products and Services

Customers acknowledge that the tiers of service offered by Cox Communications are independent of each other, but that as a prerequisite to subscribing to Expanded Basic Service, customers will be required to subscribe to Basic Service. A subscription to Basic Service is also a prerequisite to any digital cable services. A subscription to Digital Gateway is a prerequisite to premium (pay) services or pay-per-view and some high-definition programming.

Instructions On How to Use Cable Service

Customers may tune in to channel 35 and/or consult the Cox Viewer's Guide or www.cox.com/fairfax for information on operations and services.

Signal Blocking Devices

Customers should receive only those channels that they've ordered. If you see images or hear sound from channels that you do not subscribe to, you may have these channels blocked at no charge by calling (703) 378-8422 or by visiting www.cox.com/support/fairfax/contactsup.

Cox Communications - Fairfax County Programming & Equipment Rates
Effective November 1, 2004¹
Rates do not include franchise fees, franchise PEG fees, & other costs paid to local government.
 *6% of total bill = \$6.21

SERVICES	MONTHLY SERVICE FEES
Analog Programming Service Rates	
Basic Service	\$ 14.70
Expanded Basic (includes Basic service)	\$ 40.40
Analog Equipment	
Analog Converter plus Remote	\$ 3.50
Cox High Speed Internet Service¹	
Cox Premier Package	\$ 54.95 (bundled) \$69.95 (non-bundled)
Cox Preferred Package	\$ 39.95 (bundled) \$54.95 (non-bundled)
Cox Value Package	\$ 24.95 (bundled) \$24.95 (non-bundled)
Modem Rental	\$ 15.00
Additional IP Address (1st IP free, maximum 3 total)	\$ 6.95/ea.
Cox Service Assurance Plan	\$ 3.25/mo.
Digital Tiers	
<i>Movie Tier:</i>	Ten channels of digital movies.
<i>Variety Tier:</i>	Twenty one channels of variety programming.
<i>Sports & Info:</i>	Thirteen channels of news & sports programming.
<i>Discovery²:</i>	Nine channels including Discovery programming and Weatherscan.
Digital Services³	
Digital Gateway (required for digital service)	\$ 5.95
<i>Includes Interactive Program Guide (IPG), digital Music Choice plus access to digital pay-per-view, premium & digital service tiers.</i>	
Digital Service with 1 Digital Tier	\$ 7.95
<i>Includes Digital Gateway & any 1 tier of digital channels, plus Discovery Tier & Weatherscan Local.</i>	
Digital Service with 3 Digital Tiers	\$ 12.95
<i>Includes Digital Gateway & all 3 tiers of digital channels, plus Discovery Tier & Weatherscan.</i>	
Digital Premium Services ⁴	\$ 13.99/ea.
HBO (9 channels) • Showtime (7 channels) • Cinemax (8 channels) • Starz! (6 channels)	
Digital International Services⁵	
Washington Korean TV (WKTV)	\$ 12.95
Arab Radio and TV (ART)	\$ 12.95
ZEE TV (Hindi & Indian/South Asian programming)	\$ 14.99 (\$24.95 w/TV Asia)
TV Asia	\$ 14.95 (\$24.95 w/Zee TV)
TFC (The Filipino Channel)	\$ 11.95
SBTN (Saigon Broadcast Television Network)	\$ 14.99
Digital InDemand Pay-Per-View	rates vary
Cox One-Way Digital Plug-and-Play Cable Card™	\$ 1.99

High Definition (HD) services

Discovery HD Theater	\$ 5.99 ⁶
ESPN HD (Must subscribe to Expanded Basic Service, Digital Gateway)	No Additional Charge
iNHD1 (Must subscribe to Expanded Basic Service, Digital Gateway)	No Additional Charge
iNHD2 (Must subscribe to Expanded Basic Service, Digital Gateway)	No Additional Charge
HBO HDTV (Included w/HBO subscription)	
SHO HDTV (Included w/Showtime subscription)	
ABC HD	No Additional Charge
NBC HD	No Additional Charge
CBS HD	No Additional Charge
FOX HD	No Additional Charge

Digital Video Recorder (DVR)

DVR service	\$ 9.99
HD/DVR service (HD/DVR converter required to receive HD programming)	\$ 9.99

Home Networking from Cox⁷

\$ 6.95

Digital Equipment

Digital set top box & remote	\$ 3.50
Additional digital outlets (includes digital set top box & service)	\$ 9.45
DVR converter (replaces digital converter box)	\$ 3.50
HDTV converter (replaces digital converter box)	\$ 9.99
HD/DVR converter	\$ 9.99

Digital Packages⁸

<i>Paquete Latino</i>	\$26.15
Limited Basic service, digital converter and remote, plus 28 Spanish channels.	
<i>Super Plus Package</i>	\$68.69
Expanded Basic service, digital converter and remote, plus 3 digital tiers and any 1 premium service.	
<i>Choice Package</i>	\$73.69
Expanded Basic service, digital converter and remote, plus 1 digital tier and any 2 premium services.	
<i>Greatest Hits Package</i>	\$78.69
Expanded Basic service, digital converter and remote, plus 3 digital tiers and any 2 premium services.	
<i>Movie Plus Package</i>	\$83.69
Expanded Basic service, digital converter and remote, plus the digital Movie tier and 3 premium services.	
<i>The Big Deal Package</i>	\$93.69
Expanded Basic service, digital converter and remote, plus 3 digital tiers and all 4 premium services.	

Installation/One-Time Charges

New Service/Transfer Standard Installation (primary outlet)	\$29.99
Service Call Charge	\$41.99 ⁹
CableCARD™ Installation and activation	\$29.99
Additional Outlet Installation (during initial install visit)	\$10.00
Additional Outlet Installation (separate visit)	\$19.99
Relocate Outlet (video or high-speed Internet)	\$19.99
Additional Outlet Kit (analog only)	\$ 5.95
Digital Self Install 2nd Trip Charge	\$19.99
Digital Upgrade (current non-digital customers only)	\$19.99
Additional Digital Outlet (same visit)	\$10.00
Digital Downgrade to Analog	\$19.99
DVR Installation (new customers)	\$29.99
High Definition Installation (new customers)	\$29.99
DVR Upgrade	\$19.99
HDTV Upgrade	\$19.99
Programming/Service Change (electronic)	\$ 5.00
Programming/Equipment/Hook-Up Change (trip required)	\$19.99
Account Reconnection (electronic)	\$ 1.99
Account Reconnection HSI/Cable (trip required)	\$19.99
Wall Fish (Per wall, floor or ceiling each)	\$24.99
Cox High Speed Internet Self-Install	No Charge
Cox High Speed Internet Professional Installation	\$99.99
Cox High Speed Internet Self Install 2nd Trip charge	\$74.99
Returned Check Charge	\$25.00
Late Payment Fee	\$ 5.00
Vacation Disconnect	\$10.00
TV Guide Cable (optional weekly magazine)	\$ 3.99/month

55

Lost Equipment Charges

Cox remote controls	\$ 6.00
GI analog descrambler	\$108.00

SA digital converter	\$260.00
SA DVR converter	\$580.00
SA HD/DVR converter	\$571.00
CableCARD™	\$ 85.00
Cox cable modem	\$ 75.00
SA HDTV converter	\$360.00
Basic non-addressable converters	\$ 40.00
Internal Voice Port	\$370.00

¹Cable modem rental or purchase required. Service may not be available in all areas. ²Discovery Tier is free with the Movie, Variety and Sports & Info tiers. ³Basic Analog service and digital set top box also required and priced separately. ⁴Digital premium services sold a-la-carte or in packages. Digital service required. ⁵Digital International Services are only available a-la-carte and are not included as part of a digital package. ⁶No additional charge as of January 1, 2005. ⁷For \$6.95 per month and a one-year commitment, customers will also receive 24-hour technical support. ⁸Each package also includes Digital Gateway and Discovery Tier. ⁹\$41.99 CSAP service call charge may apply to non-CSAP customer; fee is waived if service issue is related to Cox equipment.

Rates and programming subject to change.

Cox Digital Telephone Rates

Calling Packages

Cox Unlimited Connection

•\$39.95/3-Product Bundle •\$44.95/2-Product Bundle •\$49.95/Phone Only

Includes unlimited local and nationwide Cox LD

Plus these 16 features; (Voice Mail is optional)

- Call Forwarding • Call Waiting • Speed Dial 8 • Caller ID
- Three-Way Calling • Call Return • Busy Line Redial
- Selective Call Acceptance • Selective Call Rejection
- Call Forwarding - Busy • Call Forwarding - No Answer
- Call Forwarding of Call Waiting • Priority Ringing
- Long Distance Alert • Call Waiting ID
- Selective Call Forwarding • Voice Mail

Connection-100

\$34.90

Includes 100 Cox LD minutes per month

Plus a low 5 cents per minute thereafter for in-state and state-to-state calls anytime and these 16 features plus Voice Mail

- Call Forwarding • Call Waiting • Speed Dial 8 • Caller ID
- Three-Way Calling • Call Return • Busy Line Redial
- Selective Call Acceptance • Selective Call Rejection
- Call Forwarding - Busy • Call Forwarding - No Answer
- Call Forwarding of Call Waiting • Priority Ringing
- Long Distance Alert • Call Waiting ID
- Selective Call Forwarding • Voice Mail

Features¹

Solutions

\$14.95

Includes the following 16 features:

- Call Forwarding • Call Waiting • Speed Dial 8 • Caller ID
- Three-Way Calling • Call Return • Busy Line Redial
- Selective Call Acceptance • Selective Call Rejection
- Call Forwarding - Busy • Call Forwarding - No Answer
- Call Forwarding of Call Waiting • Priority Ringing
- Long Distance Alert • Call Waiting ID • Selective Call Forwarding

Control Plus

\$ 9.95

Includes the following 4 features:

- Call Return • Priority Ringing • Long Distance Alert
- Call Waiting ID

Call Waiting ID

\$ 9.95

- Call Waiting • Caller ID

Long Distance¹

Cox Long Distance - \$.10 per minute

Simply 5 - \$.05 per minute

\$ 4.95/mo.

Simply 5 is a long distance plan. Calls are \$.05 per minute, with a monthly recurring charge of \$4.95².

International Savings Plan -

\$ 2.95/mo.

rates vary per country

56

Monthly Charges

Phone lines (each)³

\$12.90

Cox Service Assurance Plan

\$ 3.25

Non Listed in Directory

\$ 1.00

Non Published in Directory or 411
 Additional Directory Listing

\$ 1.71
 \$ 1.12

A-la-carte Features

	<u>Monthly</u>	<u>Per Use</u>
Anonymous Call Rejection	No charge	N/A
Busy Line Redial ⁴	\$1.80	\$0.70
Call Forwarding	\$3.40	N/A
Call Forwarding Busy	\$3.15	N/A
Call Forwarding - No Answer	\$3.15	N/A
Call Forwarding - Remote Access	\$4.50	N/A
Call Forwarding of Call Waiting	\$3.25	N/A
Call Number Block - per call	No charge	N/A
Call Return Last Number Inbound ⁴	\$3.90	\$0.70
Call Trace	N/A	\$1.00
Call Waiting	\$3.45	N/A
Caller ID	\$7.40	N/A
Caller ID Per Use Blocking	No charge	N/A
Long Distance Alert	\$3.15	N/A
Line Number Block	No charge	N/A
Priority Ringing ⁵	\$2.70	N/A
Repeat Dialing, Last Number Dialed ⁴	\$1.80	\$0.70
Selective Call Acceptance	\$3.60	N/A
Selective Call Forwarding	\$3.60	N/A
Selective Call Rejection	\$3.60	N/A
Three Way Calling ⁴	\$3.40	\$0.70
900/976 Restriction	No charge	N/A
Toll Restriction	\$1.50	N/A
Speed Dial 8	\$1.40	N/A
Voice Mail	\$4.95	N/A
Voice Mail Pager	\$6.95	N/A
Home Office, Voice Mail and Fax	\$8.95	N/A

Installation/One Time Charges

	<u>Initial Install</u>	<u>Rate</u> <u>After Initial Install</u>
Activation (1st line)	No charge	N/A
2nd Line	No charge	\$29.95
3rd /4th Line	\$29.95	\$29.95
Deposit (when required)	\$100.00 ⁶	N/A
Account Changes (per billing record change)	N/A	\$ 9.00
Directory Changes/Change Listing	N/A	\$10.80
Reconnect (if only soft disconnect)	N/A	\$13.00
Transfer - 1st Line	N/A	\$29.95
Transfer - Add'l Lines	N/A	\$29.95
Additional jack (same trip) not wired	No charge	\$29.95
Additional jack (separate trip)	N/A	\$29.95
PIC (Long Distance Provider) Change	N/A	\$ 5.00 ⁷
LPIC (Local Toll Provider) Change	N/A	\$ 5.00 ⁷
Telephone Number Change	N/A	\$ 9.00
Features (add/change) per line	N/A	\$ 9.00
Voice Mail Installation	N/A	\$ 9.95
Service call for Non-CSAP customer		\$41.99 ⁸

Directory & Operator Charges

Directory Assistance (DA) (local) \$0.29 (up to 3 free DA calls per month, \$0.29 per call thereafter)
 Directory Assistance (LD) \$0.75 per call.

¹Cox Connections or primary flat-rate line also required and priced separately. ²Promotional offering will waive the activation charges on the first two lines installed on the first truck roll for residential telephone from June 1, 2004 to December 31, 2004. Additional lines will be billed at the regular rate of \$29.95 each. ³Total of four lines allowed. ⁴Maximum charge on a per use basis is \$4.90 per feature, per month. ⁵Priority Ringing on up to 31 phone numbers. ⁶The interest on customer deposits for telephone is 1.3% per VA SCC. ⁷Waived if customer is switching TO Cox PIC or LPIC from a different provider. Also waived within 30 days of telephone number activation. ⁸\$41.99 CSAP service call charge may apply to non-CSAP customer; fee is waived if service issue is related to Cox equipment.

Rates subject to change.

Telephone service provided by Cox Virginia Telcom, Inc., an affiliate of Cox Communications, Inc. Prices exclude applicable taxes, fees, equipment & surcharges. Rates subject to change. Service may not be available in all areas. Available in Cox wired, serviceable locations. Extended area calling fees range from \$.02 - \$.04 per minute depending on time of day. Late payment charge, if applicable, is 1.5% of the total unpaid balance, calculated monthly. Not all features available in all areas.

©2004 Cox Communications, Inc. Other restrictions apply.

ANALOG BASIC SERVICE

- 2 WMDO/Univision
- 3 WBDC 50
- 4 WRC 4 - NBC
- 5 WTTG 5 - FOX
- 6 WNVC 56
- 7 WJLA 7-ABC
- 8 News Channel 8
- 9 WUSA 9 - CBS
- 10 Fairfax Cable Access
- 11 Fairfax Public Access
- 12 School Teacher Channel
- 13 Church
- 14 Leased Access
- 15 WFDC/TeleFutura
- 16 PAX TV (WPXX)
- 17 Fairfax Government Ch.
- 18 TBS
- 19 George Mason University
- 20 NVCC
- 21 WDCA UPN 20
- 22 FCPS Red Apple 21
- 23 WMPT
- 24 Towns of Herndon / Vienna
- 25 QVC
- 26 FCPS Community
- 27 Classroom
- 28 WETA
- 29 Cable Marketplace II
- 30 WNVT 53
- 31 SHOP NBC
- 32 FPA International Access
- 33 WGN
- 34 WHUT
- 35 TV Guide Channel
- 36 HSN
- 37 Channel 4 without box
- 38 COX 35
- 39 Channel 5 without box
- 40 C-SPAN3 / Leased Access
- 41 FPA Community Board
- 42 Channel 7 without box
- 43 Cable Marketplace
- 44 C-SPAN
- 45 C-SPAN2
- 46 Fairfax County Public Library
- 47 Trinity

ANALOG EXPANDED BASIC SERVICE

- 48 Spike TV
- 49 ESPN
- 50 ESPN2
- 51 ESPN3
- 52 ESPN HD
- 53 ESPN HD
- 54 ESPN HD
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- 56 ESPN HD
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DIGITAL VARIETY TIER

- 218 Boomerang
- 220 Game Show Network
- 221 Toon Disney
- 222 FUSE
- 223 BET on Jazz
- 224 Encore WAMI!
- 225 Soap Net
- 226 BBC America
- 227 Ovation
- 228 History International
- 229 The Biography Channel
- 230 Hallmark Channel
- 231 Fine Living
- 232 Style Network
- 234 Nicktoons
- 235 Nick GAS
- 236 MTV Hits
- 237 VH1 Classics
- 238 Mega Hits
- 239 VH1 Country

DIGITAL INTERNATIONAL CHANNELS

- 270 Washington Korean TV (WKTU)
- 271 ART
- 272 ZEE TV
- 273 TV Asia
- 274 SBN
- 275 TFC (The Filipino Channel)

DIGITAL DISCOVERY TIER*

- 150 Discovery Times
- 151 Discovery Home
- 152 Discovery Kids
- 153 The Science Channel
- 154 Discovery Wings
- 155 WeatherScan (Local Radar)
- 156 Noggin
- 157 NASA
- 158 Jewelry TV

*Included with any Digital Tier

DIGITAL MOVIE TIER

- 200 TFC
- 201 Starz Encore
- 202 Starz Encore
- 203 Starz Encore
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- 417 Galavisión
- 418 The History Channel en Español
- 419 de Pelicula Clasico
- 420 de Pelicula Clasico
- 421 Ritmoson
- 422 Music Choice
- 423 Musica Urbana - Music Choice
- 424 Salsa Meterngüe - Music Choice
- 425 Book en Español - Music Choice
- 426 Pop Latino - Music Choice
- 427 Mexicana - Music Choice
- 428 ESPN Deportes
- 429 TV Chile

DIGITAL GATEWAY

- 500 HBO HD
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- HDTV CHANNELS**
- 701 HBO HD TV
 - 702 SHO HD TV
 - 703 Discovery HD Theater
 - 704 NBC HD
 - 705 FOX HD
 - 707 ABC HD
 - 708 ESPN HD
 - 709 CBS HD
 - 710 INHD1
 - 711 INHD2

DIGITAL GATEWAY

- 500 HBO HD
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**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment A – Cox VA Rate & Channel Line-Up Information

A – 5. Cox 2003 Annual Customer Notice –
Prices Effective November 1, 2003.



2003 Annual Customer Notice

3080 Centreville Road
Herndon, VA 20171
(703) 378-8422
www.cox.com/fairfax

The 1992 Cable Act requires the following annual notification of customer service standards.

Resolution of Complaints and Inquiries

Customers should direct consumer or service complaints to Cox Communications by calling (703) 378-8422 or by visiting <https://www.cox.com/Fairfax/ContactUsEmail.asp>. Cox offers 24/7 customer service, ensuring that all customer concerns are addressed in a timely manner. Customers can also visit our facility in Herndon, located at the address above, or in Springfield, at 7741 Southern Drive. In the event the customer wishes to register a consumer or service complaint with the governing body of their jurisdiction, such complaints may be submitted to:

Fairfax County Department of Telecommunications & Consumer Services Consumer Services Division

12000 Government Center Parkway, Suite 433
Fairfax, VA 22035
(703) 222-8435, TTY (703) 222-8653

City of Fairfax customers may contact:

Public Information Officer

10455 Armstrong Street
Fairfax, VA 22030
(703) 385-7855

Falls Church customers may contact:

Cable Administrator, Public Works

300 Park Avenue
Falls Church, VA 22046
(703) 246-5080

Residents in the Towns of Herndon, Vienna and Clifton should contact the Fairfax County Telecommunications office listed above.

Products and Services

Customers acknowledge that the tiers of service offered by Cox Communications are independent of each other, but that as a prerequisite to subscribing to Expanded Basic Service, customers will be required to subscribe to Basic Service. A subscription to Basic Service is also a prerequisite to premium (pay) services or pay-per-view events, and to any digital cable services.

Instructions On How to Use Cable Service

Customers may tune in to channel 35 and/or consult the Cox Viewer's Guide, the Cox Digital Cable Customer Handbook or www.cox.com/fairfax for information on operations and services. A User's Guide is provided at time of installation. Lost copies may be replaced by calling (703) 378-8422.

Signal Blocking Devices

Customers should receive only those channels that they've ordered. If you see images or hear sound from scrambled premium or adult channels that you do not subscribe to, you may have these channels blocked at no charge by calling (703) 378-8422 or by visiting <https://www.cox.com/Fairfax/ContactUsEmail.asp>.

Cox Communications - Fairfax County Programming & Equipment Rates Effective November 1, 2003

SERVICES

MONTHLY SERVICE FEES

Analog Programming Service Rates

Basic Service	\$ 12.70
Expanded Basic (includes Basic service)	\$ 40.40
HBO or Showtime	\$ 13.99
Cinemax	\$ 12.99
Any 3 premium services	\$ 26.99
Any 2 premium services	\$ 21.99
Sports Tier* (Golf Channel, ESPNNews, Fox Sports World)	\$ 4.99

*Sports Tier only available in areas that have not yet been upgraded to the new Cox system.

Analog Equipment

Analog Remote	\$ 0.21
Analog Descrambler (required for analog Premium & PPV)	\$ 2.40

IN DEMAND Pay-Per-View Programming

Movies	\$ 3.99 to \$11.99
Special Events	prices vary

Cox High Speed Internet Service*

Cox Cable Customers	\$ 39.95
Non Cox Cable Customers	\$ 54.95
Modem Rental	\$ 15.00
Additional IP Address (1st IP free, maximum 3 total)	\$ 6.95/ea.
Cox High Speed Internet Self-Install	No Charge
Cox High Speed Internet Professional Installation	\$ 99.99
Cox High Speed Internet Self Install Service Call**	\$ 74.99

*Cable modem rental or purchase required. Service may not be available in all areas.

** Effective 12/01/2003

Digital Tiers

Movie Tier: Ten channels of digital movies including IFC, Sundance, Lifetime Movie Network, WE: Women's Entertainment and six Encore channels specializing in westerns, love stories, mystery, action and true stories.

Variety Tier: Twenty one channels of variety with something for everyone, including G4, Toon Disney, Fuse, BET on Jazz, Encore WAM!, Soap Net, Mega Hits, BBC America, History Channel International, The Hallmark Channel, Fine Living, Nick GAS, VH1 Country, VH1 Classics and The Biography Channel.

- Sports & Info:** Ten sports channels of news & sports programming including Outdoor Life Network, Fox Sports World, The Golf Channel, ESPN Classic, ESPNNews, Do-it-Yourself Network (DIY), Bloomberg TV, CNNfn, International Channel, and Tech TV.
- TeleLatina:** Nine channels of quality Hispanic programming, including Toon Disney Español, Discovery Español, MTV Español, VH Uno, CNN Español, Fox Sports World en Español, Boomerang en Español, Cine Latino and Canal Sur.
- Discovery*:** Six channels of Discovery programming, including Discovery Times, Discovery Home & Leisure, Discovery Kids, The Science Channel, Discovery Wings and Weatherscan (local radar).
- *Discovery Tier is free with the Movie, Variety, Sports & Info, or TeleLatina tiers.

Digital Services*

Digital Gateway (required for digital service)	\$ 4.95
<i>Includes Interactive Program Guide (IPG), digital Music Choice plus access to digital pay-per-view, premium & digital service tiers.</i>	
Digital Service with 1 Digital Tier	\$ 6.95
<i>Includes Digital Gateway & any 1 tier of digital channels, plus Discovery Tier & Weatherscan Local.</i>	
Digital Service with 3 Digital Tiers	\$ 11.95
<i>Includes Digital Gateway & any 3 tiers of digital channels, plus Discovery Tier & Weatherscan.</i>	
Digital Service with all 4 Digital Tiers	\$ 17.90
<i>Includes Digital Gateway & all 4 tiers of digital channels, plus Discovery Tier & Weatherscan Local.</i>	
Digital Premium Services+	\$ 13.99/ea.
HBO (9 channels)	
Showtime (7 channels)	
Cinemax (8 channels)	
Starz! (6 channels)	
Digital International Services~	
Washington Korean TV (WKTV)	\$ 12.95
Arab Radio and TV (ART)	\$ 12.95
ZEE TV (Hindi & Indian/South Asian programming)	\$ 14.99
	(\$24.95 w/TV Asia)
TV Asia	\$ 14.95
	(\$24.95 w/Zee TV)
TFC (The Filipino Channel)*	\$ 11.95
SBTN (Saigon Broadcast Television Network)	\$ 14.99
Digital Pay-Per-View	rates vary

*Basic Analog service and digital set top box also required and priced separately.
 +Digital premium services sold a-la-carte or in packages. Digital service required.
 ~Digital International Services are only available a-la-carte and are not included as part of a digital package.

High Definition (HD) services***

Discovery HD Theatre	\$5.99
ESPN HD	\$5.99
HBO HDTV	Included w/Digital HBO subscription
Showtime	Included w/Digital Showtime subscription
ABC	No Additional Charge
NBC	No Additional Charge

Digital Video Recorder (DVR)

DVR service	\$9.99
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Home Networking from Cox

\$299.95 for two personal computers
 Includes home networking hardware and software, as well as professional on-site installation. For \$9.95 per month and a one-year commitment, customers will also receive 24-hour technical support.

Digital Equipment

Digital set top box & remote	\$ 3.00
Additional digital outlets (includes digital set top box & service)	\$ 7.95
DVR set top box (replaces digital set top box)	\$ 3.00
HDTV set top box (replaces digital set top box)	\$ 9.99

Digital Packages*

<i>Super Plus Package</i>	\$67.19
Expanded Basic service, digital set top box and remote, plus any 3 digital tiers and any 1 digital premium service.	
<i>Choice Package</i>	\$72.19
Expanded Basic service, digital set top box and remote, plus any 1 digital tier and any 2 digital premium services.	
<i>Greatest Hits Package</i>	\$77.19
Expanded Basic service, digital set top box and remote, plus any 3 digital tiers and any 2 digital premium services.	
<i>Movie Plus Package</i>	\$82.19
Expanded Basic service, digital set top box and remote, plus the digital Movie tier and any 3 digital premium services.	
<i>The Big Deal Package</i>	\$92.19
Expanded Basic service, digital set top box and remote, plus any 3 digital tiers and all 4 digital premium services.	

*Each package also includes Digital Gateway, Discovery Tier & Weatherscan Local.

Installation/One-Time Charges

New Service/Transfer Standard Installation (primary outlet)	\$29.99
Additional Outlet Installation (during initial install visit)	\$10.00
Additional Outlet Installation (separate visit)	\$19.99
Relocate Outlet (video or high-speed Internet)	\$19.99
Additional Outlet Kit (analog only)	\$ 5.95
Digital Self Install Service Call**	\$19.99
Digital Upgrade (current non-digital customers only)	\$19.99
Additional Digital Outlet (same visit)	\$10.00
Digital Downgrade to Analog	\$19.99
High Definition Installation (new customers)	\$29.99
DVR Upgrade	\$19.99
HDTV Upgrade	\$19.99
Programming/Service Change (electronic)	\$ 5.00
Programming/Equipment/Hook-Up Change (trip required)	\$19.99
Add or Drop Expanded Programming (electronic)	\$ 1.99
Account Reconnection (electronic)	\$ 1.99
Account Reconnection HSI/Cable (trip required)	\$19.99
Wall Fish (Per wall, floor or ceiling each)	\$24.99
Mail A/B Switch	\$ 5.41
Replace Parental Control Key	\$ 2.00
Returned Check Charge	\$25.00
Late Payment Fee	\$ 5.00
TV Guide Ultimate Cable (optional weekly magazine)	\$ 3.99/month

Rates do not include franchise fees. Franchise, PEG fees & other costs paid to local governments: 8.26% of total bill + \$0.16.

**Effective 12/01/2003

Lost Equipment Charges

Cox remote controls	\$ 6.00
GI analog descrambler	\$ 98.00
SA digital set top box	\$260.00
SA DVR set top box	\$580.00
Cox cable modem	\$ 85.00
SA HDTV set top box	\$360.00
Basic non-addressable converters	\$ 40.00
Modem with Router	\$580.00

Note : There is a \$10 charge for a vacation disconnect.

- 229 The Biography Channel
- 230 Hallmark Channel
- 231 Fine Living
- 232 Style Network
- 233 G4
- 234 Nicktoons
- 235 Nick GAS
- 236 MTV Hits
- 237 VH1 Classics
- 238 Mega Hits
- 239 VH1 Country

DIGITAL SPORTS & INFORMATION TIER

- 241 Outdoor Life Network
- 242 Fox Sports World
- 243 The Golf Channel
- 244 ESPN Classic
- 245 ESPNNews
- 246 DIY - Do It Yourself Network
- 247 NBA TV
- 250 Bloomberg
- 251 CNNfn & CNNi
- 252 Tech TV
- 253 International Channel

DIGITAL INTERNATIONAL CHANNELS

- 254 Washington Korean TV (WKTV)
- 255 ART
- 256 ZEE TV
- 257 TV Asia
- 258 SBTN
- 259 TFC (The Filipino Channel)

DIGITAL PREMIUMS

- 300 Digital HBO
- 301 HBO Comedy
Included with HBO
- 302 HBO Zone
Included with HBO
- 303 HBO Signature
Included with HBO
- 304 HBO 2
Included with HBO
- 305 HBO Family
Included with HBO

- 306 HBO Latino
Included with HBO
- 310 HBO West
Included with HBO
- 311 HBO Family (West)
Included with HBO
- 320 Cinemax
- 321 MoreMax
Included with Cinemax
- 322 ThrillerMax
Included with Cinemax
- 323 ActionMax
Included with Cinemax
- 330 V-Max
Included with Cinemax
- 331 5 Star Max
Included with Cinemax
- 332 @Max
Included with Cinemax
- 333 OuterMax
Included with Cinemax
- 340 Digital Showtime
- 341 Showtime ToGo
Included with Showtime
- 342 Showtime Showcase
Included with Showtime
- 343 SHO Extra
Included with Showtime
- 344 SHO Beyond
Included with Showtime
- 360 TMC
Included with Showtime
- 361 TMC Extra
Included with Showtime
- 370 Encore (West)
Included with Starz
- 371 Digital Starz
- 372 Starz Theater
Included with Starz
- 373 Block Starz
Included with Starz
- 374 Starz Family
Included with Starz
- 375 Starz Cinema
Included with Starz

DIGITAL TELEVISION TIER

- 400 Toon Disney Español
- 401 Discovery Español

- 402 MTV Español
- 403 VH Uno
- 404 CNN Español
- 405 Fox Sports World en Español
- 406 Boomerang Español
- 407 Canal Sur
- 408 Cine Latino
- 410 HBO Latino
Included with HBO

DIGITAL PAY-PER-VIEW (PPV)

- 500 Digital IN DEMAND Preview Channel
- 501-532 PPV Movies & Events
- 533 Hot Choice - Adult PPV
- 590 Playboy - Adult PPV
- 591 Spice - Adult PPV
- 592 Spice 2 - Adult PPV
- 593 Hot Network - Adult PPV
- 594 Hot Zone - Adult PPV
- 598 Playboy en Español - Adult PPV
- 600 ESPN Now Preview Channel
- 601-607 ESPN PPV
- 650 NBA TV Preview Channel
- 651-661 NBA PPV
- 670-679 NHL/MLB PPV

HDTV CHANNELS

- 701 HBO HDTV
Subscription to Digital HBO required
- 702 SHO HDTV
Subscription to Digital SHO required
- 703 Discovery HD Theater
- 704 NBC
- 707 ABC
- 708 ESPN HD

DIGITAL GATEWAY*

- 901-945 Music Choice

**Included for all Digital Customers*

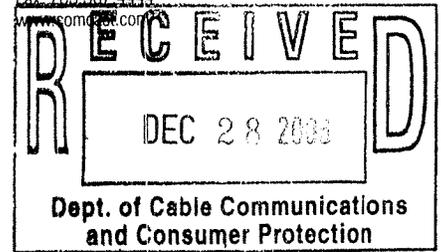
**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 1. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Gail Condrick, Cable Regulatory Division, Fairfax County (Dec. 28, 2006).

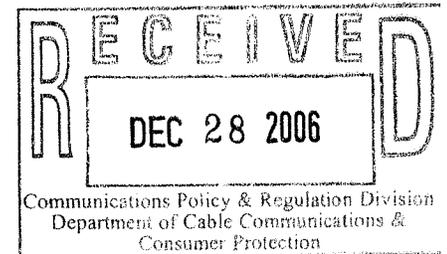


Comcast Cable
508 D S Van Dorn Street
Alexandria, VA 22304
Office: 703.567.4600
Fax: 703.567.4444
www.comcast.com



December 28, 2006

Ms. Gail Condrick
Cable Regulatory Division
Fairfax County
12000 Government Center Parkway Suite 433
Fairfax, Virginia 22035



Dear Ms. Condrick:

When Comcast began offering services in your community, we made a commitment to increase the choice of products and services we offer our customers, expand the availability of new services, and enhance the customer's overall experience with the cable company.

Comcast operates in an extremely competitive environment. Virtually every customer we serve chooses Comcast from among several options for television entertainment, Internet access or telephone service. This competitive environment demands that we work hard to continually add value to the Comcast products and services our customers choose to receive.

Over the past year, Comcast has invested in its network to offer our customers more variety, choice, and control. Continual investments in monitoring technology, product enhancements, and system upgrades have helped us to increase service reliability and picture quality. Our commitment to product development means that we will always have industry-leading products and services like Comcast High-Speed Internet with PowerBoost™ and Comcast Digital Voice—our new home phone service.

We continue to enhance our robust programming selection featuring up to 250 channels with Comcast Digital Cable. Our lineup includes an exciting 16 channels in High Definition (HD), and a huge selection of ON DEMAND programming--a library of thousands of movies and shows that are ready when you are.

We've also continued the expansion our library of programming on Comcast On Demand (VOD). During 2006 we increased our library of programming from 2,700 hours to over 4,000 hours. The majority of this programming is free of charge to digital customers, with approximately 100 hours of local content. VOD enables the customer to order from

a selection of hundreds of digital movies and programs that are available when they want to watch them. Plus, Comcast On Demand allows the customer to pause, rewind, fast-forward or save a movie up to 24 hours from the time they place the order. So, the customer will be able to watch it again and again. Everything needed to watch these programs comes with the existing Comcast Digital Cable service; no additional equipment is required. Comcast Subscription Video on Demand (SVOD) gives the customer access to HBO and/or Showtime, Cinemax, Starz!, and The Movie Channel programming at their convenience.

Promising to change the way in which the customer watches TV, Digital Video Recorder Service (DVR) has become a popular service offering. Through DVR Service, customers can pause, rewind, and review live programming, as well as record their favorite programs.

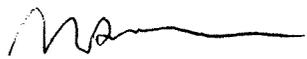
Comcast has also expanded it's customer service support to 24/7 and provides convenient same/next day appointment windows that allow us to serve the customer better. We are focused on improving the customer experience each day!

To reflect the growing value of the products and services we deliver today, we will be adjusting the pricing of some of our analog and digital cable television services. Please accept this letter as notification of a price increase scheduled for March 1, 2007. These increases are the result of increased operating expenses and other investments that we've made to bring the community the best that technology, programming and customer service has to offer. For a complete list of these price changes, please see the attached customer notification. For customers currently enjoying a promotion, their rate will remain in effect until the scheduled expiration date.

Comcast is working hard to ensure that our service continues to offer our customers the latest technology, products and programming variety. We truly value our customers and believe that they, in turn, receive great value from our services. We will continue to review our current channel line-up to provide programming of interest to the residents in Reston. We pledge to continue to serve our community.

If you have any questions, please call me on 703-567-4488.

Yours sincerely,



Marie Schuler
Dir. of Govt. & Community Affairs

Comcast Cable Schedule of Prices as of March 1, 2007
Reston, VA

New prices will be reflected on your March 1, 2007 billing statement.
 All prices are subject to applicable taxes and fees, and are subject to change. Not all services are available in all areas.

	Previous Price	New Price
Monthly Cable Service		
Limited Basic Service	\$14.95	No Change
Expanded Service (Cannot be sold separately)	\$36.93	\$38.75
Full Basic (includes Limited Basic Service and Expanded Service)	\$51.88	\$53.70
Monthly Digital Services		
Digital Classic	\$ 9.95	No Change
Digital Plus (includes Digital Classic)	\$14.95	No Change
Digital Classic or Digital Plus (Additional Outlet)	\$ 9.95	No Change
Digital Sports Tier	\$ 5.00	No Change
Digital Video Recorder (DVR) service (primary outlet or additional outlet)	\$ 9.95	\$11.95
Monthly Digital Packages		
Comcast Digital Basic	\$66.83	\$68.65
Silver HBO	\$83.78	\$85.60
Silver Non-HBO	\$80.78	\$82.60
2 Pay	\$89.21	\$91.95
Gold (3 Premiums)	\$94.21	\$96.95
Platinum (5 Premiums)	\$104.21	\$104.95
Triple Play Packages available with 24-Month Minimum Term Agreements (1)		
Comcast Starter Triple Play Bundle (2)	\$ 99.00	No Change
Comcast Preferred Plus Triple Play Bundle (3)	\$129.99	No Change
Comcast Premier Triple Play Bundle (4)	\$159.99	No Change
Monthly Premium Services		
HBO	\$16.95	No Change
Showtime	\$13.95	No Change
Starz	\$13.95	No Change
The Movie Channel	\$13.95	No Change
Cinemax	\$ 9.95	No Change
Cable Latino	\$14.95	No Change
Zee TV	\$14.95	No Change
TV Asia	\$24.95	No Change
Zee TV & TV Asia combo	\$18.95	No Change
Playboy TV	\$ 7.99	No Change
WWE 24/7	\$ 9.99	No Change
Howard Stern	\$12.99	No Change
Bollywood (\$9.99 with either Zee TV or TV Asia subscription)		No Change
Monthly Equipment Rental		
Basic Only Converter	\$ 0.19	No Change
Digital or Addressable Converter	\$ 2.74	\$3.50
Remote Control	\$ 0.10	No Change
HDTV Digital Converter	\$ 5.00	\$6.95
Modem Rental	\$ 3.00	No Change
Comcast Certified Home Networking Device Rental	\$ 5.00	No Change
EMTA Device (Comcast Digital Voice)	\$ 3.00	No Change
CableCard	\$ 0.00	No Change
Cable Card (dual CableCards for non-Comcast HD PVRs requiring 2 cards)	\$ 0.00	\$1.50
Monthly High-Speed Internet Services		
Online Service with another Comcast Service		
Downstream speed up to 6 Mbps/ Upstream speed up to 768 Kbps	\$42.95	No Change
Downstream speed up to 16 Mbps/ Upstream speed up to 2 Mbps	\$52.95	No Change
Comcast Home Networking	\$52.95	No Change
Online Service Only		
Downstream speed up to 6 Mbps/ Upstream speed up to 768 Kbps	\$57.95	No Change
Downstream speed up to 16 Mbps/ Upstream speed up to 2 Mbps	\$67.95	No Change
Comcast Home Networking	\$67.95	No Change
Additional IP Address (per IP address)	\$ 6.95	No Change

Monthly Digital Voice Services		
Digital Voice Only	\$54.95	No Change
Digital Voice with Comcast Cable <u>or</u> Comcast High Speed Internet	\$44.95	No Change
Digital Voice with Comcast Cable <u>and</u> Comcast High Speed Internet	\$39.95	No Change
Installation Prices		
Unwired Home	\$51.34	\$41.95
Pre-wired Home Installation	\$32.72	\$24.95
Reconnection of Service	\$32.72	\$24.95
A/O Installation (Same Trip)	\$17.11	\$12.45
A/O Installation (Separate Trip)	\$26.30	\$20.95
Hourly Service Charge	\$37.14	\$30.95
Relocate Outlet	\$23.44	\$16.95
Other Installation Upgrade (non-addressable)	\$18.27	\$14.95
Other Installation Downgrade (non-addressable)	\$14.37	\$11.95
VCR/DVD hookup (Same Trip)	\$ 8.55	\$ 5.95
VCR/DVD hookup (Separate Trip)	\$16.76	\$13.95
Addressable Change of Service (no trip)	\$ 1.99	No Change
Customer Trouble Call	\$24.74	\$19.95
Comcast High Speed Internet Installation	\$19.99	\$99.00
Internet Self Installation Kit	\$ 9.95	No Change
Comcast Home Networking Installation (Includes 2 PCs)	\$99.99	\$199.99
Comcast Home Networking Installation (Each Additional PC up to 5)	\$50.00	No Change
Comcast Home Networking Separate Trip	\$29.99	\$75.99
Comcast Digital Voice Activation	\$29.95	No Change
Special Non-Monthly Charges		
Returned check fee (NSF)	\$ 30.00	No Change
Late Fee: % of past due balance	5%	No Change
Administrative Fee	\$ 1.99	No Change
Unreturned Analog Converter	\$100.00	No Change
Unreturned Digital Converter	\$225.00	No Change
Unreturned Internet Modem	\$ 50.00	No Change
Unreturned EMTA Modem	\$ 50.00	No Change
Unreturned HDTV Converter	\$325.00	No Change
Unreturned DVR	\$525.00	No Change
Unreturned Comcast Certified Home Networking Device	\$125.00	No Change
Unreturned Remote (all types)	\$ 7.50	No Change
Other Charges		
FCC Regulatory Fee	\$ 0.06	\$ 0.07

**Certain services are available separately or as a part of other levels of service. A digital converter and remote control or a Cable Card is required to receive certain services. Package pricing does not include the cost of a converter. Service is subject to terms and conditions of Comcast Cable Subscriber Agreement. Please refer to the Company's rate card or channel lineup or call your local Comcast Cable office for service details and restrictions. ©2006 Comcast Cable Communications, Inc. All rights reserved, Comcast and the Comcast logo are registered trademarks of Comcast Corporation. All other trademarks are the property of their respective owners. Prices shown do not include state and local fees, state sales taxes or the FCC regulatory fee. These fees appear on separate lines on your monthly statement.

- (1) Cable video and High-Speed Internet Access services limited to service to a single outlet. Minimum two year term agreement required. \$150.00 early termination fee applies if any service is cancelled or downgraded during the 2 year period (except during the first 30 days following service activation). After 24-month term contract period, regular monthly rates apply unless service is cancelled. Equipment required for certain services. Except for one digital converter and remote, all equipment provided by Comcast is subject to Comcast's regular fees, which are in addition to prices shown. An activation fee of \$29.95 may apply to Comcast Digital Voice Service⁹.
- (2) Includes Comcast Standard Service with Digital Converter and Remote, High-Speed Cable Modem Internet Service (downstream speed up to 6Mbps/ upstream speed up to 384Kbps) and Digital Voice⁹.
- (3) Includes Comcast Digital Variety with HBO, Showtime and Starz , High-Speed Cable Modem Internet Service (downstream speed up to 6Mbps/ upstream speed up to 384Kbps) and Digital Voice⁹.
- (4) Includes Comcast Digital Platinum with HBO, Showtime, TMC, Cinemax and Starz, Digital Sports, High-Speed Cable Modem Internet Service (downstream speed up to 8Mbps / upstream speed up to 768Kbps) and Digital Voice⁹.

⁹Digital Voice service is provided by another Comcast company. Regular monthly rate for Digital Voice is \$39.95 with subscription to video service and High-Speed Cable Modem Internet Service.

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

**B – 2. Comcast Reston Rates,
Service Charges & Channel Lineup – Effective 10/06.**

Digital Cable WITH ON DEMAND

- **No fish-** You'll get a clear picture rain or shine.
- **Interactive Program Guide** - Quickly find something to watch, set reminders for shows, and enable parental controls.
- **Great TV** - Enjoy channels featuring something for everyone in the family, including The History Channel, Discovery Channel, MTV, HGTV, PBS Kids Sprout, Comcast SportsNet and much more!
- Comcast's Digital network delivers 100% digital quality picture & sound.
- **Music** - Get up to 47 commercial-free music channels! Choose from country, Latin, pop and more!
- **ON DEMAND** - Choose from a library of thousands of movies and shows that are ready when you are. Most are FREE!
- **Premium Networks ON DEMAND** - HBO®, Showtime®, Starz®, Cinemax®, and The Movie Channel® ON DEMAND - When you add one of our premium channels to your digital cable subscription, you not only get the great movies and shows that premiere each month you also get access, at no additional charge, to the best programming of each channel ON DEMAND! You don't get that with satellite - only with Comcast.

- **No expensive equipment to buy***
- **More HD Programming options than Direct TV or Dish Network**
- **Dolby® Digital 5.1 sound**
- **Up to 17 channels in HD and more channels coming soon**
- **Pause live TV and create instant replays**
- **Record all of your favorite shows**
- **Watch what you want - when you want**
- **Watch a pre-recorded show while recording live programming**
- **Connects to your HDTV and records HD programming***

Comcast High-Speed Internet

- **With 6 Mbps**, it's up to 7x faster than 768K DSL and 100x faster than dial up! Plus, get \$300 in Broadband features.**
- **Comcast Security Powered by McAfee®** - Protect your family and your computer with VirusScan, Privacy Service and Personal Firewall Plus.
- **Comcast Rhapsody Radio Plus™** - Listen to 100 commercial-free radio stations or create your own from 30,000 artists.
- **The Fan™** - Only on Comcast.net - Stay in the know with click and play videos. From the latest news clips to sports highlights, entertainment features, movie trailers, and more.
- **Comcast PhotoShow Deluxe™** - Customize, animate and share photos albums in an online digital scrapbook.
- **Video Mail** - Create your own three-minute video messages, and send to anyone with an email address.**

Comcast Digital Voice®

- **One bill for all of your Comcast services.**
- **12 popular calling features plus Voice Mail** - Get caller ID, Call Waiting, 3-Way Calling, Call Forwarding, Call Blocking, Call Return and more.
- **Unlimited local and long-distance calling** - Call anyone, anytime, anywhere in the country including Puerto Rico - all for one low price. Now includes calls to Canada!***
- **Keep your current phone number** - You can switch to Comcast Digital Voice without switching your number****
- **Web access to Voice Mail** - Receive and check your home Voice Mail from anywhere there is web access - click, drag & listen!
- **Digital Voice Center** - Check voice mails, review your calling history and easily manage everything else related to your account without picking up your phone. Comcast's Digital Voice Center allows you to do it all online.

*Special, limited-time deals with some equipment. Broadband up to 6Mbps vs. 768Kbps DSL. Web cam required to download or mail to not included. A cable modem is not included. Comcast High-Speed Internet requires an approved modem. Speeds stated for your broadband and compare Comcast 6Mbps to download speeds. Limited to 28Mbps to 768K DSL. Many factors affect speed and actual speeds will vary. Not all applications and features are compatible with all network systems. Standard Rhapsody is included with Comcast. Comcast Radio Plus is not available in some areas. Additional charges may apply for additional equipment and services. Comcast's standard charges apply for professional installation and vary by service area. Prices shown do not include taxes and service fees. Please call 1-800-COMCAST for more information on restrictions and applicable fees. It also includes parts and equipment. Limited to 28Mbps. All rights reserved. All other trademarks are the property of their respective owners.

**The ability to keep your current number may not be available in some areas. Web Mail Package pricing applies to direct-dialed numbers. Pricing does not include federal, state or local taxes and fees. Our Regulatory Recovery Fee is a not a tax or government fee but, or other applicable charges (e.g., our call charges or international calling). Comcast Digital Voice service (including all features) may not function if you are using a power line adapter or power line communication. Comcast Digital Voice service may not be compatible with Comcast's other services. Please note that a digital voice device and a separate phone line are required for a complete installation of this service and a separate call to 1-800-COMCAST.



Comcast

DIGITAL CABLE WITH ON DEMAND

COMCAST HIGH-SPEED INTERNET

COMCAST DIGITAL VOICE®

HIGH DEFINITION TELEVISION

DIGITAL VIDEO RECORDER

Reston

Effective 10/1/06

Rates

Effective 10/1/06

BASIC CABLE SERVICES (MONTHLY)

Service	Monthly Charges
Limited Basic	\$ 14.95
Expanded Basic	\$ 36.93
Full Basic (Limited & Expanded)	\$ 51.88
Pay-Per-View Movies*	Per Use
Pay-Per-View Adult Movies*	Per Use
Monthly Cable Guide	\$ 2.75

*PPV billed per use

PREMIUM SERVICES*

Service	Monthly Charges
HBO	\$ 16.95
Starz!	\$ 13.95
Cinemax	\$ 13.95
Showtime	\$ 13.95
The Movie Channel	\$ 13.95
Playboy	\$ 18.95
WWE 24/7	\$ 7.99
Howard Stern	\$ 9.99
Zee TV	\$ 14.95
TV Asia	\$ 14.95
ZeeTV & TV Asia Combo	\$ 24.95
Bollywood (with either Zee TV or TV Asia \$9.99)	\$ 12.99
Cable Latino	\$ 9.95
Sports Tier	\$ 5.00

COMCAST DIGITAL SERVICES*

Service	Monthly Charges
Comcast Digital Classic	\$ 9.95
Comcast Digital Plus (Included Digital Classic)	\$ 14.95
DVR (Digital Video Recorder) Service	\$ 9.95
Digital Additional Outlet	\$ 9.95

DIGITAL PACKAGES†

Service	Monthly Charges
Comcast Digital Basic Package	\$ 69.57
Silver HBO (HBO Premium Only)	\$ 86.52
Silver non-HBO (1 Premium)	\$ 83.52
2 Pay (2 Premiums)	\$ 91.95
Gold (3 Premiums)	\$ 96.95
Gold (4 Premiums)	\$101.95
Platinum (5 Premiums)	\$106.95

COMCAST HIGH-SPEED INTERNET (MONTHLY)

Service	Monthly Charges
IP Addresses (for networked computers only)	\$ 6.95
Non-Cable Customers:	
6Mbps/768Kbps	\$ 57.95
16Mbps/1Mbps	\$ 67.95
Cable Customers:	
6Mbps/768Kbps	\$ 42.95
16Mbps/1Mbps	\$ 52.95

EQUIPMENT (MONTHLY)

Service	Monthly Charges
Remote (Any Type)	\$ 0.10
Basic Only Converter	\$ 0.19
Addressable or Digital Converter	\$ 2.74
HDTV Converter*	\$ 5.00
Modem Rental	\$ 3.00
Comcast Cert. Home Network Device Rental	\$ 5.00

Rate & Service Charges

Effective 10/1/06

SPECIAL DEMAND MONTHLY CHARGES

Service	Charges
Returned Check Fee	\$ 30.00
Late Fee: % of past due balance	5%
Administrative Fee	\$ 1.99
Unreturned Analog Converter	\$100.00
Unreturned Digital Converter	\$225.00
Unreturned Internet Modem	\$ 50.00
Unreturned EMTA	\$ 50.00
Unreturned HDTV Converter	\$ 325.00
Unreturned DVR	\$525.00
Unreturned Comcast Cert. Home Net Device	\$125.00
Unreturned Remote (Any Type)	\$ 7.50

STANDARD INSTALLATION

Service	Charges
Unwired Home	\$ 51.34
Pre-wired Home	\$ 31.40
Reconnection of Service	\$ 31.40
Additional Outlet (Same Trip)	\$ 17.11
Additional Outlet (Separate Trip)	\$ 25.31
Hourly Service Charge	\$ 35.17
Relocate Outlet	\$ 23.44
Other Install Upgrade (non-addressable)	\$ 17.12
Other Install Downgrade (non-addressable)	\$ 14.37
VCR/DVD Hookup (Same Trip)	\$ 8.55
VCR/DVD Hookup (Separate Trip)	\$ 16.10
Addressable Change of Service (no-trip)	\$ 1.99
Customer Trouble Call	\$ 23.23
Comcast High Speed Internet Installation	\$ 19.99
Internet Self Installation Kit	\$ 9.95
Comcast Home Networking Install (2 PC's)	\$ 99.99
Comcast Home Networking Install (Each Additional PC up to 5)	\$ 50.00
Comcast Home Networking (Same Trip)	\$ 29.99

Rates exclude franchise and FCC fees and taxes. Additional cost may be incurred for custom installs.
 * Viewing digital signals requires compatible equipment. ON DEMAND requires a digital converter and ON DEMAND selections subject to charge indicated at the time of purchase. ON DEMAND available to residential customers in Comcast Digital Cable wired and serviceable areas only. ON DEMAND programs are limited. To receive HD features and benefits, an HD television (not provided), converter, remote control, and other equipment are required. A monthly HDTV equipment charge may apply. HD programming is limited to the programming provided to Comcast by the programming provider. To receive premium channels in HD, you must subscribe to that premium channel. HDTV programming and programming charges subject to change. ON DEMAND programs cannot be recorded with DVR. DVR recording time is limited. Up to 15 hours of HDTV programming can be recorded. Equipment's required and equipment fees may be additional. HDTV programs can be paused up to 15 minutes. ON DEMAND programs cannot be recorded with DVR. Certain services are available separately or as a part of other levels of service. Prior to obtaining a DVR from Comcast, additional documentation and credit verification may be necessary. Call 1-800-COMCAST for pricing, service and equipment details. ©2006 Comcast Cable Communications, Inc. All rights reserved.
 ** HDTV operates with HDTV television set only. Requires a converter. Must subscribe to digital premium services to receive HDTV premium service. One time HDTV premium charge applies.
 † Comcast digital packages are valid through December 2006 and include the benefits of Comcast digital cable on the first outlet only. Pricing and number of channels vary by package and are subject to change. Package prices do not include applicable fees, taxes, or box.
 †† Cannot be sold separately. Subscription to basic service is required to receive any other level of service.

REPAIR

Please call our office at 703-716-9701 24 hours.

CALLING HOURS

Monday-Friday 8am-8pm and Saturday 8am-5pm

FIELD SERVICE (LTD) LOCATION

12345-G Sunrise Valley Drive
 Reston, VA 21091

M, W-F 8:30 AM - 5:30 PM Tue 10:00 AM - 7 PM Closed Sat & Sun
 Closed Daily for Lunch M, W-F 11:30-12:30 Tue 2 PM - 3PM

(703) 716-9701

OUR CREDO – TURN TO US FIRST
 We will be the company to look to first for the communications products and services that connect people to what's important in their lives.

Reston channel line-up
Effective 10/1/16

2	WGN	L	45	TLC	100	TV Guide Channel	201	WETA Family	L	328	@Max	436	Light Classical	DPR
3	USA	L	46	Discovery	101	Weather Channel Local	202	WETA World	L	329	5 StarMax	437	Showtimes	DPR
4	WRC-4 (NBC)	L	47	Speed Channel	102	ESPNews	204	Doug Hill's Weather Now	L	330	Outlookmax	438	Contemporary Christian	DPR
5	WTTG-5 (FOX)	L	103	Discovery Health	103	Discovery Health	205	WVNC Mix Wordview	L	338	Showtime ON DEMAND	439	Gospel	DPR
6	QVC	L	105	C-SPAN 3	105	Current	207	WDDW The Tube	L	339	Showtime HD	440	Radio Disney	DPR-HD
7	WJLA-7 (ABC)	L	107	National Geographic	107	National Geographic	208	NBC Weather Plus	L	340	Showtime	441	Sounds of the Seasons	DPR
8	NBC Channel 8	L	110	The Science Channel	110	The Science Channel	210	WJLA-HD (ABC)	L-RD	341	Showtime Too	442	Musica Urbana	DPR
9	WUSA-9 (CBS)	L	111	Discovery Times	111	Discovery Times	211	WRC-HD (NBC)	L-RD	342	Showtime Showcase	443	Salsa y Merengue	DPR
10	Fairfax Cable Access	L	112	Military Channel	112	Military Channel	212	WUSA-HD (CBS)	L-RD	346	Showtime Beyond	444	Rock en Español	DPR
11	WDCW-50 (CW)	L	114	BBC America	114	BBC America	213	WTTG-HD (Fox)	L-RD	347	Showtime Extreme	445	Pop Latino	DPR
12	ABC Family	L	115	Biography Channel	115	Biography Channel	220	WETA-HD (PBS)	L-RD	350	The Movie Channel	446	Mexicana	DPR
14	WFOC-14 (Univision)	L	119	History International	119	History International	225	Discovery HD	DC-RD	352	The Movie Channel Xtra	447	Americana	DPR
15	QHS	L	120	SOAPNet	120	SOAPNet	226	WHD 1	DC-RD	354	The Movie Channel ON DEMAND	450	DMX Latin Contemporary	HT
16	Government Access	L	122	Free Living	122	Free Living	227	WHD 2	DC-RD	355	Encore ON DEMAND	451	DMX Rock en Español	HT
17	WPAW-66 (Independent Television)	L	128	Spirit	128	Spirit	228	HBO 1	DC-RD	367	Encore ON DEMAND	452	DMX Salsa	HT
18	Capital Connection - GMU	L	129	Nicktoons	129	Nicktoons	228	HBO 2	DC-RD	368	Starz HD	453	DMX Tejano	HT
19	No. VA Community College	L	130	Discovery Kids	130	Discovery Kids	233	Onemax HD	DPR-HD	370	Starz	454	DMX Latin Jazz	HT
20	WDC - 20 My Network	L	132	Nick 2	132	Nick 2	238	Showtime HD	DPR-HD	371	Starz Edge	455	DMX Regional Mexican	HT
21	Fairfax Co. Schools	L	133	Nick Games & Sport	133	Nick Games & Sport	248	Starz HD	DPR-HD	372	Starz Black	456	DMX Musica de the Americas	HT
22	MPTF-22 (PBS Annapolis)	L	134	Encore WAM	134	Encore WAM	249	TNT HD	DC-RD	373	Starz Kids & Family	457	DMX Latin Dance	HT
23	C-SPAN	L	135	Toon Disney	135	Toon Disney	251	Comcast SportsNet HD	DC-RD	374	Starz Cinema	495	Howard Stern ON DEMAND	DPR
24	C-SPAN2	L	137	Hallmark	137	Hallmark	252	ESPN HD	DC-RD	375	Starz Comedy	496	WWE 24/7 ON DEMAND	DPR
25	Fairfax Co. Schools (Red Apple 25)	L	138	AMC	138	AMC	252	ESPN HD	DC-RD	401	Showcase	501	Comcast IN Demand1	DPR
26	WTR-26 (PBS)	L	139	MTV Hits	139	MTV Hits	253	ESPN2 HD	DC-RD	402	Today's Country	502	Comcast IN Demand2	DPR
27	Fairfax Cable Access Corp.	L	141	MTV Espanol	141	MTV Espanol	259	HorseRacing TV	DSP	403	Classic Country	542	Playboy ON DEMAND	DPR
28	Reston Community TV	L	142	MTV Jams	142	MTV Jams	260	TV Games	DSP	404	Bluegrass	544	Playboy	DPR
29	Fairfax Co. Public Library	L	143	WH-1 Classic	143	WH-1 Classic	262	Fox College Sports - Atlantic	DSP	405	R&B and Hip Hop	547	Spice Hot	DPR
30	WDC-64 (Telemundo)	L	144	WH-1 Soul	144	WH-1 Soul	263	Fox College Sports - Central	DSP	406	Classic R&B	549	Ten	DPR
31	WMDU-47 (Telelutura)	L	145	GMT Pure Country	145	GMT Pure Country	264	Fox College Sports - Pacific	DSP	407	Smooth R&B	601	Discovery Español	HT
32	WHUT-32 (PBS)	L	146	CMT	146	CMT	267	Fox Soccer Channel	DSP	408	R&B Hits	602	CNN Español	HT
33	BET	L	147	Great American Country	147	Great American Country	268	Go! TV	DSP	409	R&B	603	Fox Sports Español	HT
34	FX	L	149	Move! Plex	149	Move! Plex	273	NBA TV	DSP	410	Metal	604	Toon Disney Español	HT
35	CNN	L	150	Encore	150	Encore	274	College Sports TV	DSP	411	Rock	605	MTV Español	HT
36	Headline News	L	152	Encore Action	152	Encore Action	275	NFL Network	DSP	412	Arena Rock	606	History Channel en Español	HT
37	CHBC	L	154	Encore Mystery	154	Encore Mystery	277	The Tennis Channel	DSP	413	Classic Rock	608	CineLatino	HT
38	MSNBC	L	156	Encore Love Stories	156	Encore Love Stories	281	Home Preview Channel	DSP	414	Alternative	609	VeneMovies	HT
40	Weather Channel	L	158	Encore Westerns	158	Encore Westerns	282	Jewelry TV	DSP	415	Retro-Active	610	Cine Mexicano	HT
41	Disney	L	160	Encore Westerns	160	Encore Westerns	283	WWTJ-MH2	DSP	416	Electronica	622	Go! TV	HT
42	Cartoon Network	L	162	G4	162	G4	295	Inspiration Network	DSP	417	Dance	652	Canal 52	DC-HT
43	Mikellodon	L	163	LOGO	163	LOGO	298	Bollywood	DSP	418	Adult Alternative	655	WVNC Russian World TV	L
44	Animal Planet	L	165	Sundance	165	Sundance	299	HBO ON DEMAND	DSP	419	Soft Rock	666	Zee TV	DPR
			167	IndiePlex	167	IndiePlex	300	HBO HD	DSP	420	Hit List	667	WVNC Nigerian TV Authority	L
			170	Flix	170	Flix	301	HBO E	DSP	421	Party Favorites	701-706	ESPN Game Plan/Full Court	SPPV
			173	TV One	173	TV One	302	HBO Plus	DSP	422	90's	748	NBA ON DEMAND	SPPV
			179	GSN	179	GSN	303	HBO Signature	DSP	423	80's	749	NBA TV	DSP
			180	NFL Network	180	NFL Network	304	HBO Family	DSP	424	70's	750	League Pass Preview Channel	DC
			186	WNBC Link TV	186	WNBC Link TV	305	HBO Comedy	DSP	425	70's	751-759	NBA/MLS	SPPV
			191	AZM TV	191	AZM TV	306	HBO W	DSP	426	Solid Gold Oldies	771-780	NHL Center Ice/MLB Extra Innings	SPPV
			199	Comcast on Demand (VOD)	199	Comcast on Demand (VOD)	310	HBO Zone	DSP	427	Singers & Stanards	921	Buzztime	DC
			200	WETA Create	200	WETA Create	311	HBO Latino	DSP	428	Easy Listening			
							318	Cinemax ON DEMAND	DSP	429	Smooth Jazz			
							319	Cinemax HD	DSP	430	Blues			
							320	Cinemax	DSP	431	Jazz			
							321	MoreMax	DSP	432	Reggae			
							322	Cinemax W	DSP	433	Soundscapes			
							324	ActionMax	DSP	434	Classical Masterpieces			
							325	ThrillerMax	DSP	435	Opera			
							327	Winax	DSP					

CHANNEL KEY
 HT = Hispanic Tier
 DPR = Digital Premium
 E = Expanded Service
 DC = Digital Classic
 DP = Digital Plus
 DM = Digital Music
 HD = High Definition Television



**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 3. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Cable Regulatory Division, Fairfax County (Nov. 1, 2005).



Comcast Cable
508 D South Van Dorn Street
Alexandria, VA 22304
Office: 703.567.4600
Fax: 703.567.4444
www.comcast.com

REC'D CPRD/DCCCP

NOV 02 2005

November 1, 2005

Mr. Walter Munster
Cable Regulatory Division
Fairfax County
12000 Government Center Parkway Suite 433
Fairfax, Virginia 22035

Dear Mr. Munster,

When Comcast began offering services in your community, we made a commitment to increase the choice of products and services we offer our customers, expand the availability of new services, and enhance the customer's overall experience with the cable company.

Comcast operates in an extremely competitive environment. Virtually every customer we serve chooses Comcast from among several options for television entertainment, Internet access or telephone service. This competitive environment demands that we work hard to continually add value to the Comcast products and services our customers choose to receive.

In keeping with this, over the last year we have enhanced our channel line-up by adding TNT in High Definition, AZN TV and PBS Kids Sprout to our Digital Classic Service, Lifetime Movies, MoviePlex, Biography Channel, History International, TV Games, and Logo to our Digital Plus Service, and the Tennis Channel to our Sports Tier.

We continue to expand our library of programming on **Comcast On Demand (VOD)**. During 2005 we increased our library of programming from 1,400 hours to over 2,700 hours. The majority of this programming is free of charge to digital customers, with approximately 30 hours of local content. **VOD** enables the customer to order from a selection of hundreds of digital movies and programs that are available when they want to watch them. Plus, Comcast On Demand allows the customer to pause, rewind, fast-forward or save a movie up to 24 hours from the time they place the order. So, the customer will be able to watch it again and again. Everything needed to watch these programs comes with the existing Comcast Digital Cable service; no additional equipment is required. **Comcast Subscription Video on Demand (SVOD)** gives the customer access to HBO and/or Showtime, Cinemax, Starz!, and The Movie Channel programming at their convenience.

Promising to change the way in which the customer watches TV, **Digital Video Recorder Service (DVR)** has become a popular Reston service offering. Through DVR Service, customers can pause, rewind, and review live programming, as well as record their favorite programs.

To reflect the growing value of the products and services we deliver today, we will be adjusting the pricing of some of our analog and digital cable television services. Please accept this letter as notification of a price increase scheduled for January 1, 2006. Comcast customers in Reston will receive notification November 1, 2005, that the price of Limited Basic service will not change and will remain at \$14.95 per month. The Expanded Basic service will increase \$2.38 per month (from \$32.55 to \$34.93) and Basic Plus service (Limited Basic and Expanded Basic) will increase from \$47.50 to \$49.88. Applicable franchise fees and taxes are not included in these rates and will apply. These increases are result of increased operational and programming costs to the system.

The premium channels (Cinemax, Showtime, The Movie Channel, and Starz!) will increase from \$12.95 to \$13.95 per month.

We will also be increasing the pricing of our digital packages. Regular digital service will increase from \$65.19 to \$67.57. The one pay HBO Package will increase from \$80.99 to \$84.52, the one pay non-HBO Package will increase from \$77.99 to \$81.52, the two pay Package will increase from \$84.99 to \$89.95, the three pay Package will increase from \$88.99 to \$94.95, the four pay Package will increase from \$92.99 to \$99.95 and the five pay Package will increase from \$97.99 to \$104.95.

On December 1, 2004 Comcast submitted copies of the annual FCC Form 1240 and Form 1205 filings. These forms support the rates that can be charged for regulated limited basic service, customer equipment and installations for the 12-month period February 1, 2005 through January 31, 2006. Effective January 1, 2006 we are proposing to adjust the installation rates as permitted under the FCC Form 1205, according to the following schedule:

	Current Rate	Maximum Permitted Rate	Proposed Rate
Install - Unwired Home	\$45.50	\$52.23	\$51.34
Install - Prewired Home	\$29.50	\$31.40	\$31.40
Install Additional Outlet - Same Trip	\$17.15	\$17.15	\$17.11
Relocate Outlet	\$23.80	\$23.60	\$23.44
Connect VCR - Same Trip	\$8.79	\$8.79	\$8.55
Downgrade of Service	\$15.55	\$15.55	\$14.37
Basic Only Converter	\$1.23	\$1.30	\$.19
<i>Rates do not include Franchise Fees, FCC fees, or taxes</i>			

As you know, Comcast submits the annual FCC filings on December 1 of each year. The Form 1205 filing that will be submitted to Reston on December 1, 2005 supports all of the proposed installation and equipment rates noted above that will be implemented on January 1, 2006.

Comcast is working hard to ensure that our service continues to offer you the latest technology, products and programming variety. We truly value our customers and believe that they, in turn, receive great value from our services. We will continue to review our current channel line-up to provide programming of interest to the residents in Reston. We pledge to continue to serve the Fairfax County and our community.

If you have any questions, please call me on 703-567-4488.

Yours sincerely,



Marie Schuler
Dir. of Govt. & Community Affairs

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 4. Letter from Marie Schuler, Director of Government & Community Affairs, Comcast Cable, to Walter Munster, Director, Communications Policy and Regulation Division, Fairfax County, (May 27, 2005).

FROM :

FAX NO. : 7035674444

May. 27 2005 05:14PM P2



MAY 31 2005
Communications Policy and
Regulation Division

Comcast Cable
500 D South Van Dorn Street
Arlington, VA 22204
Tel: 703.567.4800
Fax: 703.567.4444
www.comcast.com

May 27, 2005

Walter Munster
Director, Communications
Policy & Regulation Division
Fairfax County
12000 Government Center Parkway Suite 433
Fairfax, Virginia 22035

Dear Mr. Munster,

As the value of your cable services increase through our system enhancements, so have the costs of delivering them. In the past year and a half, our cost of doing business has risen and as a result, beginning August 1, 2005, the price of some cable services will change. Please accept this letter as notification of these price increases.

Comcast customers in Reston will receive information on the increase with a first class letter (please see copy attached).

The notification will inform customers of price adjustments as follows and as detailed in the attached document.

Service	Current Price	New Price	Change
Limited Basic	\$13.45	\$14.95	\$1.50
Expanded Basic	\$31.40	\$32.55	\$1.15
Standard Basic	\$44.85	\$47.50	\$2.65
Digital Cable w/box	\$62.29	\$65.19	\$2.90
Digital Silver w/ HBO	\$77.99	\$80.99	\$3.00
Digital Silver w/other premium	\$74.99	\$77.99	\$3.00
Digital Gold (2 premiums)	\$81.99	\$84.99	\$3.00
Digital Gold (3 premiums)	\$85.99	\$88.99	\$3.00
Digital Gold (4 premiums)	\$88.99	\$92.99	\$4.00
Digital Platinum	\$97.99	\$97.99	\$0
Converter Rental	\$2.49	\$2.74	\$.25

Comcast remains committed to serving our customers in Reston and investing in our community. During 2004 and the first half of 2005, we launched WGN and TV One on Limited Basic, as well as many more digital channels. Video On Demand hours more

than doubled. Within the next several months we will begin trials on Comcast Digital Voice service.

Comcast is working to ensure that our service continues to offer Reston residents the latest technology in products and programming variety. We truly value our customers and believe that they, in turn, receive great value from our services.

We are committed to serving Fairfax County and our Reston community. If you have any questions, call me on 703-567-4488.

Yours sincerely,



Marie Schuler
Dir. of Government & Community Affairs



June 1, 2005

Dear Valued Comcast Customer:

Please read this notice carefully because we will make some price adjustments to your current level of service beginning August 1, 2005. This is the first increase to Limited Basic service in more than 4 years. This year we also increased the speed of our High-Speed Internet service from 256/3Mbps to 384/4 Mbps without any changes in price.

Comcast is dedicated to providing you with the best products and services you have come to expect at the most reasonable prices. Our diverse and high quality programming, improved customer service, ongoing efforts to enhance technical performance and our investment in the local community demonstrate our commitment to you and your neighborhood. The upgrade of our digital fiber optic network improves system reliability and provides superior picture quality. It is this network that allows us to offer more products and services like Comcast High-Speed Internet, High Definition tier, Digital Video Recorder service and Comcast On Demand.

In the past year and a half, Comcast has significantly enhanced programming choices by adding several full-time popular channels to both our Limited Basic Service (WGN and TV One) as well as Digital service. Digital channels include Biography, History International, NickToons, 3 HDTV channels (Discovery HD, TNT HD, etc), 7 sports network (NFL Network, The Tennis Channel, Fox Sports World, etc), and two shopping networks. We have also expanded our ON DEMAND service bringing you thousands of shows, movies, and sports available whenever you want at the touch of a button. In the next few months we will be able to provide you with our latest offering - Comcast Digital Voice. Comcast Digital Voice is a groundbreaking telephone service that allows us to provide you with the latest technology at competitive prices. Currently we are signing up testers for this service. If you are interested please visit us at <http://voip.comcast.net/voip/trial/agreement.aspx>. We will get back to you if you are qualified. Hurry and be the first one in your neighborhood to try this new exciting service.

Our On-Time Guarantee Continues

And we mean it... If we are late for a service appointment, we guarantee you \$20.00 off your bill.

Our 24-hour Customer Service is always here to help you.

As always, we are available to answer any questions you may have by calling our customer service department at 1-800-COMCAST (1-800-266-2278), 24 hours a day, 7 days a week.

As the value of your cable services increases through our system enhancements, so have the costs of delivering them. In the past year and a half, our cost of doing business has risen and as a result, beginning August 1, 2005, the price of some cable services will change, as detailed below.

Service	Current Rate	New Price	Change
Limited Basic	\$13.45	\$14.95	\$1.50
Expanded Basic	\$31.40	\$32.55	\$1.15
Standard Cable	\$44.65	\$47.50	\$2.65
Digital Cable w/box	\$62.29	\$65.19	\$2.90
Digital Silver w/HBO	\$77.99	\$80.99	\$3.00
Digital Silver w/o HBO	\$74.99	\$77.99	\$3.00
Digital Gold - 2 Pays	\$81.99	\$84.99	\$3.00
Digital Gold - 3 Pays	\$85.99	\$88.99	\$3.00
Digital Gold - 4 Pays	\$88.99	\$92.99	\$4.00
Digital Platinum	\$97.99	\$97.99	-
Converter Fee	\$2.49	\$2.74	\$0.25

The Comcast rates above do not include government fees and taxes.

If you have any questions, please call us at 1-800-COMCAST (1-800-266-2278). Thank you for being a Comcast customer. We value your business!

Best Regards,

Comcast Cable

After notice of a re-rating of our services or price adjustments, you may change your level of service within 30 days at no additional charge after 1) the effective date of the price adjustment or re-rating, or 2) the expiration of any promotion provided in connection with the price adjustment or re-rating. Otherwise, charges in the services you receive at your request may be subject to the upgrade or downgrade charge listed on the annual rate card.

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 5. Comcast Channel Line-Up & Rates – Effective 1/05.

RATES

Effective 1/1/05

SERVICE LEVELS

Service	Monthly Charge
Limited Basic	\$13.45
Expanded Basic (can not be sold separately)	\$31.40
Basic Plus (Limited and Expanded Basic)	\$1.23
Basic Plus on Additional Outlets	\$2.43
	Free

Digital Service

Service	Monthly Charge
Comcast Digital Classic per outlet*	\$9.95
Comcast Digital Plus per outlet*	\$14.95
Comcast Digital Classic/Plus A/O pricing*	\$9.95
Comcast Digital Basic Package***	\$5.19
Comcast Digital Silver Package with HBO**	\$80.99
Comcast Digital Gold 2 Premium Package**	\$77.99
Comcast Digital Gold 3 Premium Package**	\$84.99
Comcast Digital Gold 4 Premium Package**	\$88.99
Comcast Digital Platinum Package**	\$92.99
Comcast Digital Platinum Package**	\$87.99

HDTV Service***

Broadcast Channels**	No Charge
Premium Channels (must subscribe to Digital Premium Services to receive HDTV premium)	No Charge
**Requires converter for each outlet	
***Operates with HDTV television only	

DVR Services

DVR service per outlet*	Monthly Charge
**Requires converter for each outlet	\$9.95

PREMIUM SERVICES

Service	Monthly Charge
HBO**	\$16.95
Showtime**	\$12.95
Cinemax* (Digital Premium)	\$12.95
The Movie Channel* (Digital Premium)	\$12.95
Sterz* (Digital Premium)	\$12.95
Zee TV* (Digital Premium)	\$14.95
Zee TV Asia* (Digital Premium)	\$14.95
Zee TV/TV Asia Combo* (Digital Premium)	\$24.95
Encore* (Digital Premium)	\$4.50
Premiums on Additional Outlets	Free
**Requires converter for each outlet	

OTHER SERVICES

Service	Monthly Charge
Comcast ON DEMAND***	Per use
Subscription ON DEMAND (with Premium)**	Free
Monthly Cable Guide	\$2.75
**Requires converter for each outlet	
***Per month/rent basis	

EQUIPMENT	Monthly Charge
Remote (All types)	\$0.10
Basic only Converter	\$1.23
Addressable/Digital Converter	\$2.43
HDTV Converter	\$5.00

INTERNET SERVICE

Service	Monthly Charge
Comcast High Speed Internet (Cable Customers) 3MB	\$42.95
Comcast High Speed Internet (Non Cable Customers) 3MB	\$57.95
Comcast High Speed Internet (Cable Customers) 4MB	\$52.95
Comcast High Speed Internet (Non Cable Customers) 4MB	\$67.95
Modem Rental	\$3.00
Additional IP Addresses	\$6.95
Home Networking Package (Cable Customers) 3MB	\$42.95
Home Networking Package (Non Cable Customers) 3MB	\$57.95
Home Networking Package (Cable Customers) 4MB	\$52.95
Home Networking Package (Non Cable Customers) 4MB	\$67.95

SPECIAL (NON-MONTHLY) CHARGES

Service	Charge
Returned Check Fee	\$25.00
Late Fee (On delinquent amount)	5%
Administrative Fee	\$1.99

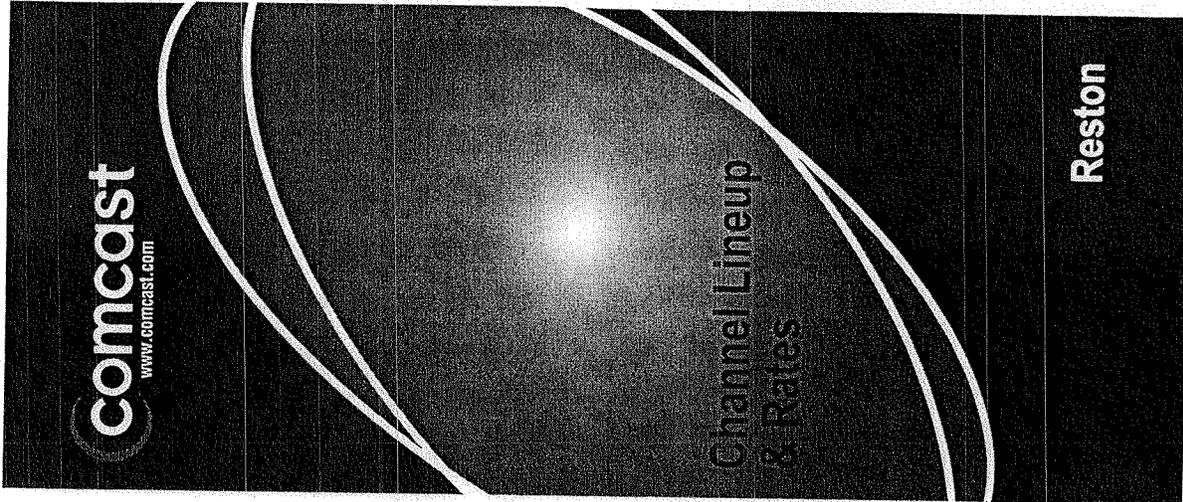
UNRETURNED EQUIPMENT CHARGES

Lost/Damaged Remote (All types)	Charge
Unreturned Analog Converter	\$10.00
Unreturned Digital Converter	\$200.00
Unreturned HDTV Converter	\$400.00
Unreturned DVR Converter	\$25.00
Unreturned Internet Modem	\$25.00
Unreturned Networking Equipment	\$138.00
	\$125.00

STANDARD INSTALLATION

Service	Charge
Unwired Home Installation	\$45.50
Pre-wired Home Installation	\$29.50
AO Installation (Same trip)	\$20.00
AO Installation (Separate trip)	\$29.50
Other Install - Relocate outlet	\$30.00
Change of Service	\$1.99
Connect VCR (Same trip)	\$18.83
Connect VCR (Separate trip)	\$30.13
Trouble Call/Service Call	\$25.00

Franchise Fee and Applicable Taxes not included. Prices & services subject to change. Comcast Cable and High Speed Internet Service subject to terms of Subscriber Agreement.



Customer Service

703-716-9701

Repair

703-670-3500

Full Service Lobby Location

12345-G Sunrise Valley Drive
 Reston, VA 21091
 Mon, Wed-Fri 8:30-5:30PM
 Tue 10:00AM - 7:00PM
 Sat & Sun Closed
 Closed daily for lunch
 (M, W-F 11:30-12:30, T 2:00-3:00)



www.comcast.com

EXHIBIT IV (6 OF 7)

Reston

Channel Lineup - Reston

Effective 1/1/05

2	WGN	(02)	45 Learning Channel	(45)	168 NATIONAL GEOGRAPHIC	170 FLX EAST	312 HBO LATINO WEST	402 TODAY'S COUNTRY	446 MEXICANA	602 CNN ESPANOL
3	USA	(03)	46 Discovery Channel	(46)	110 DISCOVERY SCIENCE	171 FLX WEST	318 MAX ON DEMAND	403 CLASSIC COUNTRY	447 AMERICANA	603 FOX SPORTS ESPANOL
4	WPC-4 (NBC D.C.)	(04)	47 Speed Channel	(47)	111 DISCOVERY TIMES	180 NFL NETWORK	319 MAX-HDTV	404 BLUEGRASS	450 LATIN CONTEMPORARY	604 TOON DISNEY ESPANOL
5	WTTG-5 (FOX D.C.)	(05)	48 History Channel	(48)	112 DISCOVERY WINGS	199 Comcast ON DEMAND	320 CINEMAX EAST	405 R&B AND HIP HOP	451 ROCK EN ESPANOL	605 MTV ESPANOL
6	OVC	(06)	49 A&E	(49)	113 DISCOVERY HOME	200 Comcast SportsNet HDTV	321 MORE MAX EAST	406 CLASSIC R&B	452 SALSA	606 CASA CLUB
7	WJLA-7 (ABC D.C.)	(07)	50 Bravo	(50)	114 BBC AMERICA	202 ESPN HDTV	322 MORE MAX WEST	407 SMOOTH R&B	453 TEJANO	607 TVE INTERNATIONAL
8	News Channel 8	(08)	51 Turner Classic Movies	(51)	120 SOAP NET	205 Discovery HDTV	323 MORE MAX EAST	408 R&B HITS	454 LATIN JAZZ	608 CINELATINO
9	WUSA-9 (CBS D.C.)	(09)	52 AMC	(52)	121 DIY	206-207 IN DEMAND HDTV	324 ACTION MAX EAST	409 RAP	455 REGIONAL MEXICAN	609 HISTORY CHANNEL EN
10	Fairfax Cable Access Corp	(10)	53 TNT	(53)	122 FINE LIVING	210 WJLA-HD (ABC D.C.)	325 THRILLER MAX WEST	410 METAL	456 MUSICA OF THE AMERICAS	ESPANOL
11	WBDC-50 (WB DC)	(11)	54 PBS	(54)	128 GSN	211 WRG-HD (NBC D.C.)	326 ACTION MAX WEST	411 ROCK	457 FIESTA TROPICAL	610 CINE MEXICANA
12	ABC Family	(12)	55 TV Land	(55)	129 NICK TOONS	212 WUSA-HD (CBS D.C.)	327 VMAX EAST	412 AREA ROCK	599 IN DEMAND Guide	622 GOL TV
13	MHz2 (PUB No. VA)	(13)	56 Game Show Network	(56)	131 NOGGIN	213 WTTB-HDTV	328 @MAX EAST	413 CLASSIC ROCK	665 TV ASIA	666 ZEE TV
14	WFDC-14 (Teleluna D.C.)	(14)	57 Discovery Health	(57)	132 NICK TOO EAST	214 WBDC-HDTV	330 CUTERMAX EAST	414 ALTERNATIVE	700 ESPN SPORTS	701-706 SPORTS PPV
15	MHz (PUB No. VA)	(15)	58 Lifetime	(58)	133 NICK GAS	220 WETA-HDTV (PBS D.C.)	331 SHOWTIME HDTV	415 RETRO-ACTIVE	707 ESPN EXTRA	749 NBA TV
16	Fairfax Co Govt.	(16)	59 Home Shopping Network	(59)	134 WANI	221 WETA PRIME	332 CUTERMAX WEST	416 ELECTRONICA	544 PLAYBOY	750 NBA.COM
17	WPXW-66 (PAX D.C.)	(17)	60 Home & Garden TV	(60)	135 TOON DISNEY	222 WETA PLUS	333 SHOWTIME ON DEMAND	417 DANCE	545 SPICE	751-756 NBA
18	Capital Connection - GMU	(18)	61 Food Network	(61)	138 AMC	227 HBO LOCAL WEATHER (Available 2-15-05)	334 SHOWTIME TOO EAST	418 ADULT ALTERNATIVE	547 PLEASURE NETWORK	771-780 NHL/MLB
19	No. VA Community College	(19)	62 Comedy Central	(62)	140 MTV 2	228 HBO-HDTV	341 SHOWTIME TOO WEST	419 SOFT ROCK	549 TEN	801 DISCOVERY ESPANOL
20	WDCA-20 (UPN D.C.)	(20)	63 Sci-Fi	(63)	141 MTV ESPANOL	233 MAX-HDTV	342 SHOWTIME	420 HIT LIST		
21	Fairfax County Schools	(21)	64 Comedy Central	(64)	142 MTV JAMS	238 Showtime-HDTV	343 PARTY FAVORITES	421 PARTY FAVORITES		
22	MPT-22 (PBS Annapolis)	(22)	65 Court TV	(65)	143 VH-1 CLASSIC	248 STARZ-HDTV	344 SHOWTIME TOO WEST	422 '90s		
23	C-SPAN	(23)	66 Comcast SportsNet	(66)	144 VH-1 SOUL	262 FOX SPORTS ATLANTIC	345 SHOWTIME	423 '80s		
24	C-SPAN 2	(24)	67 ESPN	(67)	145 VH-1 COUNTRY	263 FOX SPORTS CENTRAL	346 SHOWTIME	424 70's		
25	Fairfax Co. Schools (Red Apple 25)	(25)	68 ESPN 2	(68)	150 ENCORE EAST	264 FOX SPORTS PACIFIC	347 SHOWTIME BEYOND EAST	425 SOLID GOLD OLDIES		
26	WETA-26 (PBS D.C.)	(26)	69 Golf Channel	(69)	151 ENCORE WEST	265 FOX SPORTS ATLANTIC	348 SHOWTIME EXTREME EAST	426 SINGERS & STANDARDS		
27	Fairfax Cable Access Corp	(27)	70 Outdoor Life	(70)	152 ENCORE ACTION EAST	266 FOX SPORTS CENTRAL	349 SHOWTIME EXTREME WEST	427 BIG BAND & SWING		
28	Reston Community TV	(28)	71 SPIKE TV	(71)	153 ENCORE ACTION WEST	267 FOX SPORTS WORLD	350 SHOWTIME BEYOND WEST	428 EASY LISTENING		
29	Fairfax Co Public Library	(29)	72 Great American Country	(72)	154 ENCORE MYSTERY EAST	268 GOL TV	351 TMC EAST/351 TMC WEST	429 SMOOTH JAZZ		
30	WDZC-64 (Telemundo)	(30)	73 VH-1	(73)	155 ENCORE MYSTERY WEST	275 NFL NETWORK	352 TMC XTRA EAST	430 JAZZ		
31	WMDO-30 (Univision DC)	(31)	74 MTV	(74)	156 ENCORE LOVE	281 HOME PREVIEW CHANNEL	353 TMC XTRA WEST	431 BLUES		
32	WHUT-32 (PBS D.C.)	(32)	75 Travel Channel	(75)	157 ENCORE LOVE	282 ACN	354 TMC XTRA WEST	432 REGGAE		
33	BET	(33)	76 E!	(76)	158 ENCORE TRUE STORIES EAST	300 HBO-HDTV	358 STARZ ON DEMAND	433 SOUNDSCAPES		
34	FX	(34)	77 PIN	(77)	159 ENCORE TRUE STORIES WEST	301 HBO EAST	359 STARZ-HDTV	434 CLASSICAL MASTERPIECES		
35	CNN	(35)	78 Showtime	(78)	160 ENCORE WESTERN'S EAST	302 HBO 2 EAST	368 STARZ ON DEMAND	435 OPERA		
36	CNN Headline News	(36)	79 TV One	(79)	161 ENCORE WESTERN'S WEST	303 HBO SIGNATURE EAST	370 STARZ EAST	436 LIGHT CLASSICAL		
37	CNBC	(37)	80 TV Guide	(80)	162 TECHTV/64	304 HBO FAMILY EAST	371 STARZ THEATER EAST	437 SHOW TUNES		
38	MSNBC	(38)	81 HBO	(81)	165 SUNDANCE EAST	305 HBO COMEDY EAST	372 BLACK STARZ	438 CONTEMPORARY CHRISTIAN		
39	FOX News	(39)	82 HBO	(82)	166 SUNDANCE WEST	306 HBO WEST	373 STARZ FAMILY EAST	439 GOSPEL		
40	Weather Channel	(40)	83 TV Guide	(83)	160 ENCORE WESTERN'S WEST	307 HBO 2 WEST	374 STARZ CINEMA EAST	440 RADIO DISNEY		
41	Disney	(41)	84 TV GUIDE	(84)	161 ENCORE WESTERN'S EAST	308 HBO SIGNATURE WEST	375 STARZ KIDS	441 SOUNDS OF THE SEASON		
42	Cartoon Network	(42)	85 ESPNEWS	(85)	162 TECHTV/64	309 HBO FAMILY WEST	376 STARZ WEST	442 MUSICAL URBANA		
43	Nickelodeon	(43)	86 DISCOVERY HEALTH	(86)	165 SUNDANCE EAST	310 HBO ZONE EAST	380 STARZ CINEMA WEST	443 SALSA MARENGUE		
44	Animal Planet	(44)	87 C-SPAN 3	(87)	166 SUNDANCE WEST	311 HBO LATINO EAST	400 MUSIC CHOICE/RESERVED	444 ROCK EN ESPANOL		
							401 SHOWCASE	445 POP LATINO		

LEGEND

- Limited Basic
- Cable Ready (CR)
- Expanded Basic
- Premium
- DIGITAL CLASSIC
- DIGITAL PLUS
- COMCAST ON DEMAND
- HIGH DEFINITION TV
- SPORTS TIER
- DIGITAL PREMIUM
- MUSIC CHOICE
- PAY-PER-VIEW & SPORTS PACKAGES
- INTERNATIONAL TIER
- INTL PROGRAMMING
- PREMIUMS
- SUBSCRIPTION ON DEMAND
- DVR Video Recorder

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 6. Comcast FCC Form 1240 at Worksheet 8 - True-Up Rate for
12/01/03 to 11/30/04 (Filed Nov. 29, 2004).



Comcast Cable Communications, Inc.
8098 Sandpiper Circle
Baltimore, MD 21236
Tel: 410.931.4600

December 1, 2004

Mr. Alton Drew
Cable Regulatory Division
Fairfax County - Reston
12000 Government Center Parkway
Suite 433
Fairfax, VA 22035

Re: 2004 FCC Form 1240 and Form 1205 filings
Fairfax County - Reston (VA0046)

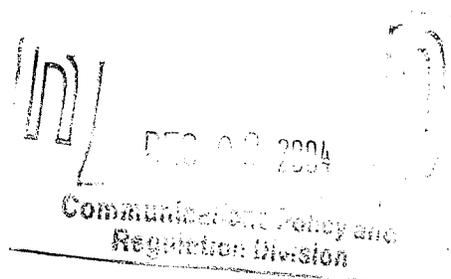
Dear Mr. Drew:

Attached please find the correct Form 1240 filing for Fairfax County. It appears that I provided you with the Form 1240 filing for the City of Manassas franchise by mistake.

I apologize for any inconvenience this may have caused you. Please contact me directly at (410) 931-8525 if you have any questions or need additional information.

Sincerely,

Craig A. Schmid
Senior Director of Regulatory Affairs
for the Atlantic Division



FCC FORM 1240
UPDATING MAXIMUM PERMITTED RATES FOR REGULATED CABLE SERVICES

Cable Operator:

Name of Cable Operator Comcast of Virginia, Inc.		
Mailing Address of Cable Operator 11101 University Drive		
City Manassas	State VA	ZIP Code 20110

1. Does this filing involve a single franchise authority and a single community unit?

YES	NO
X	

If yes, complete the franchise authority information below and enter the associated CUID number here:

VA0046

2. Does this filing involve a single franchise authority but multiple community units?

YES	NO
	X

If yes, enter the associated CUIDs below and complete the franchise authority information at the bottom of this page:

--

3. Does this filing involve multiple franchise authorities?

NO

If yes, attach a separate sheet for each franchise authority and include the following franchise authority information with its associated CUID(s):

Franchise Authority Information:

Name of Local Franchising Authority Fairfax County (Reston)		
Mailing Address of Local Franchising Authority 12000 Government Center Parkway, Suite 433		
City Fairfax	State VA	ZIP Code 22035
Telephone number	Fax Number	

4. For what purpose is this Form 1240 being filed? Please put an "X" in the appropriate box.

- a. Original Form 1240 for Basic Tier
- b. Amended Form 1240 for Basic Tier
- c. Original Form 1240 for CPS Tier
- d. Amended Form 1240 for CPS Tier

X

5. Indicate the one year time period for which you are setting rates (the Projected Period).

TO	
03/01/05	02/28/06

(mm/yy)

6. Indicate the time period for which you are performing a true-up.

TO	
12/01/03	11/30/04

(mm/yy)

7. Status of Previous Filing of FCC Form 1240 (enter an "x" in the appropriate box)

- a. Is this the first FCC Form 1240 filed in any jurisdiction?
- b. Has an FCC Form 1240 been filed previously with the FCC?

YES	NO
	X
X	

If yes, enter the date of the most recent filing: **10/30/98** (mm/dd/yy)

- c. Has an FCC Form 1240 been filed previously with the Franchising Authority?

YES	NO
X	

If yes, enter the date of the most recent filing: **01/21/04** (mm/dd/yy)

Worksheet 8 - True-Up Rate Charged

For instructions, see Appendix A of Instructions For FCC Form 1240

Question 1. How long is the True-Up Period 1, in months?
 Question 2. How long is the True-Up Period 2, in months?

12
0

Line	Line Description	a Basic	b Tier 2	c Tier 3	d Tier 4	e Tier 5
801	Month 1	\$13.4500				
802	Month 2	\$13.4500				
803	Month 3	\$13.4500				
804	Month 4	\$13.4500				
805	Month 5	\$13.4500				
806	Month 6	\$13.4500				
807	Month 7	\$13.4500				
808	Month 8	\$13.4500				
809	Month 9	\$13.4500				
810	Month 10	\$13.4500				
811	Month 11	\$13.4500				
812	Month 12	\$13.4500				
813	Period 1 Average Rate	\$13.4500				

814	Month 13					
815	Month 14					
816	Month 15					
817	Month 16					
818	Month 17					
819	Month 18					
820	Month 19					
821	Month 20					
822	Month 21					
823	Month 22					
824	Month 23					
825	Month 24					
826	Period 2 Average Rate					

Module H: True-Up Adjustment Calculation

Line	Line Description	a Basic	b Tier 2	c Tier 3	d Tier 4	e Tier 5
Adjustment For True-Up Period 1						
H1	Revenue From Period 1	\$2,976,579.15				
H2	Revenue From Max Permitted Rate for Period 1	\$3,361,573.1495				
H3	True-Up Period 1 Adjustment [H2-H1]	\$384,993.9995				
H4	Interest on Period 1 Adjustment	\$33,092.9412				
Adjustment For True-Up Period 2						
H5	Revenue From Period 2 Eligible for Interest					
H6	Revenue From Max Perm Rate for Period 2 Eligible For Interest					
H7	Period 2 Adjustment Eligible For Interest [H6-H5]					
H8	Interest on Period 2 Adjustment (See instructions for formula)					
H9	Revenue From Period 2 Ineligible for Interest					
H10	Revenue From Max Perm Rate for Period 2 Ineligible for Interest					
H11	Period 2 Adjustment Ineligible For Interest [H10-H9]					
Total True-Up Adjustment						
H12	Previous Remaining True-Up Adjustment					
H13	Total True-Up Adjustment [H3+H4+H7+H8+H11+H12]	\$418,086.9407				
H14	Amount of True-Up Claimed For This Projected Period	\$418,086.9407				
H15	Remaining True-Up Adjustment [H13-H14]	\$0.0000				

Part III: Projected Period Module I: New Maximum Permitted Rate

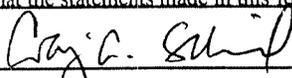
Line	Line Description	a Basic	b Tier 2	c Tier 3	d Tier 4	e Tier 5
I1	Caps Method Segment For Projected Period [Wks 2]					
I2	Markup Method Segment For Projected Period [Wks 3]	\$0.0800				
I3	Chan Mvmnt Deletn Segment For Projected Period [Wks 4/5]					
I4	Proj. Period Rate Eligible For Inflation [D8+F5+G5+I1+I2+I3]	\$11.6941				
I5	Inflation Segment for Projected Period [(I4*C5)-I4]	\$0.3777				
I6	Headend Upgrade Segment For Projected Period [Wks 6]					
I7	External Costs Segment For Projected Period [Wks 7]	\$2.3911				
I8	True-Up Segment For Projected Period	\$1.8892				
I9	Max Permitted Rate for Projected Period [I4+I5+I6+I7+I8]	\$16.352				
I10	Operator Selected Rate For Projected Period	\$16.00				

Note: The maximum permitted rate figures do not take into account any refund liability you may have. If you have previously been ordered by the Commission or your local franchising authority to make refunds, you are not relieved of your obligation to make such refunds even if the permitted rate is higher than the contested rate or your current rate.

Certification Statement

WILLFUL FALSE STATEMENTS MADE ON THIS FORM ARE PUNISHABLE BY FINE AND/OR IMPRISONMENT (U.S. CODE TITLE 18, SECTION 1001), AND/OR FORFEITURE (U.S. CODE, TITLE 47, SECTION 503).

I certify that the statements made in this form are true and correct to the best of my knowledge and belief, and are made in good faith.

Signature 	Date 11/29/2004
Name and Title of Person Completing this Form: Craig A. Schmid, Senior Director of Regulatory Affairs for the Atlantic Division	
Telephone number 410-931-4600	Fax Number 410-933-1614

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 7. Comcast Channel Line-Up & Rates – Effective 10/04.

RATES

Effective 10/04

Basic Service \$13.45
Limited Basic \$44.85
Expanded Basic Free
Basic Additional Outlet

Comcast Digital Cable
Digital Plus \$14.95
Digital Classic \$9.95
DVR/HD Combo \$14.95
DVR \$9.95

Premium Services
HBO \$16.95
Showtime \$12.95
Cinemax (Digital Premium) \$12.95
TMC (Digital Premium) \$12.95
Starz! (Digital Premium) \$12.95
Zee TV (Digital Premium) \$14.95
TV Asia (Digital Premium) \$14.95
Zee TV/TV Asia Combo (Digital Premium) \$24.95
Encore (Digital Premium) \$4.50
Subscription ON DEMAND Free
 (with Premium Subscription)
Premiums on Additional Outlets \$5.00
Pay-Per-View/Comcast ON DEMAND Per Use
The Cable Guide \$2.75

Comcast High Speed Internet Service (CHSI), Installation

CHSI with Cable - 3 MB \$42.95
CHSI without Cable - 3 MB \$57.95
CHSI with Cable - 4 MB \$52.95
CHSI without Cable - 4 MB \$67.95
Modem Rental \$3.00
Home Networking - with cable - 3 MB \$42.95
Home Networking - without cable - 3 MB \$57.95
Home Networking - with cable - 4 MB \$52.95
Home Networking - without cable - 4 MB \$67.95
Gateway Modem Rental \$5.00
Gateway Modem Purchase \$179.99
Additional IP Addresses \$6.95 Ea.
New Installation \$19.95
Customer Self-Installation Kit-Shipping \$9.95
Home Network Installation - Same Trip \$29.99

Cable Equipment, Installation & Transaction Charges

High-Definition Converter \$5.00
Analog or Digital Converter \$2.49
Volume Remote \$0.10
Non-Volume Remote \$0.09
Unwired Install \$45.50
Pre-wired Install \$29.50
Additional Outlet - Same Trip \$20.00
Additional Outlet - Separate Trip \$25.00
Return Check Fee 5 %
Late Fee \$1.99
Administrative Fee \$29.50
Customer Assist Fee \$25.00

Franchise fee and/or applicable taxes not included in above prices. Prices & services subject to change. Comcast Cable and High Speed Internet Service subject to terms of Subscriber Agreement. Unreturned equipment subject to fees. Additional costs may be incurred for custom installation.

Channellineup - Reston

Effective 10/04

2 TV One	(02)	64 Comedy Central	(64)	171 FLIX WEST	347 SHOWTIME EXTREME EAST	446 MEXICANA	665 TV ASIA
3 USA	(03)	65 Court TV	(65)	180 NFL NETWORK	348 SHOWTIME EXTREME WEST	447 AMERICANA	666 ZEE TV
4 WRC-4 (NBC D.C.)	(04)	66 Comcast SportsNet	(66)	199 Comcast ON DEMAND	349 SHOWTIME BEYOND WEST	450 LATIN CONTEMPORARY	690 DVR Playback
5 WTTG-5 (FOX D.C.)	(05)	67 ESPN	(67)	200 Comcast SportsNet HD TV	350 TMC EAST351 TMC WEST	451 ROCK EN ESPANOL	700 ESPN SPORTS
6 QVC	(06)	68 ESPN 2	(68)	202 ESPN HD	352 TMC XTRA EAST	452 SALSA	701-706 SPORTS PPV
7 WJLA-7 (ABC D.C.)	(07)	69 Golf Channel	(69)	206-207 IN DEMAND HD TV	353 TMC XTRA WEST	453 TEJANO	707 ESPN EXTRA
8 News Channel 8	(08)	70 Outdoor Life	(70)	210 WJLA-HD (ABC D.C.)	354 TMC ON DEMAND	454 LATIN JAZZ	749 NBA TV
9 WUSA-9 (CBS D.C.)	(09)	71 SPIKE TV	(71)	211 WRC-HD (NBC D.C.)	368 STARZI ON DEMAND	455 REGIONAL MEXICAN	750 NBA.COM
10 Fairfax Cable Access Corp.	(10)	72 Great American Country	(72)	212 WUSA-HD (CBS D.C.)	369 STARZI-HDTV	456 MUSICA OF THE AMERICAS	751-756 NBA
11 WPDC-50 (WB DC)	(11)	73 VH-1	(73)	213 WTTG-HDTV	370 STARZI EAST	457 FIESTA TROPICAL	757-761 NBA/MLB
12 ABC Family	(12)	74 MTV	(74)	214 WBDC-HDTV	371 STARZI THEATER EAST	500 IN DEMAND Guide	771-780 NHL/MLB
13 MHz2 (PUB No. VA)	(13)	75 Travel Channel	(75)	220 WETA-HD (PBS D.C.)	372 BLACK STARZI	501-502 IN DEMAND EVENTS	
14 WFDC-14 (Teletuba D.C.)	(14)	76 El Nino	(76)	221 WETA PRIME	373 STARZI FAMILY EAST	506 HOT CHOICE	
15 MHz (PUB No. VA)	(15)	77 Cinemax	(77)	222 WETA PLUS	374 STARZI CINEMA EAST	524-531 IN DEMAND	
16 Fairfax Co Govt.	(16)	78 Showtime	(78)	228 HBO-HDTV	375 STARZI WEST	536 PPV (TVN 510 - HOT BODY)	
17 WPXW-66 (PAX D.C.)	(17)	79 PIN		233 MAX-HDTV	380 STARZI CINEMA WEST	544 PLAYBOY	
18 Capital Connection - GMU	(18)	80 TMC		238 Showtime-HDTV	400 MUSIC CHOICE/RESERVED	545 SPICE	
19 No. VA Community College	(19)	81 Comcast InDemand Events	(97)	248 STARZI-HDTV	401 SHOWCASE	546 SPICE 2	
20 WDC-20 (UPN D.C.)	(20)	82 HBO		262 FOX SPORTS ATLANTIC	402 TODAY'S COUNTRY	547 PLEASURE NETWORK	
21 Fairfax County Schools	(21)	83 TV Guide		263 FOX SPORTS CENTRAL	403 CLASSIC COUNTRY	549 TEN	
22 MPT-22 (PBS Annapolis)	(22)	101 WEATHERSCAN LOCAL		264 FOX SPORTS PACIFIC	404 BLUEGRASS	601 DISCOVERY ESPANOL	
23 C-SPAN	(23)	102 ESPNEWS		267 FOX SPORTS WORLD	405 R&B AND HIP HOP	602 CNN ESPANOL	
24 C-SPAN 2	(24)	103 DISCOVERY HEALTH		268 GOL TV	406 CLASSIC R&B	603 FOX SPORTS ESPANOL	
25 Fairfax Co. Schools	(25)	105 C-SPAN 3		273 NBA TV	407 SMOOTH R&B	604 TOON DISNEY ESPANOL	
(Red Apple 25)		109 NATIONAL GEOGRAPHIC		275 NFL NETWORK	408 R&B HITS	605 MTV ESPANOL	
26 WETA-26 (PBS D.C.)	(26)	110 DISCOVERY SCIENCE		281 HOME PREVIEW CHANNEL	409 RAP	606 VH UNO	
27 Fairfax Cable Access Corp.	(27)	111 DISCOVERY TIMES		282 ACN	410 METAL	607 TVE INTERNATIONAL	
28 Reston Community TV	(28)	112 DISCOVERY WINGS		300 HBO-HDTV	411 ROCK	608 CINELATINO	
29 Fairfax Co Public Library	(29)	113 DISCOVERY HOME		301 HBO EAST	412 ARENA ROCK	609 UTILISIMA	
30 WDC-64 (Telemundo)	(30)	114 BBC AMERICA		302 HBO 2 EAST	413 CLASSIC ROCK	610 HTV MUSICA	
31 WMDC-30 (Univision DC)	(31)	120 SOAP NET		303 HBO SIGNATURE EAST	414 ALTERNATIVE	622 GOL TV	
32 WHUT-32 (PBS D.C.)	(32)	121 DIY		304 HBO FAMILY EAST	415 RETRO-ACTIVE		
33 BET	(33)	122 FINE LIVING		305 HBO COMEDY EAST	416 ELECTRONICA		
34 FX	(34)	123 NICK TOONS		306 HBO WEST	417 DANCE		
35 CNN	(35)	129 DISCOVERY KIDS		307 HBO 2 WEST	418 ADULT ALTERNATIVE		
36 CNN Headline News	(36)	130 DISCOVERY		308 HBO SIGNATURE WEST	419 SOFT ROCK		
37 CNBC	(37)	131 NOGGIN		309 HBO FAMILY WEST	420 HIT LIST		
38 MSNBC	(38)	132 NICK TOO EAST		310 HBO ZONE EAST	421 PARTY FAVORITES		
39 FOX News	(39)	133 NICK GAS		311 HBO LATINO EAST	422 90s		
40 Weather Channel	(40)	134 WAMI		312 HBO LATINO WEST	423 80s		
41 Disney	(41)	135 TOON DISNEY		318 MAX ON DEMAND	424 70's		
42 Cartoon Network	(42)	140 MTV 2		319 MAX-HDTV	425 SOLID GOLD OLDIES		
43 Nickelodeon	(43)	141 MTV ESPANOL		320 CINEMAX EAST	426 SINGERS & STANDARDS		
44 Animal Planet	(44)	142 MTV JAMS		321 MORE MAX EAST	427 BIG BAND & SWING		
45 Learning Channel	(45)	143 VH-1 CLASSIC		322 CINEMAX WEST	428 EASY LISTENING		
46 Discovery Channel	(46)	144 VH-1 SOUL		323 MORE MAX WEST	429 SMOOTH JAZZ		
47 Speed Channel	(47)	145 VH-1 COUNTRY		324 ACTION MAX EAST	430 JAZZ		
48 History Channel	(48)	150 ENCORE EAST		325 THRILLER MAX EAST	431 BLUES		
49 A&E	(49)	151 ENCORE WEST		326 ACTION MAX WEST	432 REGGAE		
50 Bravo	(50)	152 ENCORE ACTION EAST		327 WMAX EAST	433 SOUNDSCAPES		
51 Turner Classic Movies	(51)	153 ENCORE ACTION WEST		328 @MAX EAST	434 CLASSICAL MASTERPIECES		
52 AMC	(52)	154 ENCORE MYSTERY EAST		329 5 STAR MAX EAST	435 OPERA		
53 TNT	(53)	155 ENCORE MYSTERY WEST		330 OUTERMAX EAST	436 LIGHT CLASSICAL		
54 TBS	(54)	156 ENCORE LOVE STORIES EAST		338 SHOWTIME ON DEMAND	437 SHOW TUNES		
55 TV Land	(55)	157 ENCORE LOVE STORIES WEST		339 Showtime-HDTV	438 CONTEMPORARY CHRISTIAN		
56 Game Show Network	(56)	158 ENCORE TRUE STORIES EAST		340 SHOWTIME EAST	439 GOSPEL		
57 Discovery Health	(57)	159 ENCORE TRUE STORIES WEST		341 SHOWTIME TOO EAST	440 RADIO DISNEY		
58 Lifetime	(58)	160 ENCORE WESTERNS EAST		342 SHOWTIME SHOWCASE EAST	441 SOUNDS OF THE SEASON		
59 Home Shopping Network	(59)	161 ENCORE WESTERNS WEST		343 SHOWTIME WEST	442 MUSICAL URBANA		
60 Home & Garden TV	(60)	162 G-4		344 SHOWTIME TOO WEST	443 SALSA MARENGUE		
61 Food Network	(61)	165 SUNDANCE EAST		345 SHOWTIME SHOWCASE WEST	444 ROCK EN ESPANOL		
62 style.	(62)	166 SUNDANCE WEST		346 SHOWTIME BEYOND EAST	445 POP LATINO		
63 Sci-Fi	(63)	170 FLIX EAST					

LEGEND
 Limited Basic
 Cable Ready (CR)
 Expanded Basic
 Premium
 DIGITAL CLASSIC
 DIGITAL PLUS
 Comcast ON DEMAND
 HDTV
 SPORTS TIER
 DIGITAL PREMIUM
 MUSIC CHOICE
 PAY-PER-VIEW
 & SPORTS PACKAGES
 INTERNATIONAL TIER
 INTERNATIONAL PROGRAMMING
 PREMIUMS
 SUBSCRIPTION ON DEMAND
 DVR Video Recorder

Customer Service
 703-716-9701

Repair
 703-670-3500

Full Service Lobby Location
 12345-G Sunrise Valley Drive
 Reston, VA 21091
 Mon, Wed-Fri 8:30-5:30PM
 Tue 10:00AM - 7:00PM
 Sat & Sun Closed
 Closed daily for lunch
 (M, W-F 11:30-12:30, T 2:00-3:00)



**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 8. Comcast Channel Lineup & Rates – Effective 1/04.

RATES

Effective 1/04

SERVICE FEES	
Service	Monthly Charge
Basic Plus (includes Limited Basic and Expanded Basic)	\$ 44.85
Limited Basic	\$ 19.00
Basic Plus on Additional Outlets	Free
Monthly Cable Guide	\$ 2.75

PREMIUM SERVICES	
Service	Monthly Charge
HBO	\$ 16.95
Cinemax	\$ 12.95
Showtime	\$ 12.95
The Movie Channel	\$ 12.95
Encore	\$ 3.50
Premiums on Additional Outlets	\$ 5.00
Subscription ON DEMAND (per premium channel)	Free

DIGITAL SERVICES	
Service	Monthly Charge
Comcast Digital Classic	\$ 9.95
Digital Converter	\$ 2.49
DVR Service	\$ 9.95
COMCAST ON DEMAND	Free - \$ 10.99
HDTV Converter	\$ 5.00

INTERNET SERVICES	
Service	Monthly Charge
Comcast High-Speed Internet (Cable Customers)	\$ 42.95
Modem Rental (Cable and Non-Cable Customers)	\$ 3.00
Comcast High-Speed Internet (Non Cable Customers)	\$ 57.95
Home Networking (Cable Customers)	\$ 64.99
Home Networking (Non-Cable Customers)	\$ 72.95

EQUIPMENT	
Service	Monthly Charge
Digital Converter	\$ 2.49
Analog Addressable Converter	\$ 2.49
Analog Non-Addressable Converter	\$ 1.23
Volume Remote	\$.10
Non-Volume Remote	\$.09
HD Converter	\$ 5.00

TRANSACTION CHARGES	
Service	Per Occurrence
Activation (Prewired home installation)	\$ 29.50
New Installation (Unwired home installation)	\$ 45.50
A/O Installation (same trip)	\$ 20.00
A/O Installation (separate trip)	\$ 29.50
Internet Installation	\$ 99.00
Internet Installation-Additional PC's (same trip)	\$ 49.00
Unreturned Equipment - Analog	\$ 200.00
Unreturned Equipment - Digital	\$ 400.00
Unreturned Equipment - Modem	\$ 139.00
Late Fees	5% of amount due
Return Check Fee	\$ 25.00
Administrative Fee/Service Charge	\$ 1.99

Franchise fee and/or applicable taxes not included in above prices. Prices subject to change.

comcast®

Channel Lineup & Rates

Reston

EXHIBIT IV (3 OF 6)

Comcast
11101 University Boulevard
Manassas, VA 20110

Channel Lineup

Effective 1/04

2	TV One (Eff. 1/19/04)	(02)
3	USA	(03)
4	WRC-4 (NBC D.C.)	(04)
5	WTTG-5 (FOX D.C.)	(05)
6	QVC	(06)
7	WJLA - 7 (ABC D.C.)	(07)
8	News Channel 8	(08)
9	WUSA-9 (CBS D.C.)	(09)
10	Fairfax Cable Access Corp.	(10)
11	WBDC-50 (WB D.C.)	(11)
12	ABC Family	(12)
13	MHz2 (Pub No. Va.)	(13)
14	WFDC-14 (Teletutura D.C.)	(14)
15	MHz (Pub No. Va.)	(15)
16	Fairfax Co. Government	(16)
17	WPXW-66 (PAX D.C.)	(17)
18	Capital Connection (GMU)	(18)
19	No. Va. Community College	(19)
20	WDC-20 (UPN D.C.)	(20)
21	Fairfax Co. Schools	(21)
22	MPT-22 (PBS Annapolis)	(22)
23	C-SPAN	(23)
24	C-SPAN 2	(24)
25	Fairfax Co. Schools (Red Apple 25)	(25)
26	WETA - 26 (PBS D.C.)	(26)
27	Fairfax Cable Access Corp.	(27)
28	Reston Community TV	(28)
29	Fairfax County Library	(29)
30	WZDC-64 (Telemundo D.C.) (Eff. 1/19/04)	(30)
31	WHD0-30 (Univision D.C.)	(31)
32	WHUT-32 (PBS D.C.)	(32)
33	BET	(33)
34	FX	(34)
35	CNN	(35)
36	Headline News	(36)
37	CNBC	(37)
38	MSNBC	(38)
39	FOX News	(39)
40	Weather Channel	(40)
41	Disney	(41)
42	Cartoon	(42)
43	Nickelodeon	(43)
44	Animal Planet	(44)
45	TLC	(45)
46	Discovery	(46)
47	Speed Channel	(47)
48	History	(48)
49	A&E	(49)
50	Bravo	(50)
51	TCM	(51)
52	AMC	(52)
53	TNT	(53)
54	TBS	(54)
55	TV Land	(55)
56	Game Show Network	(56)
57	Discovery Health	(57)

58	Lifetime	(58)
59	HSN	(59)
60	HGTV	(60)
61	Food Network	(61)
62	style.	(62)
63	S6-FI	(63)
64	Comedy Central	(64)
65	Court TV	(65)
66	Comcast SportsNet	(66)
67	ESPN	(67)
68	ESPN 2	(68)
69	Golf Channel	(69)
70	Outdoor Life	(70)
71	TNN	(71)
72	GAC	(72)
73	VH-1	(73)
74	MTV	(74)
75	Travel Channel (Eff. 1/19/04)	(75)
76	El (Eff. 1/19/04)	(76)
77	Cinemax	(77)
78	Showtime	(78)
79	PN	(79)
80	The Movie Channel	(80)
81	COMCAST IN DEMAND	(81)
82	HBO (Eff. 1/19/04)	(82)
83	TV Guide Channel	(83)
84	WESTERN HISTORICAL	(84)
85	ESPNEWS	(85)
86	OSPN	(86)
87	NATIONAL GEOGRAPHIC	(87)
88	THE SCIENCE CHANNEL	(88)
89	DISCOVERY CHANNEL	(89)
90	DISCOVERY WINGS	(90)
91	DISCOVERY HOME & DESIRE	(91)
92	DISCOVERY	(92)
93	DISCOVERY	(93)
94	DISCOVERY	(94)
95	DISCOVERY	(95)
96	DISCOVERY	(96)
97	DISCOVERY	(97)

325	THRILLER MAX (E)
326	ACTION MAX (W)
327	WMAX (E)
328	@MAX (E)
329	SSTARMAX (E)
330	OUTERMAX (E)
331	SHOWTIME (E)
332	SHOWTIME (W)
333	SHOWTIME (W)
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348	SHOWTIME (W)
349	SHOWTIME (W)
350	THE MOVIE CHANNEL (E)
351	THE MOVIE CHANNEL (W)
352	THE MOVIE CHANNEL 2 (E)
353	THE MOVIE CHANNEL 2 (W)

354	TRAVEL CHANNEL (E)
355	TRAVEL CHANNEL (W)
356	TRAVEL CHANNEL (E)
357	TRAVEL CHANNEL (W)
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363	TRAVEL CHANNEL (W)
364	TRAVEL CHANNEL (E)
365	TRAVEL CHANNEL (W)
366	TRAVEL CHANNEL (E)
367	TRAVEL CHANNEL (W)
368	TRAVEL CHANNEL (E)
369	TRAVEL CHANNEL (W)
370	STARZ (E)
371	STARZ THEATER (E)
372	BLACK STARZ (E)
373	STARZ (W)
374	STARZ FAMILY (E)
375	STARZ CINEMA (E)

376	STARZ CINEMA (W)
377	STARZ CINEMA (E)
378	STARZ CINEMA (W)
379	STARZ CINEMA (E)
380	STARZ CINEMA (W)
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396	STARZ CINEMA (W)
397	STARZ CINEMA (E)
398	STARZ CINEMA (W)
399	STARZ CINEMA (E)
400	STARZ CINEMA (W)

Channel Key:

- Cable Ready (CR)
- Limited Basic
- Expanded Basic
- Premium
- PAY-PER-VIEW and SPORTS PACKAGES
- DIGITAL PREMIUM

Customer Service
(703) 716-9701

Repair
(703) 670-3500

Full Service Lobby Location

12345-G Sunrise Valley Dr. Reston, VA 21091
 Closed Daily for Lunch
 Mon, Wed-Fri 8:30am-5:30pm
 Tue, 10:00pm-7:00pm



**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment B – Comcast VA Rate & Channel Line-Up Information

B – 9. Comcast Channel Line-Up & Rates – Effective 8/03.

RATES

Effective 8/03

SERVICE FEES

Service	Monthly Charge
Limited Basic	\$ 13.45
Expanded Basic (not sold separately)	\$ 42.35
Basic Plus on Additional Outlets	Free
Pay-Per-View Movies*	\$ 4.95
Pay-Per-View Adult Movies*	\$ 10.99
Monthly Cable Guide	\$ 2.75

*PPV billed per use

PREMIUM SERVICES

Service	Monthly Charge
HB0	\$ 15.95
Cinemax	\$ 11.95
Showtime	\$ 11.95
The Movie Channel	\$ 11.95
Premiums on Additional Outlets	\$ 5.00

DIGITAL SERVICES

Service	Monthly Charges
Comcast Digital Classic	\$ 9.95
Comcast Digital Plus	\$ 14.95
Digital Converter	\$ 2.25
HD Converter	\$ 5.00

INTERNET SERVICES

Service	Monthly Charge
Comcast High Speed Internet (Cable Customers)	\$ 42.95
Modem Rental	\$ 3.00
Comcast High Speed Internet (Non Cable Customers)	\$ 57.95
Additional IP Addresses	\$ 6.95



EQUIPMENT

Service	Monthly Charge
Addressable Converter	\$ 2.49
Analog Non Addressable Converter	\$ 1.23
Volume Remote	\$ 0.10
Non-Volume Remote	\$ 0.09
Digital Converter	\$ 2.49
HD Converter	\$ 5.00

TRANSACTION CHARGES

Service	Per Occurrence
Activation (Frewired home installation)	\$ 29.50
New Installation (Unwired home installation)	\$ 45.50
A/O Installation (same trip)	\$ 20.00
A/O Installation (separate trip)	\$ 29.50
Internet Installation	\$ 99.00
For Additional Computers (Same Visit)	\$ 49.00
Transfer Service to New Residence	\$ 25.00
Late Fees	5% of amount due
Return Check Fee	\$ 25.00
Unreturned Equipment (per set) - Analog	\$ 200.00
Unreturned Equipment (per set) - Digital	\$ 400.00
Unreturned Equipment - Modem	\$ 139.00
Administrative Fee/Service Charge	\$ 1.99

Franchise fee and/or applicable taxes not included in above prices. Prices subject to change.

comcast®

Channel Line-Up & Rates

Reston

Comcast
11101 University Boulevard
Manassas, VA 20110

EXHIBIT IV (5 OF 6)

ChannelLineup

Effective August 2003

2	El	CR	43	Nickelodeon	CR
3	USA	CR	44	Animal Planet	CR
4	WRC - 4 (NBC)	CR	45	The Learning Channel	CR
5	WTTG - 5 (FOX)	CR	46	Discovery Channel	CR
6	QVC	CR	47	Speed Channel	CR
7	WJLA - 7 (ABC)	CR	48	History Channel	CR
8	News Channel 8	CR	49	A&E Network	CR
9	WUSA - 9 (CBS)	CR	50	Bravo	CR
10	Fairfax Cable Access Corp.	CR	51	Turner Classic Movies	CR
11	WBDC - 50 (WB)	CR	52	AMC	CR
12	ABC Family	CR	53	TNT	CR
13	MHz 2 (PUB NOVA)	CR	54	TBS	CR
14	WFDC-14 Teletutura	CR	55	TV Land	CR
15	MHz (PUB NOVA)	CR	56	Game Show Network	CR
16	Fairfax Co. Government	CR	57	Discovery Health	CR
17	WPAX - 66 (PAX)	CR	58	Lifetime	CR
18	Capital Connection (GMLU)	CR	59	HSN	CR
19	No. Virginia Community College	CR	60	HGTV	CR
20	WDCA - 20 (UPN)	CR	61	Food Network	CR
21	Fairfax Co. Schools	CR	62	style.	CR
22	MPT - 22 (PBS) Annapolis	CR	63	Sci-Fi Channel	CR
23	C-SPAN	CR	64	Comedy Central	CR
24	C-SPAN 2	CR	65	Court TV	CR
25	Fairfax Co. Schools (Red Apple 25)	CR	66	Comcast SportsNet	CR
26	WETA - 26 (PBS)	CR	67	ESPN	CR
27	Fairfax Cable Access Corp.	CR	68	ESPN 2	CR
28	Reston Community TV	CR	69	Golf Channel	CR
29	Fairfax Co. Public Library	CR	70	Outdoor Life	CR
30	The Travel Channel	CR	71	Spike TV	CR
31	WMDO-UNIVISION (DC)	CR	72	GAC	CR
32	WHUT - 32 (PBS)	CR	73	VH-1	CR
33	BET	CR	74	MTV	CR
34	FX	CR	75	HBO	CR
35	CNN	CR	76	HBO 2	CR
36	Headline News	CR	77	Cinemax	CR
37	CNBC	CR	78	Showtime	CR
38	MSNBC	CR	79	PIN	CR
39	FOX News	CR	80	The Movie Channel	CR
40	Weather Channel	CR	81	IN DEMAND (Pay-Per-View)	CR
41	Disney Channel	CR	82	IN DEMAND (Pay-Per-View)	CR
42	Cartoon Network	CR	97	TV Guide Channel	CR

101	WEATHERSUNSCREEN	CR
102	ESPNEWS	CR
103	NATIONAL GEOGRAPHIC	CR
104	THE SCIENCES CHANNEL	CR
105	DISCOVERY	CR
106	DISCOVERY GOVTELEVISION	CR
107	DISCOVERY CHANNEL	CR
108	DISCOVERY HOME & LEISURE	CR
109	DISCOVERY	CR
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111	DISCOVERY	CR
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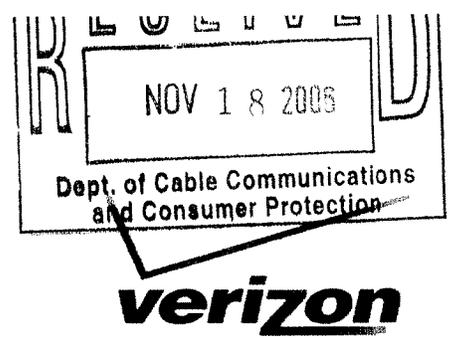
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489	DISCOVERY	

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

- C – 1. Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Gail Condrick, Department of Cable Communications and Consumer Protection, Fairfax County (Nov. 15, 2006).



15 November, 2006

12901 Worldgate Drive
Herndon, VA. 20170

Gail Condrick
Department of Cable Communications and Consumer Protection
12000 Government Center Parkway, Suite 433
Fairfax, VA 22035-0045

Dear Ms. Condrick:

Verizon is committed to providing our FiOS TV customers in Fairfax Co with the broadest variety of programming choices available, 100% digital picture quality and top-notch customer service. We realize that our customers have other alternatives for entertainment and our goal is to offer the best choice and value in the industry.

Since we first began offering our FiOS TV service over a year ago, we have carried through on that commitment by:

- Introducing *over 20 new channels* of exciting programming to our Premier tier of service;
- Adding *over a thousand new video-on-demand titles*;
- Making available our *free interactive Widgets feature*, which enables "one-touch" instant access to local weather and real-time local traffic information;
- Offering our *cutting-edge Home Media DVR*, an innovative set top box that includes all of the same features as your standard DVR, but also allows you to watch a recorded show in one room while someone else uses the same DVR to watch a recorded show in another room; and
- Along with the Home Media DVR also comes a *free Media Manager feature*, which lets you listen to music and view photos stored on your PCs right on your TV where they look and sound the best.

With these industry-leading changes in our service, in order to reflect the current value of FiOS TV, we will be adjusting certain prices for particular services effective January 14, 2007. The specific adjustments are reflected in the enclosed rate sheet

Please note that existing FiOS TV customers will continue to enjoy their existing FiOS TV services at the same great prices they have always paid. In addition, we will be extending our current prices to any new services added by existing subscribers from now until January 14, 2007. New services added after January 14, 2007 will be subject to the new rates.

Verizon's existing customers in Fairfax Co will be notified of this adjustment via a separate mailing.

Should you or your staff have any questions, please contact me at 703-375-4463. Verizon appreciates the opportunity to conduct business in your community, and we look forward to a long and rewarding relationship.

Sincerely,

Paul Miller
Franchise Service Manager

Receipt Acknowledged: Name: _____
Title: _____
Date: _____

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

- C – 2. Verizon Rates Effective 1/14/07, attached to Letter from Paul Miller, Franchise Service Manager, Verizon VA, to Director of Communications, Fairfax County (Nov. 20, 2006).

Rates Effective 1/14/07

See below for more information regarding rate adjustments in your area. Please note that the changes apply only to new customers and those who make changes to their service after **1/14/07**.

CORE PACKAGES

	OLD PRICE	NEW PRICE
FIOS TV Premier	\$39.95	\$42.99
FIOS TV Local	\$12.95	\$12.99
La Conexión	\$32.95	\$32.99

TIERS

	OLD PRICE	NEW PRICE
Movies	\$11.95	\$12.99
Sports	\$5.95	\$7.99
Movies + Sports	\$14.95	\$15.99
Spanish Language Package	\$11.95	\$11.99
Karaoke	\$7.95	\$7.99
WWE 24/7	\$7.95	\$7.99

PREMIUMS

	OLD PRICE	NEW PRICE
HBO	\$14.95	\$15.99
Cinemax	\$14.95	\$15.99
HBO + Cinemax	\$24.95	\$25.99
Playboy	\$14.95	\$15.99
here!	\$7.95	\$7.99

VOD

	OLD PRICE	NEW PRICE
Adult	\$11.95	\$14.99
New Releases	\$3.95	\$3.99
Literary	\$2.95	\$2.99

PAY PER VIEW

	OLD PRICE	NEW PRICE
PPV Events	Varies	Varies
PPV Sports	Varies	Varies
ESPN GamePlan (Daily)	\$21.95	\$21.99
ESPN GamePlan (Full Season)	\$129.00	\$129.99
ESPN Full Court (Daily)	\$14.95	\$14.99
ESPN Full Court (Full Season)	\$109.00	\$109.99

SET TOP BOXES

	OLD PRICE	NEW PRICE
Standard STB	\$3.95	\$4.99
HD STB	\$9.95	\$9.99
HD DVR	\$12.95	\$12.99
Home Media DVR	\$19.95	\$19.99

INTERNATIONAL PREMIUMS

	OLD PRICE	NEW PRICE
SETN	\$14.99	\$14.99
CTI Zhong Tian Channel	\$11.99	\$11.99
TV Japan	\$25.00	\$25.00
MBC	\$12.99	\$12.99

INTERNATIONAL PREMIUMS (Cont.)

	OLD PRICE	NEW PRICE
The Filipino Channel	\$11.95	\$11.99
TV Asia	\$14.99	\$14.99
TV Polonia	\$17.95	\$17.99
ART	\$12.99	\$12.99
RAI	\$9.99	\$9.99
TV5	\$9.99	\$9.99
Rang A Rang	\$14.99	\$14.99
RTN	\$14.95	\$14.99
Channel One Russia	\$14.95	\$14.99
MTV Desi	\$4.99	\$4.99
MTV Chi	\$4.99	\$4.99
MTV K	\$4.99	\$4.99

INITIAL INSTALLATION

	OLD PRICE	NEW PRICE
Existing Outlet Hookup (up to 3)	\$50.00	No Charge
Add'l Outlet/STB Hookup (existing outlet)	\$19.95	\$19.99
New Outlet Installation	\$54.95	\$54.99
Outlet Relocation	\$54.95	\$54.99

SUBSEQUENT INSTALLATION CHARGES

	OLD PRICE	NEW PRICE
STB Addition or Upgrade/Downgrade	\$24.95	\$24.99
Premises Visit	\$50.00	\$49.99
New Outlet Installation	\$54.95	\$54.99
Outlet Relocation	\$54.95	\$54.99
Setup of TV Equipment (new TV with existing STB)	\$50.00	\$49.99

OTHER SERVICES AND CHARGES

	OLD PRICE	NEW PRICE
Disconnect of STB	\$24.95 + \$5.00/STB	\$24.99 + \$5.00/STB
Downgrade of Service (Digital to Analog)	\$50.00 + \$5.00/STB	\$49.99 + \$5.00/STB
FIOS TV Service Disconnect	No Charge	No Charge
FIOS TV Service Reconnect (up to 3 outlets)	\$50.00	\$49.99
Seasonal Service Suspension (charged at initiation, 2-6 months)	\$24.95	\$24.99
Basic Universal	\$5.00 + S&H	\$5.00 + S&H
FIOS TV Universal	\$5.00 + S&H	\$6.99 + S&H
Unreturned/Damaged Receiver — STB	\$240.00	\$240.00
Unreturned/Damaged Receiver — HD	\$350.00	\$350.00
Unreturned/Damaged Receiver — DVR	\$550.00	\$550.00

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

C – 3. Letter from Paul Miller, Franchise Service Manager,
Verizon VA, to Director of Communications,
Fairfax County (Nov. 20, 2006).

20 November, 2006



12901 Worldgate Drive
Herndon, VA. 20170

Director of Cable Communications
Fairfax County
12000 Government Center Parkway, Suite 433
Fairfax, VA 22035-0048

Dear Ms. Condrick,

Verizon is committed to providing our FiOS TV customers in Fairfax Co with the broadest variety of programming choices available, 100% digital picture quality and top-notch customer service. We realize that our customers have other alternatives for entertainment and our goal is to offer the best choice and value in the industry.

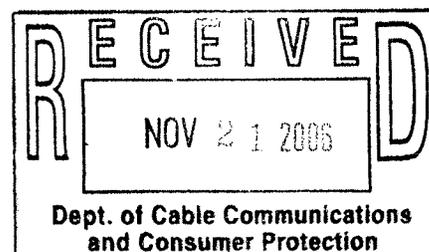
Please find enclosed a copy of the 2006 FiOS TV Annual Customer Notification. This notification will be mailed to each existing FiOS TV customer in Fairfax Co. Please note that this Annual Notification includes the rate sheet reflecting the FiOS TV rate adjustments that we previously notified you of on November 14, 2006.

Should you or your staff have any questions, please contact me at 703-375-4463. Verizon appreciates the opportunity to conduct business in your community, and we look forward to a long and rewarding relationship.

Sincerely,

A handwritten signature in cursive script that reads "P. Miller".

Paul Miller
Franchise Service Manager



**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

C – 4. Verizon FiOS TV 2006 Annual Customer Notification:
Programming and Equipment Rates – Effective January 14,
2007, attached to Letter from Paul Miller,
Franchise Service Manager, Verizon VA, to Director of
Communications, Fairfax County (Nov. 20, 2006).

The following notice contains important information about your Verizon FIOS TV service and about Verizon's policies and procedures governing your FIOS TV service. Please read this document carefully. We also encourage you to visit us at verizonfios.com/TV.

Table of Contents:	
Privacy Notice	Page 1
Programming Services and Equipment Rates	Page 1
FIOS TV Products and Services	Page 2
Billing and Payment Policies	Page 2
Installation Policies	Page 2
FIOS TV Equipment	Page 2
Complaints and Customer Service	Page 2

FIOS TV PRODUCTS AND SERVICES

We've made things easy! FIOS TV is all about straightforward packages, sports and movie tiers, and premium and international channels. FIOS TV brings you a complete solution for all your entertainment needs. In the past six months we have introduced many enhancements to FIOS TV, including Widgets, an exciting FREE new feature. Widgets are small interactive applications that supply "one touch" weather and traffic in a ticker under your current television program. We have also introduced Home Media DVR, a progressive technology which features all the same cool controls as your standard DVR, only with more flexibility because it allows you to watch a recorded show in one room while someone else uses the same DVR in another room. If you would like information on using your FIOS TV service, please contact us at 1-888-563-1555 or visit us at verizonfios.com/TV to learn more.

In the event our products, services or prices change, you will generally receive advanced notice of such changes at least 30 days in advance or in compliance with applicable law. This notice may be provided on your monthly bill, in a separate bill insert or other written notification, or as an on-screen notice.

BILLING AND PAYMENT POLICIES

Payments: Billing for the service will begin automatically upon installation and continue until the service is canceled. Regular service and equipment charges will be billed each month in advance. Other transactional charges, such as for video on demand services, will be billed after the applicable service or feature has been ordered or provided to you. Taxes and other governmental fees and charges, if any, will also be included in your monthly bill. Rates for the service and other charges may be changed by us at any time, subject to applicable law. We agree to furnish to you at any time, upon request by calling 1-888-563-1555, a list of our current rates and charges.

Credits for Loss of Service — Service Interruptions: Service may be interrupted or preempted from time to time for a variety of reasons, and Verizon does not represent or warrant that the service or the equipment will be available or perform in a manner that meets your needs. In addition, we are not responsible for any interruptions of the service that occur due to acts of Force Majeure or any other cause beyond our control. However, because we value you as our customer, we will provide a credit when your service is interrupted for a significant period length of time. The credit will be calculated as a proportionate amount of your current monthly bill. In most instances, you must promptly report the outage to us in order to qualify for this credit.

Voluntary Service Suspension — Seasonal Only: You may be able to suspend your account for seasonal/vacation purposes. A minimum suspension of two (2) months and a maximum of six (6) months is required to take advantage of this option. Programming will be suspended during this time, along with all applicable monthly recurring charges. A suspension fee is charged at the time of suspension, and your account must be in good standing and not have any outstanding balances in order to suspend or reconnect the Service.

Late Fees and Non-Payment Policies: If we do not receive your full and complete payment by the due date, we may charge you a late fee on the unpaid balance and may also terminate or suspend your service. If any bank or other financial institution refuses to honor any payment, draft or instrument submitted for payment to your account, we may charge you a fee in accordance with applicable law. If your service is disconnected for non-payment you will be required to pay the balance and a reconnect fee as well as potentially a deposit before your service will be reconnected.

Termination of Service: Unless you have otherwise agreed (such as where you have agreed in advance to receive service over a specified period of time), you or Verizon may terminate the service at any time and for any reason. Termination by you will be effective upon your notice to Verizon. Within thirty (30) days of the termination, you agree to return all equipment to Verizon, failure to do so may result in a replacement equipment charge that may be substantial.

Payment Methods and Returned Payment Fee: Except as otherwise permitted under applicable law, you agree that you will pay your bill by check, credit or debit card, electronic funds transfer payments or other such payment method as Verizon may designate. If any bank or other financial institution refuses to honor any payment, draft or instrument submitted for payment to your account, we may charge you a fee in accordance with applicable law.

Questions About Your Statement: If you think your statement is incorrect

Please consult your monthly Verizon FIOS TV bill or the FIOS TV Terms of Service for the specific Verizon companies that are providing your FIOS services and equipment.

or if you need more information about it, please contact us at 1-888-563-1555. Our office hours are 8AM to 6PM ET. We will respond to you and try to resolve any complaints you have as promptly as we can. If you write to us or send us an e-mail, please be sure to include your name and account number and a detailed description of the problem or your question.

INSTALLATION POLICIES

Your FIOS TV installation includes connecting up to three televisions with existing outlets (including installation of any Set Top Boxes). It also includes programming of the FIOS TV remote control for your Set Top Boxes and televisions. Additional TVs can be set up for an additional charge. During the installation, a FIOS TV trained technician will evaluate your home and discuss your FIOS TV installation with you including: installing and testing all Set Top Boxes, extra outlets (if applicable), and any wiring you might need. Our FIOS TV trained technicians will also do the outside work, including installation of any required network equipment such as the Optical Network Terminal (ONT), Battery Backup Unit, and router, if this equipment is not already present. Depending on the area and your home's set-up, our technician(s) may or may not fish walls or move furniture when installing or replacing wiring or installing Set Top Boxes. The technician will determine and discuss the installation specifics with you on the date of installation. Installation time can vary based on a number of factors, but we recommend that you reserve about four hours for the Verizon technician to complete the installation of your Verizon FIOS TV service. A person 18 years of age or older must be present for the installation visit and be able to make decisions on placement of wiring and equipment at your home. All Verizon employees or designated representatives or agents who visit your residence will carry identification badges and/or uniforms clearly identifying them as a Verizon employee or an authorized agent or representative of Verizon.

In-Home Wiring

The following notice is to inform you of your options regarding the home wiring located within your dwelling that is used to provide FIOS TV. Home wiring is that cable which runs from your TV set to a point approximately 12 inches outside of your dwelling unit. It includes extra outlets, splitters, connections and fittings or wall plates attached to the wire but does not include terminal devices such as Set Top Boxes, converters, descramblers, A/B switches, parental lockout devices, security devices and the like.

Pursuant to FCC regulations, all customers are given the option to acquire the home wiring within their dwelling unit upon termination of cable service. However, even prior to termination of cable service, we allow our FIOS TV customers to remove, replace, rearrange, repair or maintain any cable wiring located within the interior space of the customer's dwelling unit so long as such actions do not interfere with our ability to meet FCC technical standards or to provide services to you or your neighbors. For example, you may not attach any device or equipment to your inside wiring in a way that impairs the integrity of the FIOS TV system or which may cause a violation of government regulations. Furthermore, you may not attach devices or equipment to the wiring which alone or together result in a degradation of signal quality to you or your neighbors.

If you choose to have us remove, replace, rearrange or maintain the wiring inside your home, you will be charged our regular installation service charge on a per-visit basis. Furthermore, we are not responsible for problems relating to the operation of customer-owned consumer electronics equipment such as televisions or television-related equipment, VCRs, home antennas, gaming consoles, etc., which may be connected to the inside wiring in your home. We are, however, responsible for problems relating to any equipment owned by Verizon, other than problems caused by misuse, tampering, neglect or abuse of the equipment. You also have the option of removing, repairing, rearranging, or maintaining the inside wiring yourself or of hiring a qualified outside contractor to do the work for you. It is extremely important that only quality home wiring materials be used and that these materials be properly installed in order to maintain signal quality in compliance with FCC technical regulations. In the event improper installation by anyone other than us or the use of improper materials causes a signal degradation and/or signal leakage, you may be held responsible for the cost of rectifying the problem.

FIOS TV EQUIPMENT

Your FIOS TV Universal Remote Control

Whether you're browsing through channels, recording your favorite shows or ordering the latest hit movies from our extensive Video on Demand (VOD) library, your Verizon FIOS TV universal remote does it all. Your FIOS TV remote allows you to enjoy all the advanced features of FIOS TV, such as our state-of-the-art Interactive Programming Guide (IPG). In addition to operating your Verizon FIOS TV Set Top Box, you can use your four-in-one remote control to operate up to three other devices of your choice. Remote control units that are compatible with FIOS TV equipment may be obtained from other sources, such as retail stores and outlets. If you choose to purchase a remote control from a third party, the following is a representative list of universal remote controls currently compatible with FIOS TV.

Brand	Model
Philips	RM4355
URC	RS6
RCA	RCR450
RCA	RCR311ST
RCA	RCU300box

Please note that universal remote controls in addition to those listed above

may be compatible with FIOS TV equipment. Should you have a question about the compatibility of a particular remote control unit, please contact us using the phone number listed on your FIOS TV billing statement. Please also note that although these remote controls are compatible with the FIOS TV equipment we currently offer, some features of your FIOS TV service may not be accessible and we cannot guarantee the compatibility with FIOS equipment in the future should the equipment technology change.

Equipment Compatibility

FIOS TV's line of state-of-the-art Set Top Boxes allows our subscribers to enjoy the full potential of FIOS TV, including our dynamic Interactive Programming Guide, extensive Video on Demand ("VOD") library, easy-to-use Parental Controls and 100% digital programming. Subscribers who install their own connections directly to their televisions or VCRs may not be able to receive all of the content carried on FIOS TV without additional equipment. Many televisions and VCRs labeled "cable ready" can receive FIOS TV's unscrambled channels, although some channels may still be unavailable. In instances where your television or VCR is not capable of receiving all of the FIOS TV channels that you subscribe to, it will be necessary to install a converter or Set Top Box. We can provide these converters or Set Top Boxes for a nominal monthly fee, or you may be able to purchase a compatible converter from certain retail outlets. In addition, because our subscribers choose to receive different FIOS TV programming packages, we may scramble or "encrypt" certain television signals. For example, all VOD content and most digital programming offered by FIOS TV is encrypted. FIOS TV customers who subscribe to encrypted service packages or channels will require additional equipment in order to view the encrypted content. Typically, the de-encryption equipment is incorporated in the FIOS TV Set Top Box, although certain models of commercially available television sets can also provide access to encrypted services without the need for a Set Top Box when a CableCARD is inserted into the slot labeled "CableCARD" or "POD" (Point of Deployment), usually located at the back of the TV. Please note that certain advanced features such as FIOS TV's Interactive Programming Guide, Pay-Per-View (PPV), VOD, FIOS TV Widgets, and Parental Controls will not be available as part of the service enabled by a CableCARD. Please also note that if you require a separate converter or de-encryption equipment, your ability to use certain features and functions of your televisions or VCRs may be limited. For example, you may not be able to view a program on one channel while simultaneously recording a program on another channel, record two or more consecutive programs that appear on different channels or use advanced display features such as "Picture-in-Picture." Although converters compatible with FIOS TV may be available from third parties, we are the only authorized supplier of de-encryption equipment for use with FIOS TV. If you require such equipment, please contact us using the phone number listed on your FIOS TV billing statement.

Parental Controls

FIOS TV's Parental Controls provide you with the ability to control and manage the programs and content that come into your home. FIOS TV's Parental Controls technology allows you to block access to shows either by channel, rating or category. You can also selectively block Pay-Per-View and VOD purchases, and choose to show or hide adult programming from the TV Listings. When programs with a particular rating level are blocked, the FIOS TV Interactive Programming Guide ("IPG") automatically blocks the higher ratings. You can create a PIN to ensure that controls won't be changed without your approval, and only those with the user-defined PIN can access the blocked content. If you have questions on using Parental Controls or any of the many features of the IPG, you can go to the IPG's Help Menu for answers. You'll find detailed information and instructional videos to help you get the most out of FIOS TV.

COMPLAINTS AND CUSTOMER SERVICE.

Verizon's commitment to top quality service is well known. Our legacy of customer service is unparalleled and we continue to make strong progress in delivering on our promise to be the nation's best provider of quality television, telephone and data services. Our people are some of the highest-skilled, hardest-working employees in the business. At Verizon, our employee team works hard to earn the loyalty of our customers by providing them world-class FIOS TV service every day.

To assure you the finest service possible, please review the ways you can resolve any concerns regarding customer service, billing, or service quality. If you experience a service interruption or have a question or complaint about your FIOS TV service, please contact your customer care number at 1-888-563-1555 as soon as possible. Verizon is confident we can resolve any question you may have with our FIOS TV service in a convenient and timely manner. In the unlikely event your concern is still unresolved after contacting the above number, you may write to us at: Verizon Customer Relations, 8149 Walnut Grove Road, Mechanicsville, VA 23111. When you write or call us, please explain the nature and history of the problem. We will try to promptly resolve your complaint. If we are unable to resolve your complaint, we will notify you that we are unable to do so and explain the reason why. If you are dissatisfied with the resolution of your complaint or we are unable to resolve your complaint, you may contact the local franchising authority at the address or number listed to the right to discuss your complaint. The hours for all our Sales Centers are 8:00 AM to 6:00 PM. The FIOS TV Technical Support office is open 24 hours a day, 7 days a week.

VIRGINIA LOCATIONS	LOCAL FRANCHISE AUTHORITY CONTACT & ADDRESS INFO
Town of Dumfries	Town Manager 17755 Main Street Dumfries, VA 22026 1-703-221-3544
Town of Henric	Town Manager 777 Lynn Street Henric, VA 23170-4602 1-703-787-7366
City of Fairfax	City Manager 19455 Arlington Street Fairfax, VA 22030 1-703-385-2650
Town of Leesburg	Management Specialist 25 West Market Street Leesburg, VA 20178 1-703-737-7170
City of Falls Church	Assistant City Manager 300 Park Avenue Falls Church, VA 22046-1302 1-703-248-5119
Arlington County	Cable Administration 2100 Clarendon Blvd Arlington, VA 22201 1-410-354-5700
Loudoun County	Cable TV Administration Specialist 1 Herndon Street, SE Leesburg, VA 20177-7000 1-703-737-8771
Fairfax County	Cable Communications and Customer Protection 12000 Government Center Parkway Fairfax, VA 22035-0048 1-703-324-5002
Prince William County	Communications Director 1 County Complex Prince William, VA 22192 1-703-792-8600
Henrico County	General Services 1500 E. Parkton Road Richmond, VA 23273-7022 1-804-501-5651
Spoetryana County	Department of Information Services 8800 Courthouse Road Snoeyana, VA 22553 1-540-587-7556
Fl. Belair	General Manager's Office AMFES, 5825 Gunston Road 5301 Fl. Belair, VA 22060 1-703-805-2297
Marine Corps Base Quantico	Director, MCMR/C, OMC 3250 Collis Avenue, Bldg 34 Quantico, VA 22134-5001 1-703-784-3218

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

C – 5. FiOS Video/Internet/Phone Advertisement (Expires 12/31/06).

Better TV. Better Internet. Better Phone.

What better reasons do you need to switch to fiber optics?

TV. Internet. Phone.

Verizon FIOS makes them all work better.

A new dimension of bandwidth, speed and power is here — Verizon FIOS. And it's all being brought to you through a 100% fiber-optic network that goes all the way to your home. That means better service for you.

It's not cable. It's not satellite. It's fiber-optic TV.

Finally you have a choice in TV providers. Verizon FIOS TV offers superb entertainment and a whole lot more:

- A 100% all-digital, all-fiber network, for supersharp picture and amazing sound
- Over 200 channels of the best programming
- Access to tons of Hi-Def channels and over 2,300 movies and shows from our massive On Demand library
- An optional Home Media DVR that gives you the freedom to watch any recorded show, anytime, in any room with a TV*



Verizon FIOS
TV

\$39.95
a month

Go faster than ever online.

Zip through Web pages ultrafast with Verizon FIOS Internet. You can:

- Load up on music or watch videos with supercharged downstream speeds up to 5 Mbps
- Send photos and files in a flash with upstream speeds up to 2 Mbps
- Depend on our reliable 100% fiber-optic network that's dedicated to your home



Verizon FIOS
Internet

\$34.95
a month

Verizon reminds you to always download legally.

*A Set Top Box is required to view recorded programming, and a monthly fee of \$3.95 per Set Top Box applies. Multiroom features are supported on standard Model 2500 Set Top Boxes only, and will support up to six additional televisions, with simultaneous viewing of up to three recorded shows. Verizon FIOS TV is provided by Verizon and Verizon Online and is not available in all areas. Service availability subject to final confirmation by Verizon. Verizon installation required. Extra charges apply for Set Top Box, DVR, HD and select On Demand programming. HD-ready TV set required to receive HD programming. Programming and prices are subject to change. Not all programming will be available at all times. Set Top Box is required for all digital programming services. Additional acceptance of Verizon FIOS TV Terms of Service is required. Such Terms of Service are subject to change. Uninterrupted use of the service is not guaranteed. The customer is financially responsible for any damage to or misuse of any equipment, or for the failure to return any equipment, if service is terminated. Applicable franchise fees, regulatory fees and taxes apply. Other terms and conditions apply. A \$19.99 activation fee will apply to each FIOS Internet order. Verizon FIOS Internet service is provided by Verizon Online and is not available in all areas. Service availability subject to final confirmation by Verizon. Verizon installation required. Free installation includes main computer only (there will be an extra charge for all additional computers). Acceptance of Verizon Online Terms of Service is required. Minimum system requirements apply. Equipment provided will be new or fully inspected, tested and warranted return unit. Limited to one router provided at no charge per household per FIOS service; FIOS Internet and/or FIOS TV. If service is cancelled between months 2 and

Get them all together on
one convenient bill today.

Be heard clear across the country.

With the Verizon Freedom, ValueSM package, you'll enjoy:

- Unlimited calling anywhere in the U.S. and to Puerto Rico
- One low, flat monthly rate, so there are no surprises
- A clear fiber-optic connection all the way to your home



Verizon FIOS
Phone

\$39⁹⁹
A MONTH



We never stop workin' for you.

1-877-765-7099
verizonfios.com/tv



PHONE/BROADBAND/TV

12. \$39 early termination fee may apply and router provided at no charge must be returned or \$39.99 equipment fee applies. Month-to-month packages are available. The 30-day money-back guarantee applies to Verizon Online changes only. CAT5 or higher-grade inside wiring or existing RG59/R59 coaxial cable is required. Only Web-based features of Verizon Yahoo! for FIOS are Macintosh[®] compatible. Software for USB, Premium versions of Verizon FIOS is not Macintosh compatible. Connection speeds are between your location and the Verizon central office serving your location. Actual download and upload speeds will vary based on numerous factors, such as the condition of wiring at your location, computer configuration, Internet and network congestion, and the speed of Web site servers you access, among other factors. Speed and uninterrupted use of the service are not guaranteed. Applicable taxes apply. Valid through 12/31/06. Other terms and conditions apply. Offer subject to change without notice. Power for services provided on the Verizon FIOS network must be supplied by the customer. Customer is responsible for backup battery replacement. Backup battery does not supply power for Internet or video services. Certain telephones, answering machines and other telephone equipment not meeting industry standards may not work with service provided on the Verizon FIOS network. With subscription to Verizon Freedom ValueSM, you must select and retain Verizon as your local provider and Verizon Long Distance as your long distance provider. Verizon Freedom Value plan includes domestic direct-dialed calls only. Cannot be combined with other discounts or promotions. Billing name and address must be the same on all Verizon accounts for charges to be on one bill. Customer must be authorized to make changes to all accounts. Universal Service Fee, taxes and other charges apply. Tariffs apply to some services. Available only to residential customers in selected areas. Service not available in all areas or on all telephone lines and is subject to final confirmation of services by Verizon. Additional terms and conditions apply. Verizon Freedom Value offer valid through 12/31/06. ©2006 Verizon. All Rights Reserved.

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

C – 6. FiOS Internet/Phone Advertisement (Expires 8/31/06).

HCJ

Resident
2935 Cashel Ln.
Vienna, VA 22181-6067



Download faster. Talk longer. Every day with Verizon FiOS.

Want fast? Want clear? Transform your Internet and phone with fiber-optic power.

Break all Internet speed limits.

Get moving with Verizon FiOS Internet. Hold tight because fiber-optic speeds will transform your entire online experience.

- Buy and download music, videos and more, at rapid speeds
- Upload photos and e-mail large files in a snap
- Create blogs and podcasts ultrafast
- Game without lag time
- Get your first month of FiOS Internet free when you sign up online



Verizon FiOS Internet

\$34⁹⁵

a month with a one-year agreement
(Connection speeds of up to 5/2 Mbps)

Talk all you want, whenever you want for one really low price.

With the Verizon Freedom ValueSM plan, you'll get the unlimited calling you need, without having to pay for any unwanted extras.

- Make unlimited local, regional toll and long distance calls to anywhere in the U.S. and Puerto Rico
- Get fiber-optic voice and sound quality
- Pay the same low price month after month, so there are no surprises



Verizon FiOS Phone

\$34⁹⁵

a month plus taxes and fees
(Unlimited calling throughout the U.S. and Puerto Rico)

Grab them both from Verizon today.

We've got everything you need, all in one place. So give your Internet more speed and your phone more clarity with fiber-optic power. And to make things more convenient, we'll put both services on one bill. This way, you'll only have one check to write and one number to call for all your customer service needs. It's just another way Verizon gives you more when you grab the light.

1-877-423-7185

114
verizonfios.com/internet

Verizon reminds you to always download legally.

\$34.95 monthly fee available with one-year agreement.

Offer for new Verizon FiOS Internet customers only. One-year agreement required. \$19.99 activation fee will apply to each FiOS Internet order. Verizon FiOS Internet is provided by Verizon Online and is not available in all areas. Service availability subject to final confirmation by Verizon. Verizon installation required. Free installation includes main computer only (there will be an extra charge for all additional computers). Acceptance of Verizon Online Terms of Service is required. Minimum system requirements apply. Equipment provided will be new or a fully inspected, tested and warranted return unit. Limited to one router provided at no charge per household per FiOS service, FiOS Internet and/or FiOS TV. If service is cancelled between months 2 and 12, \$99 early termination fee may apply, and router provided at no charge must be returned or \$99.99 equipment fee applies. Month-to-month packages are available. The 30-day money-back guarantee applies to Verizon Online charges only. CAT5 or higher-grade inside wiring required. Only Web-based features of Verizon Yahoo! for FiOS are Macintosh® compatible. Software for MSN Premium versions of Verizon FiOS is not Macintosh® compatible. Connection speeds are between your location and the Verizon central office serving your location. Actual download and upload speeds will vary based on numerous factors, such as the condition of wiring at your location, computer configuration, Internet and network congestion, and the speed of Web site servers you access, among other factors. Speed and uninterrupted use of the service are not guaranteed. Applicable taxes apply. FiOS Internet valid through 8/31/06. Other terms and conditions apply. Offer subject to change without notice.

Power for services provided on the Verizon FiOS network must be supplied by the customer. Customer is responsible for back-up battery replacement. Backup battery does not supply power for Internet or video services. Certain telephones, answering machines and other telephone equipment not meeting industry standards may not work with service provided on the Verizon FiOS network.

With subscription to Verizon Freedom Value™, you must select and retain Verizon as your local provider and Verizon Long Distance as your long distance provider. Verizon Freedom Value plan includes domestic direct-dialed calls only. Cannot be combined with other discounts or promotions. Billing name and address must be the same on all Verizon accounts for charges to be on one bill. Customers must be authorized to make changes to all accounts. Universal Service Fees, taxes and other charges apply. Tariffs apply to some services. Available only to residential customers in selected areas. Service not available in all areas or on all telephone lines and is subject to final confirmation of services by Verizon. Additional terms and conditions apply. Verizon Freedom Value offer valid through 8/31/06.

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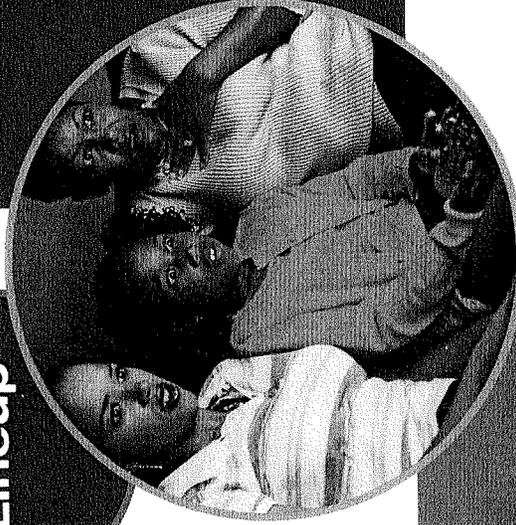
**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information

C – 7. Verizon FiOS TV Channel Line Up, Fairfax County/Falls
Church/Herndon Channel Lineup (1/06).

Verizon FiOS TV

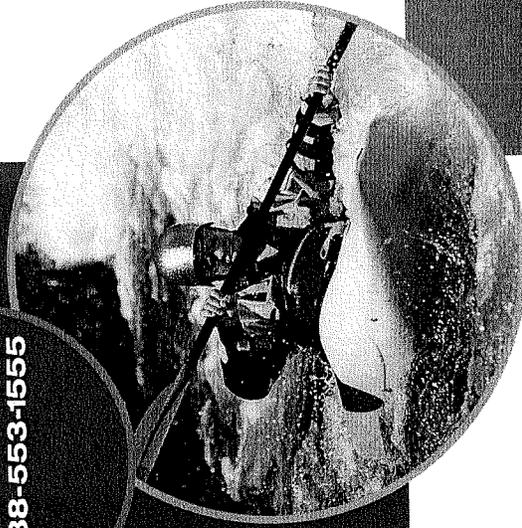
Channel
Lineup



Fairfax County/
Falls Church/Herndon
Channel Lineup

Customer
Service

1-888-553-1555



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VEFIF60009 1.06

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We never stop working for you.

**Fairfax
County/
Falls Church/
Herndon**



- Basic
- 3 WB -- WBDC-TV 50
 - 4 NBC -- WRC-TV 4
 - 5 FOX -- WTTG-TV 5
 - 6 UPN -- WDCA-TV 20
 - 7 ABC -- WJLA-TV 7
 - 8 News Channel 8
 - 9 CBS -- WUSA-TV 9
 - 10 Public Access
 - 11 Local Education
 - 12 City of Fairfax Gov't*
 - 12 City of Falls Church Gov't*
 - 14 Telemundo -- WFDC-TV 14
 - 16 i!WPXW-TV 66
 - 17 Univision -- WMDO-TV 47
 - 18 George Mason University
 - 19 Northern VA Community College
 - 21 Local Education
 - 22 PBS -- WMPT-TV 22
 - 23 Herndon Community Channel*
 - 24 Telemundo -- WZDC-TV 64
 - 25 Local Education
 - 26 PBS -- WETA-TV 26
 - 28 Reston Community Channel*
 - 29 WGN Superstation
 - 30 MHz 2 -- WTVT-TV 53
 - 31 MHz -- WNVG-TV 56
 - 32 PBS -- WHUT-TV 32
 - 37 Public Access
 - 44 Local Government
 - 47 TV Guide
 - 49 Weatherscan Local

*Channel will be available for local community viewing.

- Expanded Basic
- 50 USA Network
 - 51 TNT
 - 52 TBS
 - 53 FX
 - 54 Spike TV
 - 60 ESPN
 - 61 ESPN Classic
 - 62 ESPN News
 - 63 ESPN2
 - 64 ESPN 2
 - 65 Comcast Sports Net -- Mid-Atlantic
 - 66 Mid-Atlantic Sports Network
 - 68 Speed Channel
 - 70 CNN
 - 71 CNN Headline News
 - 72 Fox News
 - 73 CNBC
 - 74 MSNBC
 - 75 Bloomberg TV
 - 76 CNN International
 - 77 CNBC World
 - 78 ABC News Now
 - 79 C-SPAN
 - 80 C-SPAN 2
 - 81 C-SPAN 3
 - 89 The Weather Channel
 - 90 Discovery Channel
 - 91 National Geographic Channel
 - 92 Science Channel
 - 93 Discovery Times
 - 94 Pentagon Channel
 - 95 Military Channel
 - 96 Military History Channel
 - 97 History Channel International
 - 98 History Channel
 - 99 Biography Channel
 - 100 Animal Planet
 - 101 TLC (The Learning Channel)

- Expanded Basic
- 110 Lifetime
 - 111 Lifetime Movie Network
 - 112 Lifetime Real Women
 - 113 SoapNet
 - 114 Oxygen
 - 120 QVC
 - 121 HSN
 - 122 Shop at Home
 - 123 America's Store
 - 125 Jewelry
 - 126 EXPO
 - 127 Shop NBC
 - 130 Style
 - 131 Discovery Health
 - 132 LIME
 - 133 Fit TV
 - 134 Food Network
 - 135 HGTV (Home & Garden Television)
 - 136 Fine Living
 - 137 DIY (Do It Yourself)
 - 138 Discovery Home
 - 139 Wealth TV
 - 140 Travel Channel
 - 150 Sci-Fi Channel
 - 151 A&E
 - 152 Crime & Investigation Network
 - 153 Court TV
 - 154 GSN
 - 155 Bravo
 - 156 Sleuth
 - 157 Logo
 - 158 Ovation
 - 159 BBC America
 - 160 Comedy Central
 - 161 E! Entertainment Television
 - 162 Fox Reality
 - 163 Fuel
 - 164 ABC Family

- Expanded Basic
- 170 MTV
 - 171 MTV2
 - 173 MTV Jams
 - 174 MTV Hits
 - 175 VH1
 - 176 VH1 Classic
 - 177 VH1 Soul
 - 179 BET Jazz
 - 180 CMT
 - 181 VH1 Country
 - 182 Great American Country
 - 183 Gospel Music Channel
 - 184 BET Gospel
 - 185 Soundtrack Channel
 - 190 Turner Classic Movies
 - 192 Fox Movie Channel
 - 200 Hallmark Channel
 - 202 Family Net
 - 203 AmericanLife TV
 - 204 TV Land
 - 210 Disney
 - 211 Toon Disney
 - 212 Nickelodeon
 - 213 Nick Too
 - 214 Nick Toons
 - 215 GAS
 - 216 Noggin
 - 217 Cartoon Network (ESP)**
 - 218 Boomerang
 - 219 Discovery Kids
 - 220 Varsity
 - 230 BET
 - 231 TV One
 - 232 Black Family Channel
 - 233 MTV Español
 - 234 Galavisión
 - 235 Mun2
 - 236 Si TV
 - 237 AZN Television

**A Spanish-language Secondary Audio Program (SAP) is available for selection.

Religion	240 EWTN	241 INSP	242 i-Life	243 Church	244 JCTV	411 Verizon Information
Sports Package	300 Fox College Sports — Atlantic	301 Fox College Sports — Central	302 Fox College Sports — Pacific	303 Tennis Channel	304 NFL Network	307 Outdoor Channel
	308 The Sportsman Channel	311 Fox Sports en Español	312 Fox Soccer Channel	313 GoTV	315 TVG (Horse Racing)	318 Max TV
	319 Blackbet TV	320 G4	Movies	340 Starz	341 Starz West	342 Starz Edge
	343 Starz Edge West	344 Starz in Black	345 Starz Kids & Family	346 Starz Cinema	347 Starz Comedy	348 Encore
	349 Encore West	350 Encore Low	351 Encore Love West	352 Encore Westerns	353 Encore Westerns West	354 Encore Mystery
	355 Encore Mystery West	356 Encore Drama West	357 Encore Action	359 Encore Action West	360 Encore WAMI	361 Showtime
	362 Showtime	363 Showtime Showcase West	364 Showtime Showcase West	365 Showtime Too	366 Showtime Beyond	367 Showtime Beyond West
	368 Showtime Extreme	369 Showtime Extreme West	370 Showtime Women	371 Showtime Women West	372 Showtime Next	373 Showtime Next West
	374 Showtime Family Zone	375 Showtime Family Zone West	376 The Movie Channel	377 The Movie Channel West	378 The Movie Channel Xtra	379 The Movie Channel Xtra West
	380 The Movie Channel Xtra West	381 Flix	382 Flix West	384 Sundance	HBO	400 HBO
	401 HBO West	402 HBO 2	403 HBO 2 West	404 HBO Signature	405 HBO Signature West	406 HBO Family
	407 HBO Family West	408 HBO Comedy West	409 HBO Comedy West	410 HBO Zone	412 HBO Zone West	413 HBO Latino
	414 HBO Latino West	Cinemax	415 Cinemax	416 Cinemax West	417 More Max	418 More Max West
	419 Action Max	420 Action Max West	421 Thriller Max	422 Thriller Max West	423 Women's Max	424 A1 Max
	425 Five Star Max	426 OuterMax	Other Premium Channels	430 Playboy TV	431 Playboy TV en Español	440 Galavisión
	442 ESPN Deportes	443 Fox Sports en Español	444 GoTV	446 CNN en Español	447 Canal SUR	448 TVE Internacional
	449 MTV Desi	450 USA Network	451 TNT	452 TBS	453 Discovery en Español	454 Infinito
	455 E! Entertainment Television	456 A&E	457 MTV Español	458 VH Uno	459 Telehit	462 De Pelicula
	463 De Pelicula Clásico	464 Cine Latino	465 Cine Mexicano	466 La Familia	468 La Familia	469 TV Chile
	470 TV Colombia	472 Sorpresa	473 Toon Disney Español	474 Boomerang (ESP)**	477 TBN Enlace	478 EWTN Español
	International Premiums	480 SBTN (Vietnamese)	481 CGTV-4 (Mandarin Chinese)	482 CTI — Zhong Tian Channel (Chinese)	483 TV Japan	484 MBC (Korean)
	485 The Filipino Channel	486 TV Asia	487 ARI (Arabic)	488 Rai (Italian)	489 TV 5 (French)	490 TV Polonia (Polish)
	491 Rang A Rang (Farsi)	492 RTN Russian	493 Channel 31 Russian	496 Bridges TV	498 MTV Chi	499 MTV Desi
	Entertainment	500 USA Network	501 TNT	502 TBS	503 Galavisión	504 FX
	505 Spike TV	508 ESPN Deportes	510 Comcast Sports Net — Mid-Atlantic	511 Mid-Atlantic Sports Network	513 Fox Sports en Español	514 Fox Soccer Channel
	516 GoTV	518 CNN en Español	519 CNN	News & Information	520 CNN Headline News	521 Fox News
	522 CNBC	523 MSNBC	524 C-SPAN	525 Canal Sur	Information	529 TVE Internacional
	530 History Channel	531 Discovery en Español	532 Discovery en Español	534 Animal Planet	535 TLC (The Learning Channel)	Women
	537 TV Chile	538 Lifetime	539 Lifetime Movie Network	540 QVC	541 HSN	542 Shop at Home
	543 Shop NBC	Shopping	544 HSN	545 Discovery Health	549 Infinito	550 Food Network
	551 HGTV (Home & Garden Television)	552 Travel Channel	555 E! Entertainment Television	556 A&E	557 Si TV	558 Mun2
	559 Comedy Central	560 Sci-Fi Channel	Music	562 MTV Español	563 MTV2	564 Telehit
	565 VH Uno	566 CMT	600 Showcase	601 Today's Country	602 Classic Country	603 Bluegrass
	604 R&B and Hip-Hop	605 Smooth R&B	606 Smooth R&B	607 R&B Hits	608 Rap	609 Metal
	610 Rock	611 Arena Rock	612 Classic Rock	613 Alternative	614 Retro-Active	615 Electronica
	616 Dance	Digital Music	600 Showcase	601 Today's Country	602 Classic Country	603 Bluegrass
	604 R&B and Hip-Hop	605 Smooth R&B	606 Smooth R&B	607 R&B Hits	608 Rap	609 Metal
	610 Rock	611 Arena Rock	612 Classic Rock	613 Alternative	614 Retro-Active	615 Electronica
	616 Dance					

** A Spanish-language Secondary Audio Program (SAP) is available for selection.

- Lifestyle
- Sports
- Arts & Entertainment
- Premium
- News & Information
- Digital Music

Digital Music (Cont.)

- 617 Adult Alternative
- 618 Soft Rock
- 619 Hit List
- 620 Party Favorites
- 621 80s
- 622 90s
- 623 70s
- 624 Solid Gold Oldies
- 625 Singers & Standards
- 626 Big Band & Swing
- 627 Easy Listening
- 628 Smooth Jazz
- 629 Jazz
- 630 Blues
- 631 Reggae
- 632 Soundscapes
- 633 Classical Masterpieces
- 634 Opera
- 635 Light Classical
- 636 Show Tunes
- 637 Contemporary Christian
- 638 Gospel
- 639 Radio Disney
- 640 Sounds of the Seasons
- 641 Música Urbana
- 642 Salsa y Merengue
- 643 Rock en Español
- 644 Pop Latino
- 645 Mexicana
- 646 Americana

700 Movie/Event Previews
701 TVN Events

HD TV Broadcast

- 801 FOX — WTTG-TV 36
- 802 CBS — WUSA-TV 34
- 803 ABC — WJLA-TV 39
- 804 PBS — WETA-TV 27
- 805 UPN — WDCA-TV 35
- 806 PBS — WMPT-TV 42
- 807 NBC — WRC-TV 48
- 808 WB — WBDC-TV 51

HD TV National

- 810 TNT HDTV
- 811 ESPN HDTV
- 812 ESPN 2 HDTV
- 814 NFL Network HDTV
- 817 HD Net
- 818 HD Net Movies
- 819 Universal HDTV
- 820 Discovery HDTV
- 821 Wealth TV HD

HD TV Premium

- 830 HBO HDTV
- 831 Cinemax HDTV
- 832 Showtime HDTV
- 833 TMC HDTV
- 834 Starz! HDTV

Basic Plus

- 850 NBC Weather Plus
- 851 WUSA Weather Radar
- 852 WJLA Weather Now

Subscriptions**

- Cinemax
- HBO
- Showtime
- Starz!
- Sundance
- The Movie Channel
- WWE
- Karaoke
- Playboy

Adult

- Events
- Hustler
- Spice
- TEN
- Playboy Subscribers***

FIOSTV Help

***Subscription to corresponding premium channels and packages required.

Video on Demand

- 900 On Demand Access & Menu
- Kids FREE**
- ALL FREE**
- Home & Leisure
- Info & Education
- Kids
- Movies
- Music
- News
- Pop Culture
- Shopping
- Sports
- Movies
- New Movies
- New by Category
- All Movies
- All Movies by Category
- In Theaters
- En Español

Video on Demand

- 900 On Demand Access & Menu
- Kids FREE**
- ALL FREE**
- Home & Leisure
- Info & Education
- Kids
- Movies
- Music
- News
- Pop Culture
- Shopping
- Sports
- Movies
- New Movies
- New by Category
- All Movies
- All Movies by Category
- In Theaters
- En Español

Programming services offered within each package are subject to change, and not all programming services will be available at all times. Blackout restrictions also apply.



● Digital Music ● PPV ● HDTV ● Basic Plus ● VOD

**Fairfax County Reply Comment Attachments
MB Docket No. 06-189**

Attachment C – Verizon VA Rate & Channel Line-Up Information
C – 8. Verizon FiOS TV rates & Packages (11/05).

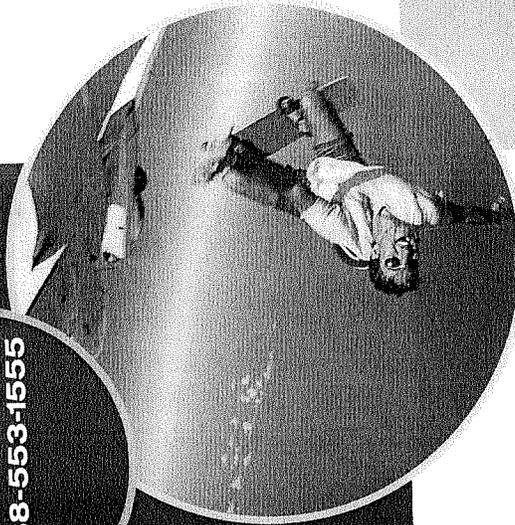
Verizon FiOS TV

Rates & Packages

Rates & Packages



Customer Service
1-888-553-1555



We never stop working for you.

VEFIO50366 11/05 NRC ©2005 Verizon. All Rights Reserved.



We never stop working for you.

How a channel is billed is indicated by the letter in the channel listing. For example, a channel with a "D" in the listing is billed on a demand basis. There are also a number of channels that are billed on a pay per view basis.

Refer to the Channel Lineup for a complete listing of the channels included in each package.

Service	Number of Channels	Monthly Price
Basic	15 - Basic	\$12.95
Digital Service (Requires Set Top Box, STB, and Router)		\$6.95
Expanded Basic	160 - Basic	\$39.95
La Conexion	115 - Basic	\$32.95

Now, add more channels for just a few dollars more.

Packages (Requires STB)	Number of Channels	Monthly Price
Sports Package	15	\$5.95
Movie Package	44	\$11.95
Sports/Movie Package Combination	59	\$14.95
Spanish Language Package	25	\$11.95

Premium Channels* (Requires STB)	Number of Channels	Monthly Price
HBO	14	\$14.95
Cinemax	12	\$14.95
HBO/Cinemax Combination	26	\$24.95
Playboy TV/Playboy TV en Español	2	\$14.95

International Premiums* (Requires STB)	Number of Channels	Monthly Price
International Premium Channels	16	Individually Priced

Video On Demand (VOD) and Pay Per View (PPV) (Requires STB)	Price
On Demand Movies	\$3.95
New Releases Library	\$2.95
On Demand Subscriptions	
WWE	\$7.95/mo.
On Demand Adult	\$11.95
PPV Movies	\$3.95
PPV Events	Varies
PPV Sports	Varies

Save \$5 per month when qualifying voice or data services are bundled with FIOS TV Digital Service.

In order to be eligible for the Movie Package or Sports Package, Expanded Basic or La Conexion is required. The Spanish Language Package may be added to any package. A Set Top Box is required for access. The addition of a Set Top Box with Basic service provides access to Video on Demand and Pay Per View, as well as the ability to order Premium Channels and International Premiums. Premiums provided will be a new or fully inspected, tested and warranted return unit. If service is cancelled within the first 12 months, a refund must be returned or \$10.00 equipment fee applies. If you maintain service for more than 12 consecutive months, you are eligible for a refund of the equipment fee, which all maintenance of the unit should be in your sole care and expense, and the use of loss will be yours should the unit be damaged or stolen. Basic includes all Basic channels, additional digital programming, digital music channels and access to Pay Per View and Video on Demand (VOD). La Conexion includes all Basic channels, digital programming including popular English-language networks and Spanish-language networks, digital music channels, and access to PPV and VOD. La Conexion cannot be combined with the Spanish Language Package.

Standard Definition	\$3.95
High Definition (includes HD-TV channels)	\$6.95
Digital Video Recorder (includes HD-TV channels)	\$12.95

Initial Installation	One-Time Charges
Existing Outlet Hookup (up to 3)	\$50.00
Additional Outlet Set Top Box Hookup (existing outlet)	\$19.95
New Outlet Installation (per outlet)	\$54.95
Outlet Relocation	\$54.95

Subsequent Installations/Charges	One-Time Charges
Set Top Box Addition or Upgrade/Downgrade	\$24.95
Premises Visit	\$50.00
New Outlet Installation (per outlet)	\$54.95
Outlet Relocation (per outlet)	\$54.95
Setup of TV Equipment (new TV with existing STB)	\$50.00
Disconnect of Set Top Box	\$24.95 + \$5.00 STB
Downgrade of Service from Digital to Analog	\$50.00 + \$5.00 STB
FIOS TV Service Disconnect	No Charge
FIOS TV Service Reconnect (up to 3 outlets)	\$50.00

Other Services and Charges	One-Time Charges
Seasonal Service Suspension (charged at initiation, 2-3 months)	\$24.95
Replacement Remote	\$5.00 + Shipping & Handling
Unreturned/Damaged Receiver - Standard Definition	\$240.00
Unreturned/Damaged Receiver - High Definition	\$350.00
Unreturned/Damaged Receiver - Digital Video Recorder (DVR)	\$560.00

Expanded Basic or La Conexion required by purchase of Movie Package or Sports Package. The Spanish Language Package may be added to Basic service on a billing period required for all digital packages.

Subscriber Video on Demand is included with all Premium Channels (where applicable), 30-day minimum billing period required for all Premium Channels and International Premiums.

A premises visit charge is assessed when relocating or installing new outlets, or when a technician installation is required to set up a new or additional TV with an existing FIOS TV STB. A premises visit charge is not assessed when adding new, upgrading/downgrading existing or disconnecting STB receivers.

The STB disconnect charge is assessed only when the customer maintains at least one FIOS TV STB. If all STB receivers are disconnected, the service downgrade charge applies.

The reconnect fee applies when establishing service after a service disconnect.

Seasonal service suspension requires a minimum suspension of two months and a maximum suspension of six months.

Programming services offered when each package are subject to change and the number of channels within each package are alternatives. Not all programming services will be available at all times. Blackout restrictions also apply. In addition, the pricing of the packages and services are subject to change without notice. Programming services are subject to change without notice. Not all programming services are available in all areas. FIOS TV is also subject to programming services. A certain order to use FIOS TV and a copy of the terms of service are available on the FIOS TV website. The customer is responsible for any damage to, or misuse of, any equipment or for the failure to return any equipment if service is terminated. Applicable franchise fees, regulatory fees and taxes apply. Other terms and conditions apply. ©2005 Verizon. All Rights Reserved.